

Free PDF 2026 Valid Salesforce Plat-101 Exam Material



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After taking a bird's eye view of applicants' issues, PassTorrent has decided to provide them with the Real Plat-101 Questions. These Salesforce Certified Platform Foundations (Plat-101) dumps pdf is according to the new and updated syllabus so they can prepare for Salesforce certification anywhere, anytime, with ease. A team of professionals has made the product of PassTorrent after much hard work with their complete potential so the candidates can prepare for Salesforce practice test in a short time.

Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 2	<ul style="list-style-type: none">• Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
Topic 3	<ul style="list-style-type: none">• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.

Topic 4	<ul style="list-style-type: none"> • Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
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The Salesforce Plat-101 certification provides is beneficial to accelerate your career in the tech sector. Today, the Plat-101 is a fantastic choice to get high-paying jobs and promotions, and to achieve it, you must crack the challenging Salesforce exam. It is critical to prepare with actual Plat-101 Exam Questions if you have less time and want to clear the test in a short time. You will fail and waste time and money if you do not prepare with real and updated Salesforce Plat-101 Questions.

Salesforce Certified Platform Foundations Sample Questions (Q49-Q54):

NEW QUESTION # 49

Get Cloudy Consulting (GCC) wants to ensure the Annual Revenue field is a positive amount and does not exceed \$100. What should GCC use to ensure to opportunities meet these standards?

- A. Assignment Rules
- **B. Validation Rules**
- C. Default Values

Answer: B

Explanation:

Validation rules are what GCC should use to ensure that opportunities meet the standards for the Annual Revenue field. Validation rules are a type of metadata that define a condition and an error message to display when the condition is not met. Validation rules can be used to enforce data quality and integrity by preventing users from saving records that do not meet the specified criteria. For example, a validation rule could be set up on the Opportunity object to check that the Annual Revenue field is a positive amount and does not exceed

\$100. Assignment rules are a type of metadata that define how records are assigned to users or queues based on certain criteria. Assignment rules can be used to automate business processes by distributing records to the appropriate owners or teams. For example, an assignment rule could be set up on the Lead object to assign leads to sales reps based on their territory. Default values are a type of metadata that define a value that is automatically populated in a field when a new record is created, unless the user enters a different value.

Default values can be used to save time and ensure data consistency by prefilling fields with common or expected values. For example, a default value could be set up on the Lead Source field to indicate the most frequent source of leads, such as Web or Phone.

NEW QUESTION # 50

A Salesforce associate recently relocated from Get Cloudy Consulting's San Francisco office to its new London office. The associate wants to change their work hours information in the Salesforce org to reflect their new time zone. Which method is easiest to change these settings?

- **A. Go to Settings -> Personal Information -> My Work Information**
- B. Go to Setup -> Company Information -> Default Time Zone
- C. Submit a case with Salesforce support

Answer: A

Explanation:

The easiest method to change the work hours information in the Salesforce org to reflect the new time zone is to go to Settings -> Personal Information -> My Work Information, and select the appropriate time zone from the drop-down menu.

NEW QUESTION # 51

Get Cloudy Consulting (GCC) is experiencing significant performance degradation.

What should GCC do to quickly verify if a performance incident has been reported on its instance of Salesforce?

- A. Ask a question on the Trailblazer Community.
- B. Open a case with Salesforce Support.
- C. Check System Status on the Trust site.

Answer: C

Explanation:

The best way for GCC to quickly verify if a performance incident has been reported on its instance of Salesforce is to check System Status on the Trust site. The Trust site is a website that provides real-time information on the availability, performance, security, and compliance of the Salesforce platform and services. GCC can use the Trust site to check the current and historical status of its instance, as well as to subscribe to notifications and alerts on any issues or maintenance events

NEW QUESTION # 52

Where should field dependencies for an object be reviewed?

- A. Profiles
- B. App Builder
- C. Object Manager

Answer: C

Explanation:

The Object Manager is where field dependencies for an object can be reviewed. The Object Manager allows the user to view and manage the metadata of standard and custom objects in Salesforce, such as fields, page layouts, record types, buttons, and actions. Field dependencies are a type of metadata that define the relationship between a controlling field and a dependent field. For example, a field dependency could be set up so that the values available in a picklist field called Region depend on the value selected in another picklist field called Country. Profiles are used to define the baseline access and permissions for users based on their license type and job function. App Builder is a tool that allows the user to create and customize apps and pages in Salesforce using drag-and-drop components.

NEW QUESTION # 53

An online retail company uses Sales Cloud and Marketing Cloud. The company's Salesforce associate needs help while working in Marketing Cloud and wants to hear other Salesforce professionals' opinions. They would like to post a question that anyone around the globe who is familiar with Salesforce can answer.

Which resource should they use?

- A. Salesforce Help
- B. Trailhead Academy
- C. Trailblazer Community

Answer: C

Explanation:

The Trailblazer Community is the resource that the Salesforce associate should use to post a question that anyone around the globe who is familiar with Salesforce can answer. The Trailblazer Community is an online platform where Salesforce users, partners, employees, and experts can connect, collaborate, and learn from each other. The Trailblazer Community allows the user to ask questions, join groups, share ideas, access resources, and earn badges. Trailhead Academy is a resource that provides training courses, certifications, and learning paths for Salesforce users who want to enhance their skills and knowledge. Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features.

NEW QUESTION # 54

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