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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

You want to change the default description of a specific condition type for selected condition records. How can you achieve this? Note: There are 2 correct answers to this question.

- A. Use the Creation of Pricing Lists app.
- B. Use the Manage Prices - Sales app.
- C. Use the Change condition (VK12) transaction.
- D. Use report COND_AV.

Answer: B,C

NEW QUESTION # 55

A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?

- A. Warehouse number
- B. Distribution chain.
- C. Division
- D. Distribution channel

Answer: A

NEW QUESTION # 56

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition category
- B. Condition record
- C. Condition type groups
- D. Condition type

Answer: B,D

NEW QUESTION # 57

You are a consultant on an SAP S/4HANA Cloud brownfield project. In a meeting the customer decides to remodel an existing business process in accordance with clean core principles.

Which of the following SAP Signavio solutions can be used for the remodeling?

- A. SAP Signavio Process Manager
- B. SAP Signavio Process Insights
- C. SAP Signavio Process Intelligence
- D. SAP Signavio Process Governance

Answer: A,D

NEW QUESTION # 58

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Maintain shifts defining the times for starting and ending work.
- B. Assign a set of working times to the plant.
- C. Maintain the transit time in the route in hours and minutes.
- D. Assign a shift sequence to the working times.
- E. Assign a set of working times to the shipping point.

Answer: A,C,E

NEW QUESTION # 59

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