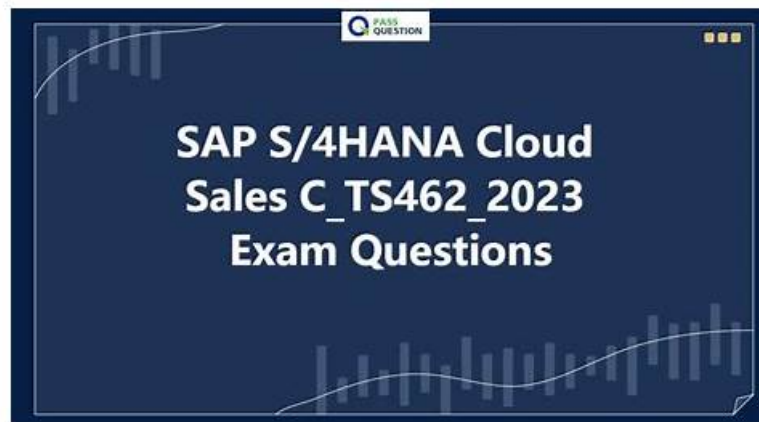


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?

- A. Division
- B. Distribution chain.
- C. Distribution channel
- D. Warehouse number

Answer: D

NEW QUESTION # 47

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- B. Ensure that the access sequence reads the sold-to party text first.
- C. Assign an appropriate text type to the sales document type.
- D. In the access sequence, set the partner function language for this text to "sold-to party".
- E. Assign the text determination procedure to the sales document type.

Answer: C,D,E

NEW QUESTION # 48

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Sales item category
- B. Delivery type
- C. Business partner category
- D. Account group
- E. Delivery item category

Answer: A,B,D

NEW QUESTION # 49

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Shipping conditions
- B. Sales order item category
- C. Sales order type
- D. Shipping point

Answer: C

NEW QUESTION # 50

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Ship-to party (SH)
- B. Ordering party (1)
- C. Sold-to party (SP)
- D. Invoicing party (11)

Answer: A,C

NEW QUESTION # 51

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