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Salesforce Certified B2C Commerce Architect 認定 B2C-Commerce-Architect 試験問題 (Q23-Q28):

質問 # 23

A company wants to migrate their existing in-house order management solution to the Salesforce Order Management product, which will trigger post-purchase transactional emails through Marketing Cloud. They are already using B2C Commerce, Service Cloud, and Marketing Cloud, as well as the B2C Commerce - Service Cloud Connector and Marketing Cloud Connect. What are three actions that a Solution Architect must take when planning and deploying this solution? Choose 3 answers

- A. Replace the Service Cloud Connector with an Order Management Connector for B2C Commerce.
- B. Migrate subscriber keys in Marketing Cloud to a new Order Management customer identifier.
- C. Integrate Salesforce Order Management to B2C Commerce for order history and user self service.
- D. Configure data extensions and triggered sends in Marketing Cloud to support transactional emails for ordering scenarios.
- E. Modify the Service Cloud Connector implementation to remove potentially conflicting features with the Order Management Connector.

正解: B、C、E

質問 # 24

A customer service team raised a new business requirement that requires a multi-cloud solution design between B2C Commerce, Service Cloud, and Marketing Cloud. A Solution Architect has been hired to lead the design of the multi-cloud solution. Which two actions should the Solution Architect take to accurately capture requirements and deliver the solution overview? Choose 2 answers

- A. Conduct discovery workshops to create a user acceptance testing document and invite business owners, each cloud technical architect, and implementation development team.
- B. Conduct discovery workshops and upon completion present the solution back to the design authority or executive stakeholders to validate the solution.
- C. Include functional subject matter experts and technical resources across multiple discovery workshops, grouped by business function to ensure all requirements are captured.
- D. Include the customer service team so that they can provide detailed user stories prior to the discovery workshops.

正解: A、C

質問 # 25

During discovery, the customer required a feature that is not inducted in the standard Storefront Reference Architecture (SFRA). In order to save budget, the Architect needs to find the quickest way to implement this feature. What is the primary resource the Architect should use to search for an existing community implementation of the requested feature?

- A. Salesforce Trailblazer Portal
- B. Salesforce Commerce Cloud GitHub repository
- C. Salesforce B2C Commerce Documentation

- D. Salesforce Commerce Cloud Trailblazer community

正解: B

解説:

When seeking a community implementation of a feature not included in the standard Storefront Reference Architecture (SFRA), the primary resource should be the Salesforce Commerce Cloud GitHub repository (Answer A). This repository often contains projects and code samples contributed by other developers in the community, which might include custom implementations that could be adapted to meet the customer's requirements. This approach not only leverages existing solutions that have been shared publicly but also can significantly save time and resources in development.

質問 # 26

An Architect is documenting the technical design for a single B2C Commerce storefront. The Client has a business requirement to provide pricing that is customized to specific groups:

- * 50 different pricing groups of customers
- * 30 different pricing groups of employees
- * 10 different pricing groups of vendors

Which items should the Architect include in the design in order to set applicable price books based on these requirements? Choose 2 answers

- A. - 50 customer groups for customers
- 30 customer groups for employees
- 10 customer groups for vendors
- B. - One promotion and 50 campaigns for customers
- One promotion and 30 campaigns for employees
- One promotion and 10 campaigns for vendors
- C. - One customer group and SO subgroups for customers
- One customer group and 30 subgroups for employees
- One customer group and 10 subgroups for vendors
- D. - One campaign and multiple promotions for each customer group

正解: A、C

質問 # 27

During discovery, the customer required a feature that is not inducted in the standard Storefront Reference Architecture CSFRA). In order to save budget, the Architect needs to find the quickest way to implement this feature.

What is the primary resource the Architect should use to search for an existing community Implementation of the requested feature?

- A. Salesforce Trailblazer Portal
- B. Salesforce Commerce Cloud GitHub repository
- C. Salesforce B2C Commerce Documentation
- D. Salesforce Commerce Cloud Trailblazer community

正解: B

質問 # 28

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