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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Topic 2	<ul style="list-style-type: none">• Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

Topic 3	<ul style="list-style-type: none"> • Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
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Salesforce Certified Platform Administrator II Sample Questions (Q190-Q195):

NEW QUESTION # 190

A developer is getting errors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.

Where should the administrator check to see what was recently changed?

- A. Setup Audit Trail
- B. Salesforce Optimizer
- C. Dev Console
- D. Field History

Answer: A

Explanation:

Setup Audit Trail is a tool that tracks the recent setup changes made by anyone in an org. It can help identify who made what changes and when, as well as any errors or failures that occurred during the changes. Setup Audit Trail can help troubleshoot deployment issues by comparing the changes made in production with those made in sandbox

NEW QUESTION # 191

DreamHouse Realty (DR) wants to ensure that its data is protected. There have been several recent attempts to phish employees. What should DR do to help ensure that the user that is logged in is the right user when the running user is trying to view reports and dashboards?

- A. Require a Username, Password, and Security Token when logging in.
- B. Require MFA when users need to view and export dashboards and reports.
- C. Set up an authentication provider for reports and dashboards.
- D. Require a high assurance session when exporting or printing reports and dashboards.

Answer: D

Explanation:

To help ensure that users who are viewing reports and dashboards are who they say they are, DR should require a high assurance session when exporting or printing reports and dashboards. A high assurance session requires users to verify their identity using multi-factor authentication before accessing sensitive data or functionality in Salesforce. References:

https://help.salesforce.com/s/articleView?id=sf.security_high_assurance_session_level.htm&type=5

NEW QUESTION # 192

The sales department has asked to limit access to the Amount field on the Opportunity to only those users. In the sales department and on the executive team, Northern Trail Outfitters uses six custom profiles including Sales User, Marketing user, call Center user, Executive User, Sales Manager user, and call Center Manager user. Field level access is removed from three of the profiles in the sandbox.

What action should an administrator take to make sure this change is in production?

- A. Process a change set with the profiles that should no longer have access to the field.
- B. Create a sandbox template and push it to production to reflect the update.
- C. Manually restrict access to this field for each profile via Setup Just like the sandbox.
- **D. Deploy a change set from the sandbox to production including the Amount field with all the custom profiles.**

Answer: D

Explanation:

A change set is a tool that allows you to send customizations from one Salesforce org to another. A change set can contain components such as objects, fields, profiles, permission sets, workflows, and more. You can use change sets to migrate changes from a sandbox org to a production org or between two sandbox orgs that are affiliated with the same production org. In this case, you can deploy a change set from the sandbox to production that includes the Amount field and all the custom profiles that need access to it. This way, you can update the field-level security settings for the field on each profile in one deployment. References:

[https://help.](https://help.salesforce.com/s/articleView?id=sf.changesets.htm&type=5)

[salesforce.com/s/articleView?id=sf.changesets.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.changesets_components_field.htm&type=5) https://help.salesforce.com/s/articleView?id=sf.changesets_components_field.htm&type=5

NEW QUESTION # 193

A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.

What should the administrator review to solve this issue?

- A. Enable manager adjustments
- B. Allow Override Forecasts
- C. Enable owner adjustment
- **D. Allow Forecasting**

Answer: D

Explanation:

Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 194

A user at Ursa Major Solar is experiencing a flow error while trying to process a record to the next status. The users with the same access can process records without any errors.

What should the administrator do to troubleshoot the issue?

- A. Change the flow to run as System Context Without Sharing - Access All Data.
- B. Grant the user more data access by moving them higher in the role hierarchy.
- C. Grant the user the Modify All permission to ensure they have full system access.
- **D. Use the flow debug option and set the selection to Run as another user.**

Answer: D

Explanation:

The flow debug option is a tool that allows you to test and troubleshoot your flow by running it in debug mode and inspecting the values of variables and resources at each step. You can also set the debug mode to run as another user and see how the flow behaves for different users with different permissions and settings.

In this case, using the flow debug option and setting the selection to run as another user can help identify why one user is experiencing a flow error while others are not. References: https://help.salesforce.com/s/articleView?id=sf.flow_debug.htm&type=5

NEW QUESTION # 195

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