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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q118-Q123):

NEW QUESTION # 118

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Setup anew rebate program with that volume rebate type and a single payout period for Jan
- **B. Set up an eligibility criteria for this rebate type with activity Date >= Jan1 and <= Jan31**
- C. Set Rebate type to active on Jan1 and inactive on Jan31
- D. Use the effective date on Rebate Type

Answer: B

Explanation:

Explanation

To set up a rebate type that is valid for transactions completed in January, the admin at Badger Power needs to use the eligibility criteria feature on the rebate type. Eligibility criteria are rules that define which transactions qualify for a rebate type. The admin can use the activity date field on the transaction object to specify the date range for the rebate type. For example, the admin can create a rule that says activity date is greater than or equal to January 1 and less than or equal to January 31. This way, only the transactions that occurred in January will be eligible for the rebate type. The other options are not correct, as they either involve creating a new rebate program, which is unnecessary, or using the effective date or active status fields on the rebate type, which do not control the transaction eligibility. References: [Create Rebate Types], [Set Up Eligibility Criteria for Rebate Types], [Rebate Type Fields]

NEW QUESTION # 119

Universal Containers (UC) wants to implement forecasting in Manufacturing Cloud for its stock parts division and engineered-to-order parts division. UC would like to see stock parts on a rolling monthly basis, with forecasted revenue and quantity. Engineered-to-order parts are ordered less frequently, so UC would like to see these on a rolling quarterly basis but with the same two metrics. What should a Manufacturing Cloud consultant recommend for configuring forecasting?

- A. Configure Advanced Account Forecasting with one forecast set, two period groups, and two forecast metrics.
- **B. Configure Advanced Account Forecasting with two forecast sets, two period groups, and two forecast metrics.**
- C. Configure Advanced Account Forecasting with one forecast set, two period groups, and four forecast metrics.

Answer: B

Explanation:

* To configure forecasting in Manufacturing Cloud, UC needs to create and configure forecast sets, which are the primary building blocks for generating forecasts1.

* A forecast set contains information such as the forecast period, the forecast fact object, the forecast frequencies, the data processing engine definitions, the forecast dimensions, and the forecast measures1.

* UC has two different divisions with different forecasting needs, so they need to create two forecast sets, one for each division2.

* Each forecast set needs to have a different period group, which defines the time periods for forecasting. For the stock parts division, UC needs a monthly period group, and for the engineered-to-order parts division, UC needs a quarterly period group2.

* Each forecast set also needs to have two forecast metrics, which are the measures that UC wants to forecast. In this case, UC wants to forecast revenue and quantity for both divisions2.

* The other options are incorrect because they do not match the requirements of UC. Option B would create only one forecast set, which would not allow UC to differentiate between the two divisions.

Option C would create only two forecast metrics, which would not allow UC to forecast both revenue and quantity.

References:

* Create and Configure Forecast Sets - Salesforce

* Configure Forecast Sets Unit | Salesforce Trailhead

NEW QUESTION # 120

Which two out-of-the-box Manufacturing Actions can be performed in Process Builder and Flow Builder?

- A. Mass Update Account Forecast
- B. Mass Update Sales Agreement
- C. Clone Sales Agreement
- D. Clone Account Forecast
- E. Mass Archive Sales Agreement

Answer: A,B

Explanation:

Manufacturing Actions are custom actions that are available in Process Builder and Flow Builder to automate common tasks related to Manufacturing Cloud objects. Out of the box, there are two Manufacturing Actions that can be performed in Process Builder and Flow Builder: Mass Update Account Forecast and Mass Update Sales Agreement. Mass Update Account Forecast allows you to update multiple account forecasts at once based on a filter criteria. Mass Update Sales Agreement allows you to update multiple sales agreements at once based on a filter criteria. These actions can help you save time and ensure data accuracy by applying bulk changes to your account forecasts and sales agreements. References: Manufacturing Actions | Manufacturing Cloud Developer Guide | Salesforce Developers, Salesforce Manufacturing Cloud Professional Dumps Updated - Dumpsbase, Salesforce Manufacturing-Cloud-Professional Exam Dumps - DumpsMate

NEW QUESTION # 121

When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecasts?

- A. Share list view with group of users
- B. Share list view with account owners
- C. All users can see the list views
- D. All users above hierarchy can see this list views

Answer: A,C

Explanation:

Explanation

List views for account forecasts are used to filter the accounts that are included in the forecast calculations. By default, only the accounts that are owned by the user or are shared with the user are considered for the forecast. However, an admin can create and share list views with a group of users, such as account managers, to allow them to generate forecasts based on the accounts in the list view. This way, the admin can control which accounts are relevant for the forecast and which users can access them. The other options are not valid for account forecasts, as they either make the list view visible to all users, which defeats the purpose of filtering, or they limit the visibility to account owners or users above the hierarchy, which may exclude some users who need to see the forecast. References: Configure Account Forecasts, [Work with List Views in Lightning Experience]

NEW QUESTION # 122

What is required before the Analytics for Manufacturing App can be created?

- A. Refresh Sales Agreement(s) to be analyzed.
- B. At least one dashboard must exist in each of the Manufacturing Cloud objects to be analyzed.
- C. Refresh Forecast(s) to be analyzed.
- D. At least one record must exist in each of the Manufacturing Cloud objects to be analyzed.

Answer: D

NEW QUESTION # 123

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