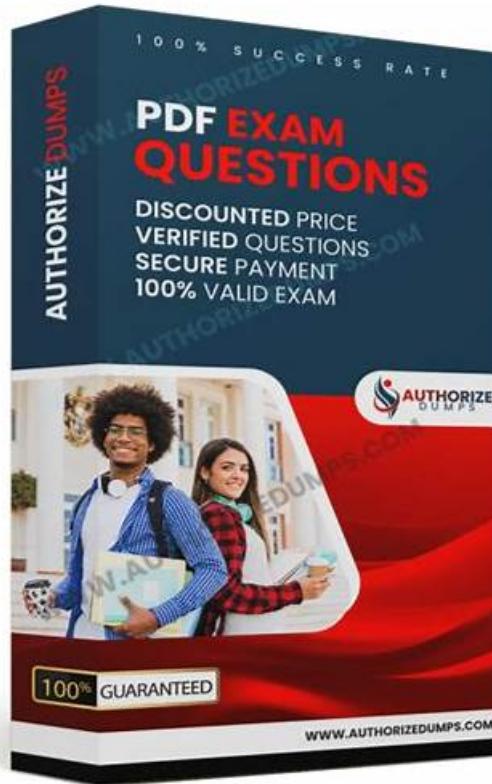# New Salesforce Analytics-Con-201 Test Tips, Complete Analytics-Con-201 Exam Dumps

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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q115-Q120):

NEW QUESTION # 115
An CRM Analytics consultant is working with Ursa Major Solar to build a dashboard to understand customer renewals. Each subscription is captured as a Closed Won Opportunity within Salesforce and asingle Account should only have one active

subscription. The consultant notices the Opportunity record does NOT specify whether it is a renewal or a net new subscription. Which data transformation should the consultant use to determine if a subscription is new or a renewal?

- A. Custom Formula
- B. Custom Multiple row formula
- C. Flatten

Answer: A

Explanation:
To determine whether a subscription is new or a renewal from the Opportunity records in Salesforce, the consultant should utilize a Custom Formula in the data transformation process. Here's the rationale:
* Custom Formula Usage: By employing a custom formula, the consultant can create a logical expression that checks the historical data associated with each account. If an account has previous closed-won opportunities, any new opportunities can be labeled as renewals; otherwise, they are considered new subscriptions.
* Data Insight: This method provides a straightforward way to derive new insights (new vs. renewal) directly from existing data without altering the data structure itself, making it a non-invasive and efficient solution.
* Implementation: The custom formula can be applied in a recipe or directly within a dataflow in CRM Analytics, offering flexibility in how and where the transformation is executed.

NEW QUESTION # 116
CRM Analytics users at Cloud Kicks are granted access to an app with specific dashboards. When trying to download a specific widget, they are unable to do so.

- A. The users have access to the dashboard but not the dataset.
- B. The dashboard has been created for internal use and the users have a view only license.
- C. The permission set for the users is missing the download data permission.

Answer: C

Explanation:
In CRM Analytics, even if users are granted access to view an app and its dashboards, their ability to download data is controlled by permissions assigned via permission sets. Specifically, users need the
"Download Data" permission to download data from widgets or dashboards. If this permission is missing from their permission set, they will be unable to download the specific widget, even though they can view the data.

NEW QUESTION # 117
CRM Analytics users at Cloud Kicks are granted access to an app with specific dashboards. When trying to download a specific widget, they are unable to do so.

- A. The users have access to the dashboard but not the dataset.
- B. The dashboard has been created for internal use and the users have a view only license.
- C. The permission set for the users is missing the download data permission.

Answer: C

NEW QUESTION # 118
A CRM Analytics administrator is working on deploying a dataflow and a dataset (generated by this dataflow) to another org. While creating a change set, they notice that the components are NOT visible to be included in the change set.
What is the reason for this?

- A. Assets are kept in the Private App and are unavailable to include in the change set.
- B. The administrator does NOT have access to the assets on CRM Analytics.
- C. The administrator does NOT have system administrator permission to include the assets In the change set,

Answer: A

NEW QUESTION # 119

The CRM Analytics consultant at Universal Containers notices that some users have access to sensitive data and dashboards they should not have access to in the Manager's app.

How should the consultant fix the problem?

- A. Apply data encryption using Salesforce Shield.
- B. Develop separate dashboards and datasets and put them in the Manager's app.
- C. Create separate apps, datasets, and dashboards, and share them with the proper users.

Answer: C

NEW QUESTION # 120

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Undoubtedly, passing the Salesforce Analytics-Con-201 certification exam is one big achievement. Regardless of how tough the Analytics-Con-201 exam is, it serves an important purpose of improving your skills and knowledge of a specific field. Once you become certified by Salesforce Analytics-Con-201, a whole new career scope will open up to you.

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