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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 2	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q21-Q26):

NEW QUESTION # 21
You are browsing documents and encounter a document with the status Draft for Document Update [Pending].
What does this mean in the context of an approval process?

- A. Document was approved but has not yet been saved by the originator.
- B. A document with status Draft for Document Update was approved and can now be added by the originator.
- C. Document in approval process was canceled by the originator and now cannot be added or updated.
- D. Originator has made a change to a document and document now meets criteria for an approval

Answer: D

NEW QUESTION # 22
You manufacture olive oil You want to track the expiration date for the bottles of oil that you produce.
What is the best way to enable this?

- A. Use receiving bin locations
- B. Use production bill of materials.
- C. Use serial numbers.
- D. Use batch numbers.

Answer: D

NEW QUESTION # 23
A new intern has joined the company. You create a user account.
What else MUST you do so that the user can create sales orders? Note: There are 2 correct answers to this question.

- A. Assign a license to the user.
- B. Set general authorization to the sales menu
- C. Define a sales employee.

- D. Define an employee record.

Answer: A,B

NEW QUESTION # 24

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.
What can you do with the Purchase Order?

- A. Delete the Purchase Order.
- B. Copy the missing item from the Purchase Order to a Return document.
- C. Close the Purchase Order.
- D. Cancel the Purchase Order and create a new one.

Answer: C

NEW QUESTION # 25

The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.
What could be the reason?

- A. The item has a special discount.
- B. The item's purchase price was reduced rather than increased.
- C. The price of the item in the sales price list is set to manual.
- D. The item belongs to a discount group.

Answer: C

NEW QUESTION # 26

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