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400 - SAP Certified Application Associate - Business Process Integration with SAP S/4HANA 2020	2
Core Process - Management Accounting (CO)	12%

SAP C-TS410-2020 Exam Description:

The "SAP Certified Application Associate - Business Process Integration with SAP S/4HANA" certification exam verifies that the candidate has the core knowledge about business processes and their integration in SAP S/4HANA 2020. This certification exam is recommended as an entry-level qualification to allow governments and applicants users to get acquainted with SAP S/4HANA users at a broader process perspective.

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SAP Certified Application Associate - Business Process Integration with SAP S/4HANA 2020 Sample Questions (Q15-Q20):

NEW QUESTION # 15

Which of the following are Management Accounting organizational levels? There are TWO correct answers. (Select all that apply.)

- A. Operating concern
- B. Controlling area
- C. Company code
- D. Segment

Answers: A,B

NEW QUESTION # 16

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Salesforce Certified Marketing Cloud Account Engagement Specialist Sample Questions (Q303-Q308):

NEW QUESTION # 303

When would a completion action on a custom redirect be triggered?

- **A. Completion actions for custom redirects will only apply to existing prospects.**
- B. Completion actions will apply to visitors on the first time a custom redirect is clicked.
- C. Completion actions for custom redirects will only apply to prospects once they have been assigned.
- D. Completion actions will apply to visitors who convert to prospects after clicking on a custom redirect.

Answer: A

Explanation:

A completion action on a custom redirect will be triggered when an existing prospect clicks on the custom redirect. A custom redirect is a trackable link that can be used to measure the engagement of prospects with external content, such as a website, a PDF, or a video. A completion action is an automated task that can be performed after a prospect takes a certain action, such as clicking on a custom redirect. Completion actions for custom redirects will only apply to existing prospects, meaning prospects who have already been identified by Marketing Cloud Account Engagement through a form, a landing page, or an email. Reference: Marketing Cloud Account Engagement Custom Redirects

NEW QUESTION # 304

A Marketing Cloud Account Engagement administrator wants to gather a prospect's company name and Job title, but only once they have captured prospect's first name, last name and email address in a previous form submission.

Which feature should they use?

- A. reCaptcha
- B. Always display even if previously completed
- **C. Progressive Profiling**
- D. Dependent Fields

Answer: C

Explanation:

The feature that the Marketing Cloud Account Engagement administrator should use to gather a prospect's company name and job title, but only once they have captured the prospect's first name, last name, and email address in a previous form submission, is progressive profiling. Progressive profiling is a feature that allows the administrator to display different fields on a form based on the information that the prospect has already provided. This way, the administrator can avoid asking the same questions repeatedly and collect more information gradually. Progressive profiling can be enabled on a form by selecting the option "Always display even if previously completed" for the fields that are required, such as first name, last name, and email address, and selecting the option "Only display if progressive profiling is enabled and the field is blank" for the fields that are optional, such as company name and job title. This way, the form will only show the optional fields once the required fields are filled out. Always display even if previously completed, reCaptcha, and dependent fields are not features that can achieve the same goal as progressive profiling. Always display even if previously completed is an option that can be used to enable progressive profiling, but it is not a feature by itself. reCaptcha is a feature that can be used to prevent spam submissions on a form, but it does not affect the fields that are displayed on the form. Dependent fields are fields that are displayed or hidden based on the value of another field, but they do not depend on whether the prospect has already provided the information or not. Reference Progressive Profiling

NEW QUESTION # 305

What is required for a record in salesforce to be synced or created as a prospect record in Marketing Cloud Account Engagement?

- A. Name
- **B. Email address**
- C. Phone
- D. Company

Answer: B

Explanation:

The only required field for a record in Salesforce to be synced or created as a prospect record in Marketing Cloud Account Engagement is the email address. Marketing Cloud Account Engagement uses the email address as the unique identifier for prospects, so it is mandatory for any record to sync between the two platforms. Other fields, such as name, company, or phone, are optional and can be mapped between Marketing Cloud Account Engagement and Salesforce, but they are not required for the sync to happen. For more details -> 123

NEW QUESTION # 306

What is true about building landing pages in Salesforce using the enhanced landing page experience?

- **A. The page can be associated to either a connected or unconnected campaign.**
- B. The only way to add a Pardot form to page is by adding the iframe code in an HTML component.
- C. When you create or edit an enhanced landing page, it is automatically published.
- D. Custom code and script can be added to the header or footer code.

Answer: A

Explanation:

In the enhanced landing page experience within Salesforce, one of the key features is the ability to associate a landing page with either a connected campaign (directly linked to Salesforce campaigns for unified reporting and management) or an unconnected campaign (used solely within Pardot). This flexibility allows marketers to tailor their campaign management strategies according to their specific needs, enhancing the integration and tracking of various marketing efforts directly from within Salesforce.

NEW QUESTION # 307

What causes a sync from Salesforce to Marketing Cloud Account Engagement?

- A. Opening a one to one email
- B. Updating a formula field in Salesforce
- **C. Making field changes to a Lead or Contact record**
- D. Updating a field on a Contact record that does not have an email address

Answer: C

Explanation:

The main cause of a sync from Salesforce to Account Engagement is making field changes to a Lead or Contact record (D). This will trigger a sync of the updated fields to the corresponding prospect record in Account Engagement. Updating a formula field in Salesforce (A) will not cause a sync, as formula fields are not supported by Account Engagement. Updating a field on a Contact record that does not have an email address (B) will not cause a sync, as email address is a required field for syncing. Opening a one to one email will not cause a sync, as it is not a field change event. Reference: What Causes a Prospect to Sync from Salesforce to Account Engagement?

NEW QUESTION # 308

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