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Now there are many IT professionals in the world and the competition of IT industry is very fierce. So many IT professionals will choose to participate in the IT certification exam to improve their position in the IT industry. Nonprofit-Cloud-Consultant Exam is a very important Salesforce's certification exam. But if you want to get a Salesforce certification, you must pass the exam.

Salesforce Nonprofit-Cloud-Consultant certification is a program designed for professionals who work in the nonprofit sector and want to improve their knowledge and skills in using Salesforce to manage their organization's operations. It is a globally recognized certification offered by Salesforce that assesses the candidate's expertise in implementing and configuring the Salesforce Nonprofit Cloud. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam is ideal for professionals who work as consultants, administrators, or developers in the nonprofit sector and want to differentiate themselves from other professionals.

Salesforce Nonprofit Cloud certification exam covers several areas, including data management, program management, marketing and engagement, fundraising, and reporting and analytics. It is essential to have a solid understanding of these areas to pass the certification exam successfully. Nonprofit-Cloud-Consultant Exam consists of 60 multiple-choice questions and has a time limit of 105 minutes. The passing score for the exam is 65%, and it is proctored remotely.

>> **Nonprofit-Cloud-Consultant Valid Exam Test** <<

Pass Guaranteed Quiz 2026 Salesforce Useful Nonprofit-Cloud-Consultant: Salesforce Certified Nonprofit Cloud Consultant Exam Valid Exam Test

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Salesforce Nonprofit-Cloud-Consultant Certification Exam is designed for individuals who are interested in assisting nonprofit organizations to optimize their use of Salesforce technology. Salesforce Certified Nonprofit Cloud Consultant Exam certification is intended for professionals who have experience with Salesforce and are knowledgeable about nonprofit processes and best practices. Nonprofit-Cloud-Consultant Exam covers various topics, including nonprofit data architecture, fundraising, marketing, grants management, and program management.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q69-Q74):

NEW QUESTION # 69

A nonprofit receives a lot of grants, many of which are renewals of previous grants from the same funder. The nonprofit wants to easily access the previous grant information. How should the consultant capture this in Salesforce?

- A. Create a Campaign for the funder and add all Opportunities including the original grant and any renewal grants to the Campaign.
- **B. Fill in the "Previous Grant/Gift Opportunity" lookup field on the Opportunity for the new grant and check the "Is Grant Renewal" field.**
- C. When naming the Opportunity for the renewal grant, ensure "Renewal" and the name of the funder are included.
- D. Create a child Opportunity for the renewal grant from the original grant using the Renewal Grant Opportunity record type.

Answer: B

Explanation:

Managing the "Grant Seeking" lifecycle in NPSP involves tracking multi-year relationships with funders. To provide the "easy access" to history that the nonprofit requires, NPSP provides specific, standard fields on the Opportunity object designed for this exact scenario.

The NPSP Standard Solution:

* Previous Grant/Gift Opportunity: This is a standard NPSP lookup field on the Opportunity. When a consultant creates a renewal grant, they should populate this field with the Original Grant record. This creates a direct "link" or "chain" between the two records, allowing a user to click from the current grant back to the previous one instantly.

* Is Grant Renewal: This is a checkbox field. Checking this box allows the nonprofit to run reports specifically on "Renewed Revenue" vs. "New Revenue," which is a key metric for many development directors.

* Data Integrity: Using a lookup field (Option C) is superior to naming conventions (Option B) because naming is prone to typos and does not provide a clickable link. It is also superior to Campaigns (Option A) because a campaign shows a "pool" of gifts but doesn't specifically define the chronological "Renewal" relationship between two specific grants.

By utilizing these standard NPSP fields, the consultant ensures that the nonprofit can see the "Evolution of a Grant" over time, making it easy to reference past project descriptions, budgets, and reporting requirements from the previous funding cycle.

NEW QUESTION # 70

A nonprofit organization wants to designate its donors into three categories, Gold, Silver, and Bronze, based on the total gift amount for that year. How can this be accomplished using NPSP?

- A. Create a custom field on the Opportunity that will display the categories and a custom trigger to populate the value based on the Total Gifts This Year field.
- B. Create a picklist field that will display the categories based on the Total Gifts This Year field.
B Create a custom field on the Opportunity that will display the categories and a process in Process Builder to populate the value based on the Total Gifts This Year field.
- **C. Set up NPSP Levels for the categories based on Total Gifts This Year.**

Answer: C

Explanation:

To categorize donors into Gold, Silver, and Bronze based on the total gift amount for the year, the NPSP Levels feature should be utilized. This feature allows the organization to automatically categorize donors based on specified criteria.

Define Levels in NPSP:

Navigate to NPSP Settings > Levels.

Create three new Levels: Gold, Silver, and Bronze.

For each Level, specify the range of the total gift amount for the year. For example:

Gold: \$10,000 and above

Silver: \$5,000 to \$9,999

Bronze: \$1,000 to \$4,999

Configure Level Criteria:

Set the criteria for each Level to be based on the "Total Gifts This Year" field.

Ensure the system is tracking the total gifts correctly by verifying the Customizable Rollups settings.

Assign Levels to Donors:

The system will automatically evaluate donors and assign them to the appropriate Level based on their total giving for the year.

This categorization can be used in reports, dashboards, and donor segmentation for targeted communication and recognition.

Reference:

NEW QUESTION # 71

Which resource should the consultant recommend to a non-profit organization to suggest new features in NPSP?

- **A. Power of Us Hub**
- B. Salesforce Help
- C. Trailblazer Community
- D. Salesforce AppExchange

Answer: A

NEW QUESTION # 72

A nonprofit organization wants to track constituents who helped solicit donations. Which object should the organization use to track this influence in Nonprofit Cloud?

- A. Gift Tribute
- B. Gift Designation
- **C. Gift Soft Credit**

Answer: C

Explanation:

In fundraising, it is essential to distinguish between the person who physically wrote the check (the "Hard Credit") and the person who influenced the gift (the "Soft Credit"). In Nonprofit Cloud for Fundraising, this influence is tracked using the Gift Soft Credit object.

How a Consultant Configures Influence Tracking:

* The Transaction: A Gift Transaction is created for the donor who made the payment.

* The Influence: If a board member or a volunteer solicitor was responsible for bringing in that gift, a Gift Soft Credit record is created and linked to that Gift Transaction.

* Soft Credit Roles: The consultant can define different types of soft credits using the Role field.

Common roles include "Solicitor," "Peer-to-Peer Fundraiser," or "Household Member."

* Reporting: By using this object, the organization can run reports on "Total Influence" per volunteer.

This is vital for donor recognition programs where "Solicitors" are honored for the total funds they helped raise, even if they didn't donate the money personally.

Why other options are incorrect:

* Gift Tribute (Option A): This is used to track gifts made "In Honor Of" or "In Memory Of" someone.

While it involves a third party, it is specifically for the sentiment of the gift rather than the professional or volunteer solicitation influence.

* Gift Designation (Option C): This object is used to allocate the funds to specific internal accounts or programs (e.g., "General Fund" or "Building Campaign"). It tracks where the money goes, not who helped get it.

The Gift Soft Credit object ensures that the organization has a 360-degree view of constituent engagement, acknowledging both financial contributors and the champions who drive the fundraising engine.

NEW QUESTION # 73

A volunteer with a nonprofit works at Universal Containers. The volunteer is recorded in Salesforce as part of the Household's account record, but Universal Containers needs to be entered into the Salesforce system. How should a consultant track the volunteer's relationship with Universal Containers?

- A. Create a Lead for the volunteer at Universal Containers and create an Affiliation record between the volunteer Lead and Universal Containers.1
- B. Create a Universal Containers Organization Account and create a Relationship record between the volunteer and Universal Containers.
- C. Create a Lead for the volunteer at Universal Containers and create a Relationship record between the volunteer Lead and the volunteer Contact.2
- **D. Create a Universal Containers Organization Account and create an Affiliation record between the volunteer and Universal Containers.**

Answer: D

Explanation:

In NPSP, there is a clear distinction between how we track "people to people" and "people to organizations."

* People to Organizations (Affiliations): When a Contact (the volunteer) has a professional or community connection to an organization (Universal Containers), the Affiliation object is used. An Affiliation is a junction record that links a Contact record to an Account record with an 'Organization' record type.

* People to People (Relationships): The Relationship object is used exclusively for person-to-person ties (e.g., "Spouse," "Coworker," or "Father"). You do not use the Relationship object to link a person to a business.

The Solution:

To track this volunteer's employment or connection to Universal Containers:

* Step 1: Create an Account record for "Universal Containers" and ensure its record type is "Organization."

* Step 2: Create an Affiliation record.

* Step 3: On the Affiliation record, link the volunteer's Contact record to the Universal Containers Account record.

* Step 4: Specify the Role (e.g., Employee) and mark it as the Primary Affiliation if this is their main employer.

Using Leads (Options A & B) is incorrect because the volunteer is already an established "Contact" in the system; creating a Lead would create a duplicate record and fragment the data history.

NEW QUESTION # 74

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