

Order-Management-Administrator日本語pdf問題 & Order-Management-Administrator学習範囲



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>> Order-Management-Administrator日本語pdf問題 <<

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Salesforce Order Management Administrator Accredited Professional 認定Order-Management-Administrator 試験問題 (Q16-Q21):

質問 # 16

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.
What should the customer service representative do?

- A. Manually create the Order Summary record

- B. The customer service representative has to wait until the Order Summary is created
- C. Import the Order from the associated Account page
- D. Use the Create Order Summary action on the Order records actions menu

正解: B

解説:

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

質問 # 17

What are two ways an administrator can query Order Summaries using APIs in Workbench?

- A. Composite API
- B. Invocable API
- C. Connect API
- D. Apex API
- E. Platform API

正解: A、E

解説:

Two ways that an administrator can query Order Summaries using APIs in Workbench are:

Platform API. The Platform API is a set of REST and SOAP APIs that allow developers to access data and functionality in Salesforce from external systems. The Platform API includes various resources and operations for querying, creating, updating, or deleting records in Salesforce, such as Order Summaries. The administrator can use the Platform API in Workbench by selecting the REST Explorer or SOAP Explorer tabs, and entering the appropriate request URL and parameters.

Composite API. The Composite API is a type of REST API that allows developers to execute multiple subrequests in a single HTTP request. The Composite API includes various resources and operations for batching, tree, sObject collections, or transactions in Salesforce, such as Order Summaries. The administrator can use the Composite API in Workbench by selecting the REST Explorer tab, and entering the appropriate request URL and JSON body.

Verified References: https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/resources_composite.htm

質問 # 18

Order Allocation should work on Order Items in which status?

- A. Awaiting Allocation
- B. Ordered
- C. created
- D. Pending

正解: A

解説:

Order Allocation should work on Order Items in Awaiting Allocation status. This status indicates that the Order Item has been confirmed by the customer and is ready to be allocated to a Fulfillment Order based on routing rules and inventory availability.

Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_order_item_status.htm&type=5

質問 # 19

A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record

page. How can the administrator meet this requirement?

- A. Edit the Credit Memo page layout to include the Total Amount field in the Highlights Panel
- B. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- C. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel
- **D. Modify the compact layout on the Credit Memo object**

正解: D

解説:

Explanation

The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5

質問 # 20

The order object represents which two statements? (Choose 2)

- **A. The customer's intent at the time of purchase**
- B. The invoice data for accounting purposes
- **C. The initial exchange of funds for goods or services**
- D. An overall summary of the order being processed

正解: A、C

質問 # 21

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Order-Management-Administrator学習範囲: <https://www.jpctestking.com/Order-Management-Administrator-exam.html>

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