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## Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q11-Q16):

### NEW QUESTION # 11

Mary is Joe's manager in the Role Hierarchy. The organization-wide default for a custom Invoice object is Public Read-Only, and Mary's profile is not granted the Read permission for the Invoice object. Which action can Mary take on Joe's invoice records?

- A. None

- B. Read/Write
- C. View Only

**Answer: A**

#### NEW QUESTION # 12

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.
- B. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- C. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.

**Answer: A**

#### NEW QUESTION # 13

Universal Containers would like to control access to records and objects according to the following business requirements: Sales users can view all account records but only edit their own records. Sales managers can view all account records but only edit records of their team. Service users can view all account records that are not marked with a RecordType of Prospect.

Which organization-wide default configuration should an architect recommend to fulfill these requirements?

- A. Public Read/Transfer
- B. Public Read Write
- C. Private

**Answer: C**

#### NEW QUESTION # 14

A custom Invoice object has been created with a master-detail relationship to Account. The accounts receivable (AR) team needs access to invoice records. AR users neither own nor have access to account records. The Account organization-wide default is set to Private. The AR team is unable to find invoices in list views, reports, and Global Search. The architect has been asked to help troubleshoot.

What is preventing AR team members from seeing invoices?

- A. The AR profile does not have Read permission to the Invoice object.
- B. A sharing rule is missing to share invoices with the AR team.
- C. A sharing rule is missing to share accounts with the AR team.

**Answer: C**

#### NEW QUESTION # 15

Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive accounts visible to the public group. However, some of these users are reporting they do not see any of the accounts that were shared with the public group.

What is the underlying issue for these users?

- A. The page layout assigned to these users is different than the Account owner.
- B. The accounts are owned by users higher in the Role Hierarchy.
- C. The users are in profiles that have no access to the Account object.

**Answer: C**

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