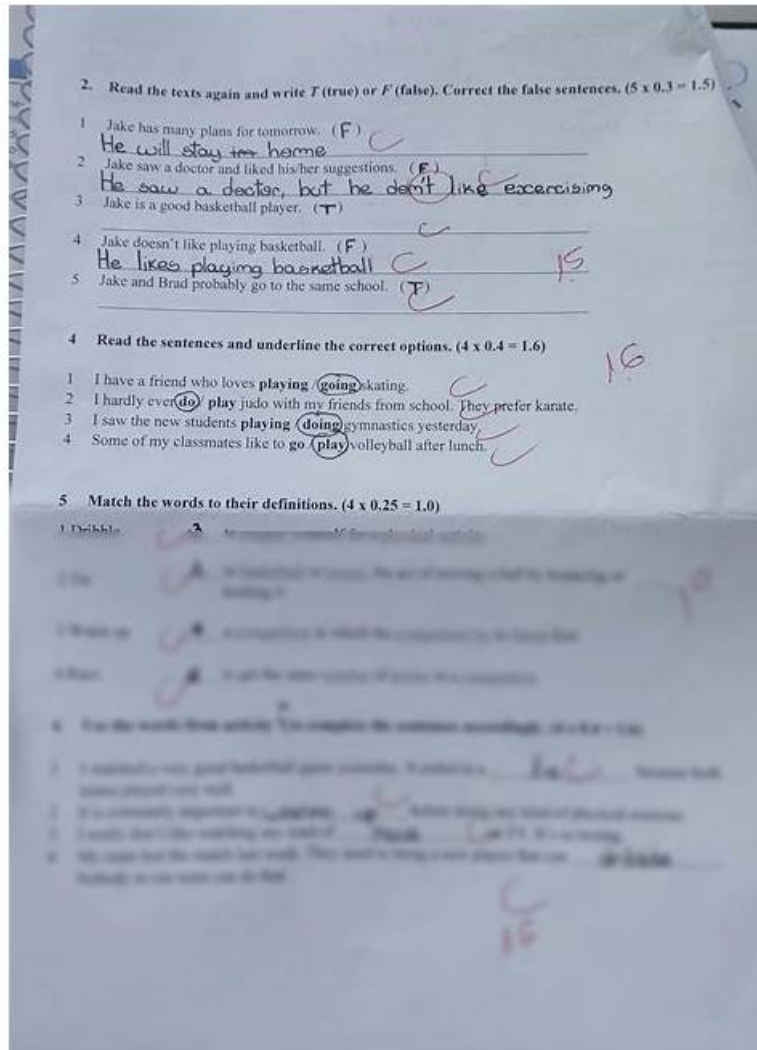


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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.

Topic 3	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 6	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q64-Q69):

NEW QUESTION # 64

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Billing document
- B. Delivery
- C. Purchase order
- **D. Purchase requisition**

Answer: D

NEW QUESTION # 65

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note: There are 2 correct answers to this question.

- **A. Conduct the Fit-to-Standard analysis to gather configuration values.**
- B. Define the organizational structure and chart of accounts.
- **C. Use the Test system to demonstrate SAP Best Practice processes.**
- D. Conduct the Digital Discovery Assessment to identify extension requirements.

Answer: A,C

NEW QUESTION # 66

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of warehouse stock levels
- B. The current status of sales orders, quotations, and back orders
- C. The current status of sales volumes and profit margins
- D. The current status of the customer's credit limit

Answer: C,D

NEW QUESTION # 67

What must you create when you build an integration scenario using the SAP Fiori Communication Management apps in SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. Communication system
- B. Communication API
- C. Communication arrangement
- D. Communication interface

Answer: A,C

Explanation:

Data Migration and Business process Testing

NEW QUESTION # 68

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which business role can post goods issues?

- A. Inventory manager
- B. Resource manager
- C. Shipping specialist
- D. Warehouse clerk

Answer: C

NEW QUESTION # 69

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