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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q218-Q223):

NEW QUESTION # 218
Ursa Major Solar uses the custom object Product Development to track Ideas R&D is wording on. A former administrator added the custom object Potential Name with a lookup to Product Development to allow R&D to track names under consideration for those product. The R&D manager recently ran a record and noticed several potential names where the relationship to the Product Development record was missing. The current administrator needs to change this relationship to master detail to ensure a potential name only exists when there is product development.
Which two options are available for altering the existing Potential Name records for the deployment of this change to be successful? Choose 2 answers

- A. Remove the lookup field from the page layout so the data is maintained without changes.

- B. Remove any existing data in the lookup field n Potential Name records
- C. Assign any Potential Name records with blank lookup fields to an existing record from Product Development.
- D. Move any Potential Name records with blank lookup fields to the recycle bin.

Answer: C,D

Explanation:
Move any Potential Name records with blank lookup fields to the recycle bin or assign any Potential Name records with blank lookup fields to an existing record from Product Development are two options available for altering the existing Potential Name records for the deployment of this change to be successful. Changing a lookup relationship to a master-detail relationship requires that all child records have a parent record.
Therefore, any Potential Name records that have blank lookup fields to Product Development need to be either deleted or assigned to a valid Product Development record before changing the relationship type

NEW QUESTION # 219
What type of process can the system administrator set for an organization's products?
Choose 3 answers

- A. Standard prices
- B. Discount prices
- C. List prices
- D. Sales prices
- E. Product prices

Answer: A,C,D

NEW QUESTION # 220
An Administrator has been asked to grant read, create and edit access to the product object for users who currently have the standard marketing user profile. How can this be accomplished? Choose 2 Answers

- A. Create a permission set with read, create and edit access for the product object and assign it to the marketing users
- B. Create a new profile for the marketing users and change the access levels to read, create and edit for the product object
- C. Change the access levels in the marketing user standard profile to read, create and edit for the product object
- D. Create a permission set with read and write access for the product object and assign it to the marketing users

Answer: A,B

NEW QUESTION # 221
User reports that workflow is not functioning as expected. What tool can be used to check this issue.

- A. Workflow log
- B. Apex test Unit
- C. Debug log
- D. System audit trail

Answer: C

NEW QUESTION # 222
The VP of Finance wants to ensure that once an opportunity is closed, it cannot be modified by any user. How can an administrator meet this requirement?

- A. Create an opportunity validation rule with the following formula: PRIORVALUE (IsClosed) = True
- B. Set the Do Not Modify Closed Opportunity permission for all profiles
- C. Set all fields to Read only on the standard Closed Opportunity page layout
- D. Create a workflow field update to update the IsClosed field to True If a closed opportunity is modified

Answer: A

NEW QUESTION # 223

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