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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	<ul style="list-style-type: none"> • Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q23-Q28):

NEW QUESTION # 23

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- **A. Automation of manual procurement tasks**
- B. Limiting supplier collaboration requirements
- **C. Integration with other solutions**
- D. Increased focus on manual approvals

Answer: A,C

NEW QUESTION # 24

How does RISE with SAP enhance spend management capabilities?

- A. By increasing complexity of procurement automation
- **B. By facilitating cloud transformation**
- C. By focusing on on-premise systems
- D. By reducing focus on cloud solutions

Answer: B

NEW QUESTION # 25

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Prohibit all non-essential travel to minimize environmental impact.
- **B. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.**
- C. Reduce the number of business trips to achieve sustainability.
- **D. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.**
- **E. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.**

Answer: B,D,E

NEW QUESTION # 26

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Workforce payments

- B. Time-consuming onboarding
- C. Fragmented labor management
- D. Data privacy regulation issues

Answer: B,C

NEW QUESTION # 27

What key market trend is driving the need for integrated Spend Management solutions?

- A. A shift toward AI-driven tools
- B. Decreased focus on sustainability considerations
- C. Emphasis on visibility into spending patterns
- D. Increased reliance on manual procurement processes

Answer: C

NEW QUESTION # 28

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