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Salesforce Revenue Cloud Consultant Accredited Professional Exam is designed for professionals who have a deep understanding of the Salesforce Revenue Cloud platform. Salesforce Revenue Cloud is a set of tools and services that enable businesses to manage their revenue streams, automate revenue recognition processes, and gain insights into their revenue performance. The Revenue Cloud Consultant Accredited Professional certification is a validation of an individual's expertise in implementing Revenue Cloud solutions and advising clients on best practices.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Syllabus Topics:

Topic	Details

Topic 1	Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
Topic 2	Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
Topic 3	New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q33-Q38):

NEW QUESTION # 33

A Revenue Cloud Customer has posted a cash payment that was created on Account A by mistake. What are the steps to apply this to the correct invoice on Account B?

- A. Unallocate the payment if allocated and reparent the payment to Account B
- **B. Unallocate the Payment if allocated, create a refund and then create a new payment for Account B**
- C. Set the payment status to cancelled and create a new payment on Account B.
- D. Allocate the Payment to an invoice on Account B.

Answer: B

NEW QUESTION # 34

A revenue cloud consultant surveys a customer's sales cloud implementation and discovers multiple triggers, work flows and flow process applied to the opportunity object.

What is the most appropriate recommendation to the customer before designing a revenue cloud solution?

- **A. Recommend using a single automation type for best performance**
- B. Recommend continued use of multiple automation types where revenue cloud capabilities cannot address the business requirement.
- C. Recommend to enable the CPQ Package setting for "Large Quote Threshold" to an appropriate value in order to prevent future performance.
- D. Recommend the current automations are appropriate, optimize further if necessary.

Answer: A

NEW QUESTION # 35

A Revenue Cloud Consultant is configuring Invoice Management for a multi-national corporation operating in several countries, each of which has its own tax rules and invoicing regulations. The consultant needs to ensure that billing and tax calculations are applied correctly for each region.

Which object should the consultant use to represent each regional business unit and define its specific billing and tax configurations?

- **A. Legal Entity**
- B. Billing Schedule Group
- C. Billing Profile

Answer: A

NEW QUESTION # 36

A user story for a Revenue Cloud implementation states. As an Accounts Receivable Manager, I want to automatically generate invoices in draft status the same day of every month". what implementation option should a revenue cloud consultant pursue first?

- A. Set up an invoice scheduler
- B. Triggers and apex to check the bill now checkbox after the order status is changed to "Activated".
- C. Workflow rule to check the bill now checkbox after the order status is changed to "Activated".
- D. Set up a Payment Scheduler

Answer: A

NEW QUESTION # 37

A Revenue Cloud Project has a requirement where a Product can be either taxable or taxexempt depending on a custom field that holds the industry. what is the appropriate solution to address this Requirement?

- A. Use Automation to set Tax Treatment Based on the value of the custom field.
- B. Use Automation to set Billing Rule Based on the value of the custom field.
- C. Use Automation to set Revenue Recognition Rule Based on the value of the custom Field.
- D. Use Automation to set Tax Rule Based on the value of the custom field.

Answer: D

NEW QUESTION # 38

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