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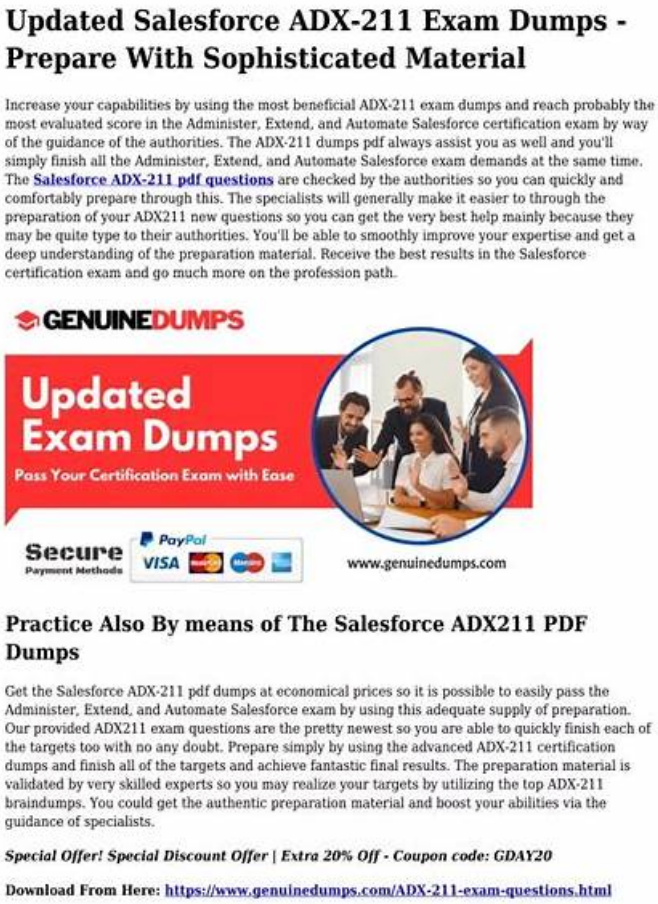

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To prepare for the ADX-211 Exam, individuals should have a solid foundation in Salesforce administration and experience working with the Salesforce platform. There are various resources available to help individuals prepare for the exam, including Salesforce's official study guide, online training courses, and practice exams. It is essential to study and practice extensively to increase the chances of passing the exam on the first attempt.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q31-Q36):

NEW QUESTION # 31
Universal Containers wants to ensure that the following opportunity fields are present on each record at the negotiation/review or won stages:
Amount (Currency) us populated.
The Ready to Close (Checkbox) must also be true.
Which validation rule error condition should the administrator configure to meet these requirements?
A)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

B)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

C)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(NOT(ISBLANK( Amount )),Ready_to_Close__c = TRUE))
```

D)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = TRUE))
```

- A. Option C
- B. Option A
- C. Option B
- D. Option D

Answer: A

NEW QUESTION # 32
Sales teams at Cloud Kicks ask each visiting customer to fill out a form that capturing their contact information and some basic footwear preferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences. The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.
Which two ways should the administrator configure this requirement?
Choose 2 answers

- A. Data Loader
- B. Lookup Field
- C. Schema Builder
- D. Lightning Object Creator

Answer: A,D

Explanation:
Data Loader is a tool that allows administrators to import, export, insert, update, delete, or upsert records in Salesforce using CSV files. Data Loader can handle large data sets and complex data transformations. Data Loader can be used to import records for a custom object from a spreadsheet. Lightning Object Creator is a tool that allows administrators to create custom objects in Salesforce from spreadsheets. Lightning Object Creator can automatically map spreadsheet columns to fields and create relationships between objects. Lightning Object Creator can be used to create a custom object from a spreadsheet and import

records at the same time.

NEW QUESTION # 33
A user is getting an error when attempting to merge two accounts. The administrator checks the profile to see the user has Read/Write permission on Accounts and is the owner of both records.
What is preventing the user from completing the merge?

- A. The Delete permission is missing on the user for Accounts.
- B. Only administrators have permission to merge records.
- C. The Account matching rules are not set.
- D. The user is assigned to the wrong territory.

Answer: A

NEW QUESTION # 34
Which permission do you need to manage entitlements? Choose two answers. * (1 Point)

- A. "Manage Entitlements"
- B. "Customize Entitlement"
- C. "Manage Application"
- D. "Customize Application"

Answer: A,D

NEW QUESTION # 35
The Sales Manager at Universal Containers would like a dashboard to view each of the sales representative's opportunities, accounts, and related cases. What is a recommended solution?

- A. Create a dashboard and add filters for users, opportunities, accounts, and cases.
- B. Create an individual dashboard for each sales representative with opportunity, account, and case components.
- C. Create a dynamic dashboard and insure the sales manager has the "View My Team's Dashboard" permission.
- D. Create a dynamic dashboard and add filters for opportunities, accounts and cases.

Answer: C

NEW QUESTION # 36
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