CPQ-301 Preparation, CPQ-301 Sample Questions
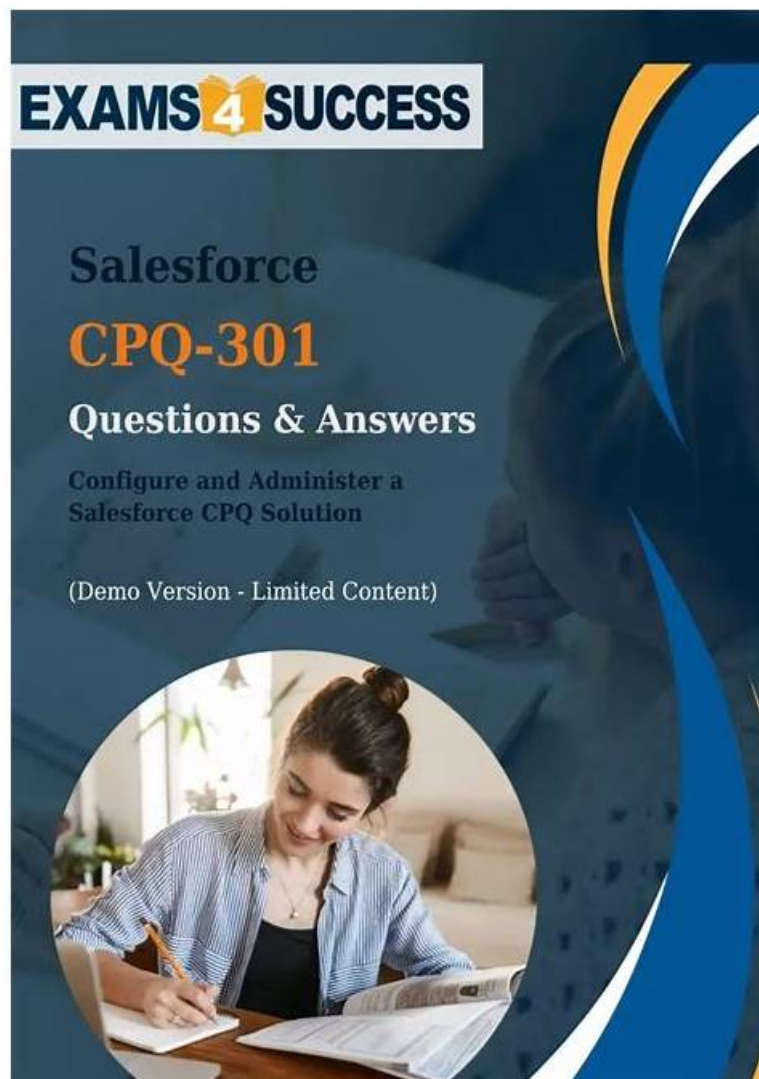
Salesforce CPQ-301 practice test software contains many Salesforce CPQ-301 practice exam designs just like the real Configure and Administer a Salesforce CPQ Solution (CPQ-301) exam. These CPQ-301 practice exams contain all the CPQ-301 questions that clearly and completely elaborate on the difficulties and hurdles you will face in the final CPQ-301 Exam. Configure and Administer a Salesforce CPQ Solution (CPQ-301) practice test is customizable so that you can change the timings of each session. FreePdfDump desktop Salesforce CPQ-301 practice test questions software is only compatible with windows and easy to use for everyone.

Salesforce CPQ-301 certification exam is designed for professionals who want to configure and administer Salesforce CPQ (Configure, Price, Quote) solutions. CPQ-301 exam tests the candidate's skills and knowledge in areas such as product configuration, pricing, quoting, and order management. Configure and Administer a Salesforce CPQ Solution certification is ideal for sales operations professionals, sales managers, product managers, and consultants who work with Salesforce CPQ.

Salesforce CPQ-301 certification exam covers a wide range of topics, including product configuration, pricing and quoting, order management, and renewal management. CPQ-301 exam is designed to test the candidate's ability to configure and customize Salesforce CPQ solutions to meet the business requirements of their organization. Additionally, the exam evaluates the candidate's knowledge of best practices in Salesforce CPQ administration, including data management, security, and reporting.

To prepare for the Salesforce CPQ-301 Certification Exam, candidates can take advantage of various resources provided by Salesforce, including online training courses, study materials, and practice exams. It is recommended that candidates have at least six months of experience in administering Salesforce CPQ solutions before attempting the exam. This will ensure that they have a

thorough understanding of the concepts and are well-equipped to handle real-world scenarios.

CPQ-301 Sample Questions & CPQ-301 Valid Exam Online

In some respects, it is a truth that processional certificates can show your capacity in a working environment. If you pay your limited time to practice with our CPQ-301 study braindumps, you can learn how to more effectively create value and learn more knowledge the exam want to test for you. We promise it is our common goal to get it and we are trustworthy materials company you cannot miss this time.

Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q128-Q133):

NEW QUESTION # 128
An admin created a dynamic bundle and needs a Product Rule to limit which products users see when configuring the bundle. Which type of Product Action should the Admin create to ensure that only a specific set of products may be selected for the dynamic bundle?

- A. Show
- B. Enable
- C. Optional filter
- D. Default filter

Answer: B

NEW QUESTION # 129
If a manager is taking a leave of absence, how can the Admin using Advanced Approval ensure that another manager will receive Approval requests during the period in which the original manager absent?

- A. Create an Approval Rule with an Effective Start Date and Effective End Date spanning the absence. Populate the Approver field of the rule with the subtitle Approver, then add the rule to the existing Approval chain as the first step.
- B. Create a new Approver record, with the Group ID field set to the ID of a Public Group that contains all of the managers. On the original manager's Approver record, click the Replace button and select the new Approver record.
- C. On the original manager's Approver record, set the Delegated Approver lookup field to reference a different manager's Approver record, and set the Delegated End field for the date of the original manager's return.
- D. On the original manager's Approver record, reference a different manager's Approver record in the Next Approver lookup field. Clear the Next Approver lookup field once the original manager returns from leave.

Answer: C

NEW QUESTION # 130
Universal Containers wants to introduce a new product as an add-on item for an existing bundle that its customers can purchase on a yearly basis. The price of the product will be 15% of the combined prices of the other products and should not contribute value to other Percent of Total subscription products. Which configuration is a valid way to set up this new product?

- A. Subscription Pricing: Percent of Total, Percent of Total (%): 15%, Exclude from Percent of Total: True, Subscription Term: 12
- B. Subscription Pricing: Percent of Total, Percent of Total (%): Exclude from Percent of Total: False Subscription Term: 1
- C. Subscription Pricing: Fixed, Percent of Total (%): 15%, Include in Percent of Total: True, Subscription Term: 12
- D. Subscription Pricing: Fixed, Percent of Total (%): 15%, Include in Percent of Total: False, Subscription Term: 1

Answer: A

NEW QUESTION # 131

Which two conditions must be met so a user can change the Quantity on an Order Product? Choose 2 answers

- A. The Order is in Draft Status.
- B. The package setting Allow Multiple Orders is enabled.
- C. The Ordered checkbox on the Quote must be False.
- D. The Order setting Enable Negative Quantities is enabled.

Answer: B,C

NEW QUESTION # 132

Universal Containers (UC) has categorized its Products into three Product Families. When rendering a document, UC wants to separate the Products into different Line Item tables by Product Family.
How should the admin meet the requirement in the most efficient manner?

- A. Create a Template Section for each Product Family, and set up the appropriate filtering within each section using the Conditional Print field.
- B. Create a single Template Section, and use the LineSortField special field to ensure appropriate grouping by Product Family.
- C. Create a Template Section for each Product Family, and set up the appropriate filtering within each section using the Filter field.
- D. Create a single Template Section, and use the Group Field functionality to ensure appropriate grouping by Product Family.

Answer: D

NEW QUESTION # 133

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