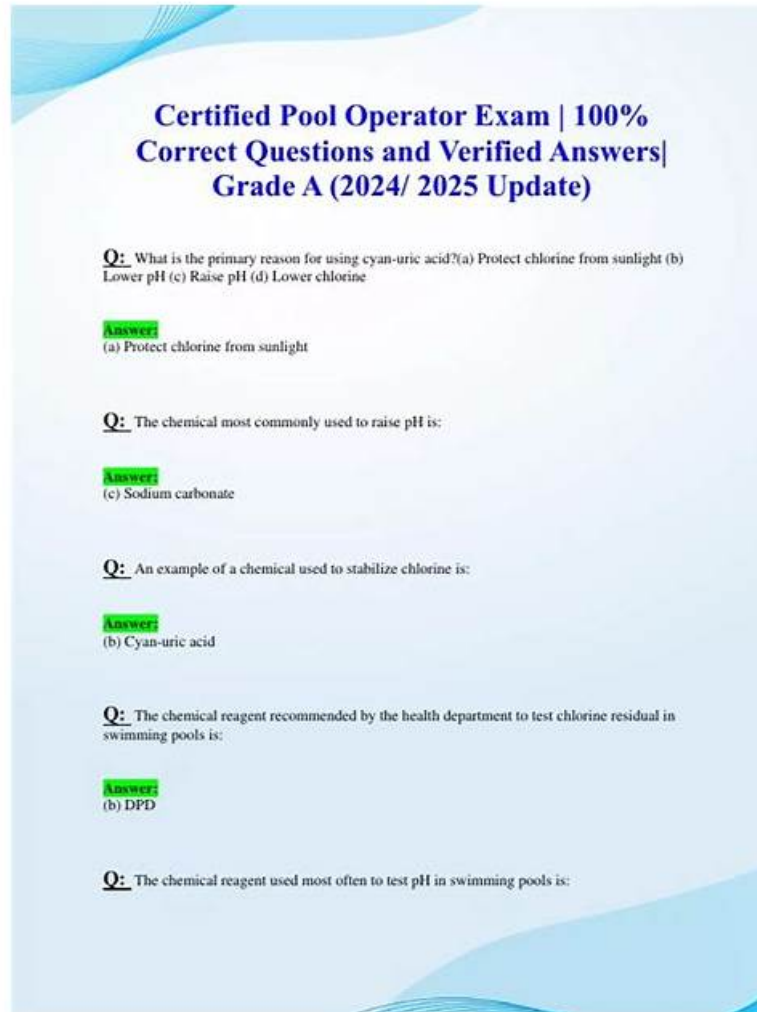


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Salesforce Certified Platform User Experience Designer Sample Questions (Q21-Q26):

NEW QUESTION # 21

Cloud Kicks marketing development representatives need to process incoming leads. Understanding the typical lead to opportunity is essential to the design.

Which three new records would typically be created when they convert a lead?

Choose 3 answers

- A. Account
- B. Opportunity
- C. Contact
- D. Activity
- E. Converted Lead

Answer: A,B,C

Explanation:

When a lead is converted in Salesforce, three new records are typically created: a contact, an account, and an opportunity. A contact is a person who is associated with an account and has a role in a sales process. An account is a company or organization that is a potential or existing customer. An opportunity is a sales deal that is in progress or has been closed. These records are linked together and use the information from the lead record. The lead record becomes read-only and is marked as converted. Reference:

Converting Leads

Lead Conversion in Salesforce

NEW QUESTION # 22

A UX Designer at Cloud Kicks wants to utilize a design thinking approach for the design of new customer services.

Which approach combination encourages more creative problem-solving?

- A. Simple and innovative
- B. Agile and efficient
- C. Divergent and convergent

Answer: C

Explanation:

A design thinking approach is a human-centered method for solving complex problems and creating innovative solutions. It involves understanding the needs and desires of the users, generating and testing multiple ideas, and iterating on the feedback and results. A design thinking approach can be divided into two types of thinking: divergent and convergent. Divergent thinking is the process of generating many possible solutions to a problem without judging or filtering them. It encourages creativity, exploration, and experimentation. Convergent thinking is the process of evaluating, selecting, and refining the best solution to a problem. It involves analysis, logic, and criteria. Divergent and convergent thinking are complementary and cyclical. They help the designer to expand the solution space and then narrow it down to the most feasible and desirable option. By using both types of thinking, the designer can encourage more creative problem-solving and avoid premature convergence or fixation on a single idea. Therefore, the best approach combination for the UX Designer at Cloud Kicks is divergent and convergent thinking. Trailhead: Design Thinking, Trailhead: Salesforce User Experience Designer Certification Prep, Divergent and Convergent Design Thinking

NEW QUESTION # 23

Cloud Kicks is planning to build a custom Lightning Web Component (LWC) that needs to be implemented quickly.

Where should the team go to explore Lightning component code, documentation, and specifications?

- A. A Components Library on developer.salesforce.com is item for later review.
- B. Salesforce Extensions for V5 Code

- C. Design Tokens on SLDS website

Answer: A

Explanation:

The best place for the team to explore Lightning component code, documentation, and specifications is the Components Library on developer.salesforce.com. The Components Library is the Lightning components developer reference, where the team can find code samples, SDKs, tools, metadata coverage information, and a developer guide for Lightning Web Components¹. The team can also use the live code environment to code their first Lightning web component and see the results in real time². Salesforce Extensions for VS Code (A) is a powerful tool for developing Lightning components, but it is not a source of code, documentation, and specifications. Design Tokens on SLDS website (B) are a way to store and maintain consistent design attributes across different platforms, but they are not specific to Lightning Web Components. Reference: Components Library on developer.salesforce.com
Get Started Coding | Lightning Web Components Developer Guide

NEW QUESTION # 24

A UX Designer wants to customize the end user's Salesforce app experience. Which administrative capability should be used for mobile navigation menu setup?

- A. Menu tabs can be based on different user types.
- **B. Menu tabs can be Visualforce and Lightning pages.**
- C. Menu tabs visibility is based on user location.

Answer: B

Explanation:

One of the administrative capabilities that can be used for mobile navigation menu setup is to include Visualforce and Lightning pages as menu tabs. Visualforce and Lightning pages are custom pages that can display data, logic, and interface elements in the Salesforce mobile app. To include Visualforce and Lightning pages as menu tabs, the UX Designer needs to create tabs for those items first, and then add them to the navigation menu of the Mobile Only app or the Lightning app¹². Menu tabs can be based on different user types: This is not an administrative capability that can be used for mobile navigation menu setup, but rather a feature of the Lightning app navigation method. The Lightning app navigation method allows the UX Designer to create different Lightning apps for different user types, and assign them to different user profiles. Each Lightning app can have its own navigation menu and navigation bar, which can be customized with the items that are relevant for each user type³⁴. Menu tabs visibility is based on user location: This is not an administrative capability that can be used for mobile navigation menu setup, but rather a feature of the geolocation field type. The geolocation field type allows the UX Designer to store the latitude and longitude coordinates of a record, and use them for various purposes, such as displaying maps, calculating distances, or filtering reports. The geolocation field type does not affect the visibility of the menu tabs in the Salesforce mobile app.

Customize the Mobile Only Navigation Menu in the Salesforce Mobile App

Customize a Lightning App Navigation Menu in the Salesforce Mobile App

Create a Lightning App Unit | Salesforce Trailhead

Assign a Lightning App to a User Profile Unit | Salesforce Trailhead

[Geolocation Custom Field Type - Salesforce Help]

[Use Geolocation Fields in Formulas - Salesforce Help]

NEW QUESTION # 25

A UX Designer needs to create a visual representation of a user's series of steps to achieve a meaningful goal. Which UX design method should be used?

- A. Site Map
- B. Lightning Flow
- C. User Persona
- **D. User Flow**

Answer: D

Explanation:

A user flow is a UX design method that creates a visual representation of a user's series of steps to achieve a meaningful goal. A user flow shows the path that a user takes from their entry point to their final action, such as signing up, purchasing, or completing a task.

A user flow helps designers understand and optimize the user experience, as well as identify pain points, gaps, and opportunities for improvement. A user flow can take various forms, such as diagrams, wireframes, or prototypes, depending on the level of detail and fidelity required. Reference:

What Are User Flows In UX Design? [Full Beginner's Guide] - CareerFoundry What is a User Flow in UX Design? - updated 2023 | IxDF User Flows in UX Design: Definition, Benefits, and Best Practices

NEW QUESTION # 26

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