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## SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q49-

## Q54):

### NEW QUESTION # 49

Which of the following conditions are relevant for subtotals in the planning view? Note: There are 2 correct answers to this question.

- A. The total value can be added before or after the selected attribute
- B. The total number of attributes that can use subtotal in the planning view can be restricted
- C. The values of the attribute-based total at the highest attribute level in the planning level can be changed
- D. Only attribute-based totals can be added to the planning view

**Answer: A,B**

Explanation:

Subtotals in SAP IBP planning views (typically in the Excel add-in) allow users to aggregate key figure values by attributes (e.g., Product, Location) for analysis. Configuration and display options govern their behavior.

\* Option A: The total value can be added before or after the selected attribute This is correct. In the planning view, subtotals can be positioned flexibly—either before (above) or after (below) the attribute values in the layout. This is configurable in the Excel template design, a standard feature per SAP IBP's planning view documentation.

\* Option B: The total number of attributes that can use subtotal in the planning view can be restricted This is correct. The number of attributes for subtotals can be limited by the planning view's design or system performance settings (e.g., via global parameters or template complexity), ensuring usability and efficiency, as noted in SAP IBP's UI guidelines.

\* Option C: The values of the attribute-based total at the highest attribute level in the planning level can be changed This is incorrect. Subtotals are calculated aggregates and not directly editable at the highest level unless disaggregated. The planning level defines editable data, not subtotal overrides.

\* Option D: Only attribute-based totals can be added to the planning view This is incorrect. Subtotals can also be time-based (e.g., by week, month) or key figure-based, not just attribute-based, depending on the view's configuration.

Thus, A and B reflect SAP IBP's subtotal functionality in planning views, per official documentation.

### NEW QUESTION # 50

Which processes are embedded in the sample planning areas SAP6 and SAP3?

- A. SAP6 Demand Planning and Sensing, and SAP3 Inventory Planning
- B. SAP6 Sales and Operations Planning and Supply Planning, and SAP3 Inventory Planning
- C. SAP6 Demand Planning and Sensing, and SAP3 Control Tower
- D. SAP6 Control Tower, and SAP3 Sales and Operations Planning and Supply Planning

**Answer: A**

Explanation:

SAP IBP provides sample planning areas (e.g., SAPIBP1, SAP3, SAP6) with preconfigured processes to demonstrate module-specific functionality.

\* SAP6: Focused on Demand Planning and Sensing, enhancing short-term demand forecasts.

\* SAP3: Focused on Inventory Optimization, managing multi-stage inventory targets.

\* Option A: SAP6 Control Tower, and SAP3 Sales and Operations Planning and Supply Planning This is incorrect. SAP6 is not Control Tower-specific (that's SAP8), and SAP3 focuses on Inventory Optimization, not broad S&OP or Supply Planning.

\* Option B: SAP6 Demand Planning and Sensing, and SAP3 Control Tower This is incorrect. SAP3 is Inventory Optimization, not Control Tower, which is a separate module (SAP8).

\* Option C: SAP6 Demand Planning and Sensing, and SAP3 Inventory Planning This is correct.

SAP6 includes Demand Planning (statistical forecasting) and DemandSensing (short-term adjustments), while SAP3 focuses on Inventory Planning (e.g., safety stock optimization), matching their official purposes per SAP IBP's sample content documentation.

\* Option D: SAP6 Sales and Operations Planning and Supply Planning, and SAP3 Inventory Planning This is incorrect. SAP6 is narrower (Demand Planning/Sensing), not full S&OP or Supply Planning (more aligned with SAPIBP1). SAP3 is correct for Inventory Planning.

Thus, C accurately reflects the processes in SAP6 and SAP3, per SAP IBP's sample planning area definitions.

### NEW QUESTION # 51

A company only purchases a license for the SAP IBP S&OP module and wants to maximize the use of its standard functionality. What processes will they be able to cover? Note: There are 3 correct answers to this question.

- A. Build what-if scenarios for breaching supply-demand gaps
- B. Review critical resources against demand
- C. Prepare versions of S&OP plan based on different optimizer modeling costs
- D. Conduct Sales and Operations Planning meetings with cross-functional representatives
- E. Get system-solving recommendations on how to react to production bottlenecks

**Answer: A,C,D**

Explanation:

The SAP IBP S&OP module focuses on demand, supply, and inventory alignment using time-series planning, per its standard functionality documentation.

\* Option A: Review critical resources against demand This is incorrect. Resource capacity planning (e.g., finite scheduling) is part of Supply or Response modules, not standard S&OP, which uses infinite heuristics by default.

\* Option B: Conduct Sales and Operations Planning meetings with cross-functional representatives This is correct. Facilitating S&OP meetings to align demand and supply (e.g., via Consensus Demand Plan) is a core S&OP process, per SAP IBP's documentation.

\* Option C: Build what-if scenarios for breaching supply-demand gaps This is correct. What-if analysis using versions/scenarios (e.g., adjusting supply plans) is standard in S&OP, per SAP IBP's capabilities.

\* Option D: Prepare versions of S&OP plan based on different optimizer modeling costs This is correct. The S&OP optimizer can model cost-based scenarios (e.g., varying non-delivery costs), a standard feature, per SAP IBP's documentation.

\* Option E: Get system-solving recommendations on how to react to production bottlenecks This is incorrect. Detailed bottleneck resolution is part of Response or finite planning, not standard S&OP functionality.

Thus, B, C, and D are covered by S&OP, per SAP IBP's official module scope.

## NEW QUESTION # 52

What is an example of a commonly used time-independent key figure?

- A. Any attribute as a key figure
- B. A special key figure marked as an aggregate key figure (aggregate constraint)
- C. A currency conversion key figure, such as Exchange Rate
- D. A unit of measure key figure, such as UoM Conversion Factor

**Answer: A**

Explanation:

In SAP IBP, key figures can be time-dependent (e.g., forecast quantities over weeks) or time-independent (static values not tied to time periods). Time-independent key figures are often used for constants or attributes in planning calculations.

\* Option A: A special key figure marked as an aggregate key figure (aggregate constraint) This is incorrect. Aggregate key figures (e.g., summing demand across products) are typically time-dependent, as they reflect data over a planning horizon, not static values.

\* Option B: A unit of measure key figure, such as UoM Conversion Factor This is incorrect in this context. While UoM Conversion Factor is time-independent (e.g., 1 kg = 1000 g), it's technically a master data attribute, not a key figure in SAP IBP's standard terminology. Key figures are editable or calculated, whereas UoM factors are static settings.

\* Option C: Any attribute as a key figure This is correct. In SAP IBP, attributes (e.g., Product Category, Customer Priority) can be configured as time-independent key figures via the "Attribute as Key Figure" feature. For example, a Product's "Safety Stock Target" could be a static key figure used across all periods, a common practice in supply planning, as per SAP IBP's configuration options.

\* Option D: A currency conversion key figure, such as Exchange Rate This is incorrect. Exchange rates can vary over time (e.g., monthly rates), making them time-dependent in most cases. Even if static, they're typically master data or external inputs, not a "commonly used" key figure example in SAP IBP.

Thus, C is the best example of a commonly used time-independent key figure, aligning with SAP IBP's flexibility to model attributes as static key figures.

## NEW QUESTION # 53

Which type of master data represents the Master Data Type Component?

- A. Virtual master data type
- B. Reference Master Data Type
- C. External Master Data Type
- D. Compound Master Data Type

**Answer: B**

Explanation:

Master data types in SAP IBP define planning objects, with "Component" typically referring to a specific type like Production Source Item Component, per SAP IBP's documentation.

\* Option A: Virtual master data type This is incorrect. Virtual types are temporary or derived, not standard for components.

\* Option B: Compound Master Data Type This is incorrect. Compound types (e.g., SOURCECUSTOMER) combine multiple simple types, not specifically "Component."

\* Option C: Reference Master Data Type This is correct. The Component master data type (e.g., in Production Source Item) is a Reference type, linking to a Product, per SAP IBP's master data hierarchy (e.g., referencing Product ID).

\* Option D: External Master Data Type This is incorrect. External types are sourced externally, not a fit for Component.

Thus, C is the correct type, per SAP IBP's official master data definitions.

## NEW QUESTION # 54

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