

# Quiz 2026 Latest PRAXIS Business-Education-Content-Knowledge-5101: Dumps Praxis Business Education: Content Knowledge (5101)Exam Free Download

## Praxis Business Education: Content Knowledge (5101) Exam Outline

Content Categories	Questions	Percentage of Examination
I. Accounting and Finance	18	15%
II. Communication and Career Development	18	15%
III. Economics	12	10%
IV. Entrepreneurship	12	10%
V. Information Technology	18	15%
VI. Law and International Business	18	15%
VII. Marketing and Management	12	10%
VIII. Professional Business Education	12	10%

**Mometrix** TEST PREPARATION

**Time limit:** 2 hours

**Total questions:** 120

**Question format:** Selected-response

**Delivery format:** Computer-delivered



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## PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q43-Q48):

### NEW QUESTION # 43

Which of the following types of statements is referred to as a picture of a company in the future?

- A. Vision statement
- B. Value statement
- C. Mission statement
- D. Closing statement

**Answer: A**

Explanation:

A vision statement describes a company's future aspirations, providing a long-term picture of what it aims to become. Option A (closing statement) is not a business term in this context. Option B (mission statement) defines the company's purpose and current operations. Option C (value statement) outlines core beliefs or principles. This question aligns with the Entrepreneurship category, emphasizing strategic planning.

Reference: ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Entrepreneurship; Strategic Management, Chapter 2.

### NEW QUESTION # 44

The primary goal of just-in-time inventory planning is to

- A. reduce the amount of inventory kept on hand
- B. increase the space allocated for storing inventory
- C. reduce the likelihood of running out of inventory
- D. reduce ordering costs

**Answer: A**

Explanation:

Just-in-time (JIT) inventory planning aims to minimize inventory levels by receiving goods only as needed, reducing storage costs and waste. Option A (ordering costs) is a secondary benefit. Option C (avoiding stockouts) is a concern but not the primary goal. Option D (increasing storage) contradicts JIT principles. This question aligns with the Management and Marketing category, emphasizing operations management.

Reference: ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Operations Management, Chapter 12.

### NEW QUESTION # 45

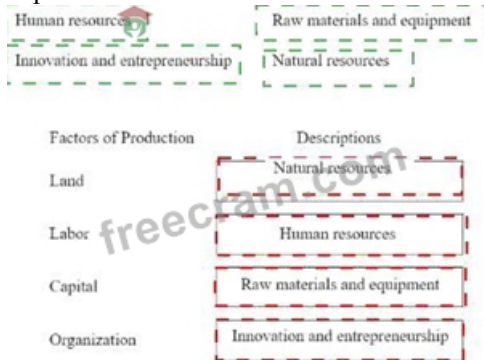
There are many factors of production that contribute to the output of a final product. Place the descriptions below into the appropriate categories.

Factors of Production	Descriptions
Land	<input type="text"/>
Labor	<input type="text"/>
Capital	<input type="text"/>
Organization	<input type="text"/>

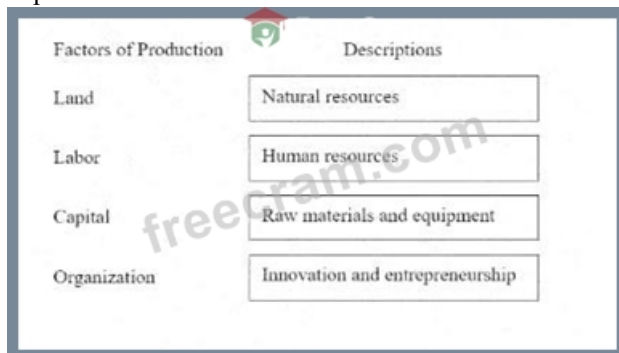
Human resources      Raw materials and equipment  
Innovation and entrepreneurship      Natural resources

**Answer:**

**Explanation:**



**Explanation:**



The factors of production are categorized as Land (natural resources, e.g., minerals, water), Labor (human effort, e.g., workers' skills), Capital (physical assets, e.g., machinery, buildings), and Entrepreneurship (organizing resources and taking risks, e.g., business innovation). The question requires matching descriptions to these categories, a common task in economics education. The provided answer image correctly aligns the descriptions with each category. This question falls under the Economics category, emphasizing production factors.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Economics; Principles of Economics, Chapter 2.

#### **NEW QUESTION # 46**

A college graduate wants to start a business and looks into franchise opportunities. The graduate has \$30,000 and has narrowed the selection to three different franchise choices. Which of the following franchise credentials is the most important to review?

- A. Fee schedule agreement
- B. Owner's handbook
- **C. Franchise disclosure document**
- D. Broker policy agreement

**Answer: C**

**Explanation:**

The Franchise Disclosure Document (FDD) is a legal document required by the Federal Trade Commission, providing detailed information about the franchisor, including fees, obligations, financial performance, and risks. It is critical for evaluating franchise opportunities. Option A (owner's handbook) is operational, not a credential. Option B (fee schedule agreement) is part of the FDD but not comprehensive. Option C (broker policy agreement) is not a standard franchise document. This question falls under the Entrepreneurship category, focusing on franchise evaluation.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Entrepreneurship; Entrepreneurship: Starting and Operating a Small Business, Chapter 5.

#### **NEW QUESTION # 47**

Karl's Cleaners has been successful in selling spray kitchen cleaners and disinfectants. The company will soon be introducing a new product called Karl's Sponges. Which of the following marketing strategies is Karl's Cleaners most likely using?

- A. Co-branding
- B. Brand licensing
- **C. Brand extension**
- D. Brand insistence

**Answer: C**

Explanation:

Brand extension involves introducing a new product (Karl's Sponges) under an existing successful brand (Karl's Cleaners), leveraging brand recognition. Option A (co-branding) involves partnering with another brand. Option B (brand licensing) allows another company to use the brand. Option D (brand insistence) is a consumer behavior, not a strategy. This question falls under the Management and Marketing category, focusing on branding strategies.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Principles of Marketing, Chapter 9.

## NEW QUESTION # 48

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