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Salesforce Advanced-Administrator Certification Exam is an excellent opportunity for professionals to validate their skills and demonstrate their expertise in the Salesforce ecosystem. Salesforce Certified Advanced Administrator certification exam is recognized globally and can help professionals stand out in a competitive job market. It is also an excellent way to expand one's career opportunities and advance in the field of Salesforce administration.

To be eligible for the Advanced-Administrator Exam, candidates must have already earned their Salesforce Administrator certification. They must also have a minimum of two years of experience working with Salesforce and have a deep understanding of the platform's advanced features and functionality. Advanced-Administrator exam consists of 60 multiple-choice questions that must be answered within 105 minutes. Candidates must pass the exam with a score of 65% or higher to earn their certification.

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Achieving the Salesforce Advanced-Administrator Certification can be a significant career milestone for professionals in the Salesforce ecosystem. It demonstrates to employers and peers that you have the skills and knowledge necessary to lead complex Salesforce implementations and drive business success. Additionally, holding this certification can open up new job opportunities and potentially lead to higher salaries. With the demand for Salesforce expertise on the rise, the Advanced-Administrator Certification is a valuable asset for anyone looking to advance their career in the field.

Salesforce Certified Advanced Administrator Sample Questions (Q152-Q157):

NEW QUESTION # 152

Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created.

Which two ways should the administrator customize duplicate management?

Choose 2 answers

- **A. Configure custom duplicate rules.**
- B. Modify the Global Picklist Value Sets.
- C. Set up mobile duplicate alerts.
- **D. Create custom matching rules.**

Answer: A,D

NEW QUESTION # 153

The security department at AW Computing wants to prevent users from exporting more data than they need.

Included in this request is limiting records containing sensitive information, such as bank accounts and Personal Identifiable Information (PII).

Which feature should an administrator recommend to help limit what data is exported?

- **A. Export Data Settings**
- B. Muted Permission Sets
- C. Salesforce Shield
- D. Salesforce Platform Encryption

Answer: A

Explanation:

To limit data exports, especially for sensitive information, Export Data Settings in Salesforce are specifically designed to control user access to export data. These settings allow administrators to restrict who can export data from Salesforce, helping to protect sensitive information like bank accounts and Personal Identifiable Information (PII).

* Export Data Settings:

* Salesforce provides administrators with the ability to manage permissions related to data export functions. This includes restricting access to tools like Data Export, Data Loader, and Report Exports.

* By limiting these permissions, administrators can control which users are allowed to export data, thereby reducing the risk of sensitive data, such as PII, being exported by unauthorized individuals.

* This is particularly useful for ensuring that only designated roles or users can export data, as per the organization's data security policies.

* Specific Use Case for Sensitive Information:

* In a scenario where the focus is on preventing unnecessary access to sensitive information, Export Data Settings directly target the ability to export data and can be customized based on the security needs of the organization.

* By disabling or limiting export permissions for specific profiles or roles, AW Computing can better manage the risk associated with handling sensitive data.

Incorrect options:

* Salesforce Platform Encryption: While it protects sensitive data at rest by encrypting fields and files, it does not control export capabilities or prevent users from exporting data.

* Salesforce Shield: This suite includes event monitoring, encryption, and audit trail features, which enhance security but do not specifically limit export permissions.

* Muted Permission Sets: These are used to restrict permissions in permission set groups but are not designed to manage or limit data export capabilities directly.

In conclusion, Export Data Settings offer the most precise control over data export capabilities in Salesforce, making it the best solution to meet the security department's requirement.

NEW QUESTION # 154

In Collaborative Forecasts, which permissions are required in order to upload quota data for all users? Choose 2.

- **A. View all Forecasts**
- B. View all data.
- C. Manage all data

- D. Customize Quotas
- E. Customize Forecasts
- **F. Manage Quotas**

Answer: A,F

NEW QUESTION # 155

An administrator at Universal Containers has been asked to configure product schedules. What should the administrator consider before enabling this feature?

- A. To remove a product schedule completely, remove it from the standard price book.
- B. Customizable product schedule page layouts cannot be modified.
- **C. Line Item Schedule is unavailable in Process Builder and Workflow.**
- D. The Product Schedule is unavailable in Process Builder and Flow.

Answer: C

Explanation:

Product schedules are features that allow administrators to track revenue or quantity over time for products in opportunities or orders. Product schedules can be either revenue schedules or quantity schedules, depending on whether the product is sold by amount or by quantity. Product schedules can be either standard or customizable, depending on whether they use predefined settings or custom settings.

Line item schedules are records that represent each installment of revenue or quantity for a product over time.

Line item schedules are created automatically when a product with a product schedule is added to an opportunity line item or an order product.

One limitation of product schedules is that line item schedules are unavailable in Process Builder and Workflow. This means that administrators cannot use these tools to automate actions based on line item schedules, such as sending email alerts, creating tasks, updating fields, or invoking flows. References:

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NEW QUESTION # 156

Universal Containers wants to use the Omni Channel routing feature in Service Cloud. They are using assignment rules and want to ensure that the routing chosen meets the requirements.

What should an administrator take into consideration before implementation?


- A. Assignment rules are triggered when Omni-Channel routing routes a work item to an agent and the agent accepts the work.
- B. The least active routing model looks for the agent who has the largest maximum work capacity.
- C. If there is a tie in the Omni-Channel routing logic, Omni-Channel routes the work to the agent who most recently received a work item.
- **D. Assignment rules are triggered when an agent accepts the work and edits and saves the work.**

Answer: D

NEW QUESTION # 157

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