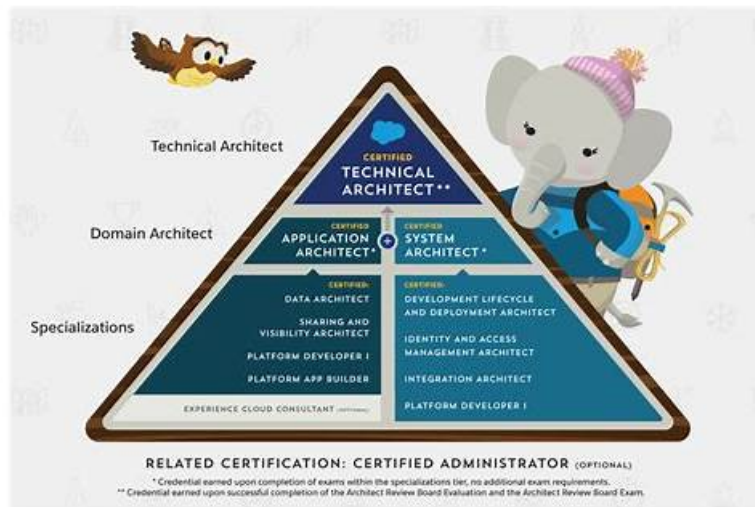


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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q73-Q78):

NEW QUESTION # 73

Universal Containers (UC) has a team that analyzes customer orders looking for fraud. This team needs access to Invoice records (custom object, Private organization-wide default). UC has complex rules to control users' access. The architect recommended using Apex managed sharing to meet these requirements.

Which recommendation should a developer consider when implementing the changes?

- A. Use `runAs` system method to test different users accessing these records.
- B. Use "Without Sharing" keyword to make sure record visibility will be considered.
- C. Use "With Sharing" keyword to enforce Field-Level Security.

Answer: A

NEW QUESTION # 74

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private. What is the impact of these sharing settings?

- A. Subordinates of managers who have sales engineers in the public group will also have access to these records.
- **B. Sales engineers and their managers in the Role Hierarchy will also have access to these records.**
- C. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.

Answer: B

NEW QUESTION # 75

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions. Which action is she allowed to perform in the opportunity?

- A. Replace opportunity owner.
- **B. Update opportunity stage.**
- C. Add/remove members in the opportunity team.

Answer: B

NEW QUESTION # 76

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to a misconfigured Role Hierarchy (Shipment organization-wide default is Private). After investigation, they determined the Role Hierarchy for these users is correct. What is the reason why UC sales managers are unable to see shipment records?

- **A. The Grant Access Using Hierarchies option on Shipment Sharing Settings was incorrectly disabled by the admin.**
- B. The Ownership-based sharing rule for Shipment was incorrectly disabled by the admin.
- C. The Role Hierarchy implicit sharing was incorrectly disabled by the admin.

Answer: A

NEW QUESTION # 77

Besides their own team accounts, sales managers at Universal Containers (UC) need Read access to all accounts of the same segment in other countries. Role Hierarchy was implemented accordingly (based on countries), but a sales manager in the U.S. is complaining that he cannot view account records of the same segment in Canada. What should UC do to grant access properly?

- **A. Create an owner-based sharing rule to grant access to account records, that have the same segment, to all sales manager roles.**
- B. Change the Role Hierarchy and put all the sales managers in the U.S. and Canada in the same role.
- C. Create a public group and include all accounts of the same segment, and then grant access with a permission set.

Answer: A

NEW QUESTION # 78

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