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## CFA Institute Sustainable-Investing Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Governance: This section assesses skills of Governance Analysts and Compliance Officers concerning governance structures. It covers key characteristics and models of governance, material impacts, diversity, equity, and inclusion considerations, and shareholder rights.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• ESG Analysis, Valuation, and Integration: This domain measures the capabilities of Portfolio Managers and Equity Analysts to integrate ESG factors into investment decision-making. It addresses challenges of integration, the impact on industry and company performance, security valuation, and approaches to ESG data analysis across asset classes.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• The ESG Market: This domain targets Financial Analysts and Institutional Investors, examining the size, scope, relevance, and key drivers of the ESG market. It also discusses risks and opportunities within the ESG investment landscape, helping candidates understand market dynamics and trends.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• Social Factors: Focused on Social Analysts and Corporate Social Responsibility (CSR) Professionals, this domain reviews social factors impacting investments. It includes systemic relationships and material impacts related to labor practices, diversity, equity, inclusion, and social opportunities at multiple levels.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>• Introduction to ESG Investing: This section of the exam measures skills of Investment Analysts and Portfolio Managers and covers the foundational concepts of environmental, social, and governance (ESG) investing. It focuses on defining ESG investment, different responsible investment approaches, sustainability concepts, benefits and challenges of ESG integration, and key global initiatives in ESG.</li></ul>
Topic 6	<ul style="list-style-type: none"><li>• Environmental Factors: This section measures skills of Environmental Analysts and Sustainability Specialists by exploring environmental issues such as climate change, resource management, biodiversity, and pollution. It covers systematic relationships, material impacts, and methodologies for environmental analysis at country, sector, and company levels.</li></ul>

- Engagement and Stewardship: Designed for Asset Managers and Stewardship Professionals, this domain covers investor engagement strategies and stewardship principles. It highlights the purpose, importance, key principles, and practical application of engagement tactics within responsible investing frameworks.

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### CFA Institute Sustainable Investing Certificate (CFA-SIC) Exam Sample Questions (Q436-Q441):

#### NEW QUESTION # 436

According to the McKinsey framework which of the following elements of sustainable investing is allocated to the investment dimension of tools and processes?

- A. Review of external managers
- B. Proactive engagement
- C. Integration with investment teams

**Answer: C**

Explanation:

According to the McKinsey framework, the element of sustainable investing that is allocated to the investment dimension of tools and processes is integration with investment teams.

Investment Integration: This involves embedding ESG factors into the traditional investment process, ensuring that ESG considerations are integrated into all stages of investment analysis and decision-making.

Collaboration with Investment Teams: Effective ESG integration requires close collaboration between ESG specialists and traditional investment teams. This ensures that ESG insights are incorporated into portfolio construction, risk assessment, and performance evaluation.

Tools and Processes: Integration with investment teams involves developing tools and processes that facilitate the incorporation of ESG data and analysis into investment workflows. This includes ESG scoring models, data analytics platforms, and reporting frameworks.

Reference:

MSCI ESG Ratings Methodology (2022) - Highlights the importance of integrating ESG factors with investment teams to enhance decision-making.

ESG-Ratings-Methodology-Exec-Summary (2022) - Discusses the role of integration in sustainable investing frameworks, emphasizing tools and processes.

#### NEW QUESTION # 437

If a company's terminal growth rate assumption is adjusted lower due to material ESG factors, the valuation from the discounted cash flow model will be:

- A. Higher.
- B. Lower.
- C. The same.

**Answer: B**

Explanation:

A lower terminal growth rate due to ESG risks (Option A) results in:

A lower valuation in a discounted cash flow (DCF) model.

Higher expected regulatory costs, operational risks, or reputational issues reducing future cash flows.

Option B (Same valuation) is incorrect because ESG risks impact long-term growth assumptions.

Option C (Higher valuation) is incorrect-ESG risks increase discount rates, lowering present value.

References:

MSCI ESG & Valuation Impact Study

CFA ESG Integration in Financial Modeling

PRI Guide to ESG Risk in Valuations

### NEW QUESTION # 438

Which of the following is least likely to require early reporting under the International Corporate Governance Network (ICGN) Model Mandate?

- A. Change in the asset manager's investment approach
- B. Regulatory investigation against the asset manager
- C. Short-term underperformance of the portfolio against the benchmark

**Answer: C**

Explanation:

The ICGN Model Mandate emphasizes that material governance events-such as regulatory investigations and changes to investment approach-require early reporting to clients. However, short-term underperformance is generally considered normal portfolio variability and does not trigger early reporting obligations under ICGN guidance unless it significantly alters the investment thesis.

### NEW QUESTION # 439

Issue-based approaches to engagement are often:

- A. employed by active investors.
- B. initiated via a direct discussion with senior management and then the board.
- C. accompanied by examples of best practice in a particular area.

**Answer: C**

Explanation:

In issue-based engagement, investors address specific ESG issues that affect multiple companies or sectors. These engagements are often supported by examples of best practice, which may emerge through prior engagements or research.

"Issue-based approaches to engagement are often accompanied by examples of what best practice in a particular area looks like...

By expecting all companies in a given sector to adopt these best practices, investors may over time move sector or industry practice forward overall." While active investors may prefer company-specific engagements, issue-based engagements are more commonly used by passive or diversified investors.

### NEW QUESTION # 440

Which of the following statements regarding ESG screening is most accurate?

- A. There is limited availability of sustainability ratings for collective funds
- B. ESG screening does not consider stewardship and engagement activities
- C. Only collective funds with a high level of ESG integration have a high sustainability rating

**Answer: A**

Explanation:

The most accurate statement regarding ESG screening is that there is limited availability of sustainability ratings for collective funds. While individual companies often have detailed ESG ratings, collective funds, such as mutual funds and ETFs, have fewer sustainability ratings available.

ESG Data Challenges: The assessment of collective funds requires aggregating ESG data from all underlying holdings. This process can be complex and is less standardized compared to evaluating individual companies.

Limited Coverage: Many ESG rating agencies focus primarily on providing ratings for individual securities rather than collective funds. As a result, the availability of comprehensive ESG ratings for collective funds is limited.

Investor Demand: Although there is growing demand for ESG information on collective funds, the market is still developing. Rating agencies are gradually expanding their coverage, but it remains less extensive compared to individual securities.

References:

MSCI ESG Ratings Methodology (2022) - Highlights the challenges and limitations in providing ESG ratings for collective funds compared to individual securities.

ESG-Ratings-Methodology-Exec-Summary (2022) - Discusses the current state of ESG ratings availability for collective funds and the evolving market demand.

## NEW QUESTION # 441

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