

New Salesforce CPQ-Specialist Mock Exam | Valid CPQ-Specialist Exam Testking



P.S. Free 2026 Salesforce CPQ-Specialist dumps are available on Google Drive shared by Exam4Tests:
<https://drive.google.com/open?id=1WMRAnBco8PX34H9QDBGCLr-SbsEPGKG>

Applicants of the CPQ-Specialist test who invest the time, effort, and preparation with updated CPQ-Specialist questions eventually get success. Without the latest Salesforce Certified CPQ Specialist (CPQ-Specialist) exam dumps, candidates fail the test and waste their time and money. As a result, preparing with actual CPQ-Specialist Questions is essential to clear the test.

Salesforce Certified CPQ Specialist is an important certification for professionals who work with Salesforce's Configure, Price, Quote (CPQ) software. CPQ-Specialist Exam Tests a candidate's knowledge of CPQ functionality and implementation, as well as their ability to configure and customize CPQ solutions to meet specific business needs. Salesforce Certified CPQ Specialist certification is designed for individuals who have experience working with Salesforce and are interested in becoming experts in CPQ.

>> New Salesforce CPQ-Specialist Mock Exam <<

New CPQ-Specialist Mock Exam - 100% Pass Quiz 2026 Salesforce First-grade CPQ-Specialist: Valid Salesforce Certified CPQ Specialist Exam Testking

Far more effective than online courses free or other available exam materials from the other websites, our CPQ-Specialist exam questions are the best choice for your time and money. As the content of our CPQ-Specialist study materials has been prepared by the most professional and specialized experts. I can say that no one can know the CPQ-Specialist learning quiz better than them and they can teach you how to deal with all of the exam questions and answers skillfully.

Salesforce CPQ-Specialist (Salesforce Certified CPQ Specialist) Certification Exam is a highly sought-after certification in the Salesforce ecosystem. Salesforce Certified CPQ Specialist certification validates the expertise of a professional in the field of Configure, Price, Quote (CPQ) functionality in Salesforce. CPQ is an essential aspect of Salesforce that enables businesses to configure their products, set up pricing, and generate accurate quotes in real-time. Salesforce Certified CPQ Specialist certification exam is designed to test the skills and knowledge of professionals in the area of Salesforce CPQ.

Salesforce Certified CPQ Specialist Sample Questions (Q17-Q22):

NEW QUESTION # 17

An Admin has created a Configuration Attribute on the Product A bundle, and now needs an Identical Configuration Attribute on the Product B bundle that saves its value into the same Quote Line field. Which tasks should the Admin complete to meet this business requirement?

- A. Create a second Configured Product record for Product B on the existing Configuration Attribute.

- B. Create a second Configuration Attribute on Product B, no further administration required.
- C. Create a second Product Option field with identical values, then create a second Configuration Attribute on Product B.
- D. Check "Apply to Product Options" on the existing Configuration Attribute, then make Product B an option of Product A.

Answer: B

NEW QUESTION # 18

Universal Containers (UC) wants to sell products with monthly subscription terms. UC wants additional days to round up to the nearest month for calculating the prorated price.

Which CPQ package settings should UC use to meet the business requirement?

- A. Subscription Term unit: Month
Subscription Prorate Precision: Month + Daily
- B. Subscription Term unit: Month
Subscription Prorate Precision: Month
- C. Subscription Term unit: Month
Subscription Prorate Precision: Day
- D. Subscription Term unit: Day
Subscription Prorate Precision: Day.

Answer: B

NEW QUESTION # 19

A user created a Quote containing two Products. The Subscription Pricing field on Product A is blank. Product B has Subscription Pricing set to Percent of Total and both Products share the same Percent of Total Category. When the Contract is renewed, both Products are shown in the renewal Quote, but Product A has a Net Total of zero.

Why does Product A have a Net Total of zero?

- A. Product A is an Asset that the customer already owns.
- B. Renewal Model was set to Asset Based at the Account Level.
- C. Include Net-New Products in Maintenance must be flagged in CPQ Package settings.
- D. The Asset Conversion behavior on the Product must be set to Allow Renewals.

Answer: B

NEW QUESTION # 20

Universal Containers (UC) sells Product A for a List Unit Price of \$150. One of UC's customers, Cloud Kicks (CK), has negotiated a Contracted Price of \$100 for Product A on all of its deals, and has negotiated an additional 10% discretionary discount to be applied for a deal set to close at the end of the month.

If CK purchases 10 units of Product A, what is the expected List Unit Price, Regular Unit Price, Customer Unit Price, and Net Unit Price?

- A. * List Unit Price: \$100
* Regular Unit Price: \$100
* Customer Unit Price: \$90
* Net Unit Price: \$90
- B. * List Unit Price: \$150
* Regular Unit Price: \$150
* Customer Unit Price: \$140
* Net Unit Price: \$140
- C. * List Unit Price: \$150
* Regular Unit Price: \$150
* Customer Unit Price: \$100
* Net Unit Price: \$90
- D. * List Unit Price: \$150
* Regular Unit Price: \$100
* Customer Unit Price: \$90

* Net Unit Price: \$90

Answer: D

Explanation:

Scenario Overview:

- * List Unit Price: Product A's standard price is \$150.
- * Contracted Price: CK has a contracted price of \$100 for Product A.
- * Discretionary Discount: CK negotiated a 10% discretionary discount for this deal.

Price Calculation:

- * List Unit Price remains the standard price of \$150.
- * Regular Unit Price applies the contracted price of \$100.
- * Customer Unit Price: After applying the 10% discretionary discount on the contracted price, Customer Unit Price = $100 \times (1 - 0.1) = 90$
- * Net Unit Price matches the Customer Unit Price for the 10 units being purchased, which is \$90.

Salesforce CPQ Reference:

- * Salesforce CPQ Contracted Price logic ensures negotiated prices override the List Price, and additional discretionary discounts apply as expected.

NEW QUESTION # 21

An admin has created a Product and defined Price Dimensions for yearly segments. They want the Product to appear unsegmented when it is first added to a Quote, with the option to segment when needed.

- A. Create a Quote formula field named StartSegment_c that returns 0.
- B. Set the Price Dimension's Type to One-Time.
- **C. Set the Product's Default Pricing Table to Standard.**
- D. Set the Display Order of the Desegment Line action to 1.

Answer: C

Explanation:

Unsegmented Product Setup:

- * By setting the Default Pricing Table to Standard, the product appears unsegmented when first added to a quote.
- * This allows users to manually segment the product later if necessary.

Default Pricing Table Configuration:

- * The Standard table ensures that pricing is applied uniformly across the quote without segmentation.

Salesforce CPQ Reference:

- * This behavior is defined in the Price Dimension Configuration Guidelines in CPQ documentation.

NEW QUESTION # 22

.....

Valid CPQ-Specialist Exam Testking: <https://www.exam4tests.com/CPQ-Specialist-valid-braindumps.html>

- Tips to Crack the CPQ-Specialist Exam ☐ Easily obtain { CPQ-Specialist } for free download through { www.practicevce.com } !!CPQ-Specialist PdfTorrent
- Boost Your Preparation with Pdfvce Salesforce CPQ-Specialist Online Practice Test Software ☐ Enter ➡ www.pdfvce.com ☐☐☐ and search for ➤ CPQ-Specialist ☐ to download for free ☐ Exam CPQ-Specialist Price
- Valid Braindumps CPQ-Specialist Sheet ☐ CPQ-Specialist PdfTorrent ☐ CPQ-Specialist New Dumps Pdf ☐ Search on ☐ www.examdumps.com ☐ for 《 CPQ-Specialist 》 to obtain exam materials for free download ☐ Examcollection CPQ-Specialist Questions Answers
- CPQ-Specialist Exam New Mock Exam- Marvelous Valid CPQ-Specialist Exam Testking Pass Success ☐ ✓ www.pdfvce.com ☐ ✓ ☐ is best website to obtain ⇒ CPQ-Specialist ⇐ for free download ☐ CPQ-Specialist Practical Information
- CPQ-Specialist Trustworthy Practice ☐ Exam CPQ-Specialist Guide ☐ CPQ-Specialist Practical Information ☐ Search for (CPQ-Specialist) on ☐ www.examcollectionpass.com ☐ immediately to obtain a free download ☐ CPQ-Specialist PdfTorrent
- Pass Guaranteed 2026 Salesforce Professional New CPQ-Specialist Mock Exam ☐ Easily obtain free download of ➤

- Exam CPQ-Specialist Guide ☐ CPQ-Specialist New Dumps Pdf ☐ Reliable CPQ-Specialist Test Price ☐ Search for ☐ CPQ-Specialist ☐ and download it for free immediately on ➡ www.troytecdumps.com ☐ Reliable CPQ-Specialist Test Price

- Pass Guaranteed 2026 Salesforce Professional New CPQ-Specialist Mock Exam ☐ Copy URL ➡ www.verifiddumps.com ☐ open and search for ➡ CPQ-Specialist ☐ to download for free ☐ CPQ-Specialist Valid Test Voucher

- CPQ-Specialist Real Torrent ☐ CPQ-Specialist Practical Information ☐ CPQ-Specialist New Dumps Pdf ☐ Copy URL [www.vce4dumps.com] open and search for ✓ CPQ-Specialist ☐ ✓ ☐ to download for free ☐ CPQ-Specialist Practical Information

P.S. Free & New CPQ-Specialist dumps are available on Google Drive shared by Exam4Tests: <https://drive.google.com/open?id=1WMRAnBco8PX34H9QDBGCRlR-SbsEPGKG>