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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q134-Q139):

NEW QUESTION # 134

Your customer wants to use Oracle Integration Cloud Service with Order Management to communicate business events. Select the option that shows the correct order in which the steps should be executed.

- A. Create an integration, create a connection, and track business events.
- B. Manage business event trigger points, create an integration, create a connection, and track business events.
- C. Manage business event trigger points, create a connection, create an integration, and track business events.
- D. Track business events, manage business event trigger points, and create an integration.
- E. You cannot use Oracle Integration Cloud service with Order Management to communicate business events.

Answer: C

NEW QUESTION # 135
Your client sells thumb drives. Their pricing for Customer X is $15 for 1 thumb drive or $60 for a box of 5.
Which price setup will achieve the desired price?

- A. 1 Price List line for $15/ea and the primary UOM check box deselected. Have the user override it if the customer orders over 5.
- B. 2 Price List lines: one for $15/ea and the other for $60/box. The primary UOM check box is selected on both.
- C. 2 Price List lines: one for $15/ea and the other for $12/ea. The primary UOM check box is deselected on both.
- D. 1 Price List line for $15/ea and the primary UOM check box is selected.
  2 Price List lines: one for $15/ea and the other for $60/box. The primary UOM check box is deselected on both.

Answer: B

Explanation:
In Oracle Order Management Cloud Order to Cash, you can set up pricing for products based on different units of measure (UOM). In this case, you would create two price list lines: one for the individual thumb drive priced at $15 each, and another for a box of thumb drives priced at $60 per box. The primary UOM check box should be selected on both lines to indicate that these are the primary units of measure for pricing12.
:
Quick Start for Setting Up Order-to-Cash
How Order-to-Cash Works in Order Management

NEW QUESTION # 136
Which four order entities are global entities for which only one record for each instance of the entity is stored in the order orchestration and planning data repository? (Choose four.)

- A. Currency
- B. Warehouse
- C. Freight carriers
- D. Payment terms
- E. Unit of Measure

Answer: A,C,D,E

Explanation:
https://docs.oracle.com/cd/E25054_01/fusionapps.1111/e20386/F499608AN2AEC9.htm The following entities are the global entities:
Order orchestration reference objects
Units of measure (UOM) and UOM conversions
Demand classes
Currency and currency conversion classes
Shipping methods

NEW QUESTION # 137
A global Power Systems manufacturer sells Uninterrupted Power Supply (UPS) products through its online portal. To gain competitive advantage, the manufacturer wants to enhance the ability of buyers to select a desired configuration of the high-end UPS models through guided selling options on its online selling portal.

The company's product development team has finalized the enhancements, and needs your help to get them implemented on their online selling portal that is supported by Oracle Cloud Configurator.
What four actions would you take in Oracle Cloud Configurator to enhance a buyer's experience? (Choose four.)

- A. You can test the behavior of the configured model anytime when you are editing it.
- B. You can display product reviews of customers who have purchased the same configuration earlier.
- C. You can create rules that will guide users in creating a valid model.
- D. You can allow buyers to raise requests if an expected product functionality is not offered.
- E. You can create user interfaces that will be dynamically presented to users based on the options chosen in the Configurator model.
- F. You can create enhancements to the model structure that supplements the imported configurable structure of a model item.
- G. You can enable a checkout option for a model when a valid configuration is finalized.

Answer: B,E,F,G

NEW QUESTION # 138
Supplier Channel Management supports many business flows based on the Trading Partner Item relationship. Which flow supports the use of Supplier Items?

- A. When creating a negotiation
- B. When creating a manual adjustment
- C. When creating a supplier site
- D. When creating a manual invoice

Answer: A

Explanation:
A negotiation is a business flow that enables you to create and manage requests for quotations (RFQs) and auctions with your suppliers. A negotiation supports the use of supplier items, which are the items that the suppliers offer to sell to you. You can use supplier items to compare different offers from different suppliers, and select the best one based on your criteria1.
:
Overview of Negotiations

NEW QUESTION # 139
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