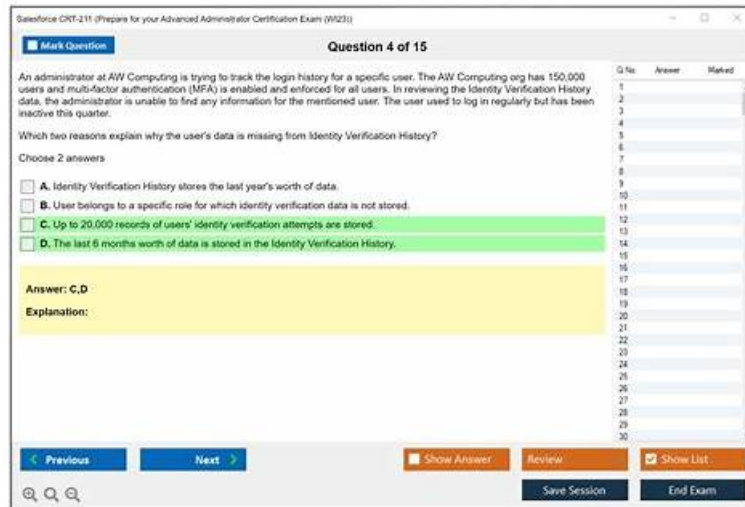


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q49-Q54):

NEW QUESTION # 49

An administrator for Cloud Kicks has received several requests to update Salesforce reports with fields that users are unable to see on the report. The administrator notices that the missing fields are new custom fields and the reports are created with custom report types.

What should the administrator do to make this an easier process?

- A. Ensure the reports are being created with the correct hierarchy level.

- B. Build reports for the users and save them in a shared folder.
- C. Enable Auto add new custom fields to custom report type layouts.
- D. Mark the fields and Visible and Read Only on the user Profiles.

Answer: C

NEW QUESTION # 50

Which statements are true about changesets? Choose 3

- A. Should have at least an Inbound or outbound connection
- B. Components will be automatically transferred along with dependants
- C. Once deployed on the production, apex test code will automatically run
- D. Feature to validate the changeset before deploying it

Answer: A,C,D

NEW QUESTION # 51

A previous consultant helped Universal Containers automate many of its business processes. The administrator changed the email address on the consultant's user record and deactivated it. The consultant called to say they continue to get email messages from failed flows and processes.

What steps should the administrator perform to stop the fault messages from going to the consultant?

- A. Set Send Process or Flow Error Email' to Apex Exception Email Recipients' in Automation settings. Add the System Admin's email to the Apex Exception Email page in Setup.
- B. Request an Email Log from Email Log Files in Setup and filter the request by the consultant's email. Manually update any flows or processes listed on the log.
- C. Export Flow Interviews filtered by LastModifiedBy.email using Data Loader. In the .csv file, change LastModifiedBy to the System Admin and upload changes with Data Loader.
- D. Create a custom metadata type and associate the LastModifiedBy field. Write a flow that updates the field in any flows or processes equal to the consultant's name.

Answer: A

Explanation:

This option will allow the administrator to change the recipient of the fault messages from the consultant's email to the system admin's email without modifying any flows or processes. The other options are either not feasible or not effective. Reference:

https://help.salesforce.com/articleView?id=flow_concepts_error_email.htm&type=5

NEW QUESTION # 52

An Administrator is preparing to deploy change set into the production environment. Until the deployment is complete, only user with System Administrator profile should be allowed to access data in the production system. When any other user attempts to log in, a maintenance notice should be displayed instead. How can administrator meet this requirement?

- A. Add Individual IP range to all profiles except System Administrator and add a custom home page message
- B. Add login hours to all profiles except System Administrator and set the custom maintenance message
- C. Assign all other users a custom profile with read access to all objects revoked and add a custom home page message
- D. Activate Planned maintenance window feature and set the custom maintenance message

Answer: C

NEW QUESTION # 53

Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system.

Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.

What should sales reps do to ensure their quotes and opportunities reflect their sales?

- A. Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.
- B. Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.
- **C. Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.**
- D. Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.

Answer: C

Explanation:

Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close. Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. References:

https://help.salesforce.com/s/articleView?id=sf.quotes_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION # 54

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