

# Pass Salesforce Sales-Cloud-Consultant Exam and Get Certified with Ease



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## Sales-Cloud-Consultant Test Lab Questions, Sales-Cloud-Consultant Reliable Exam Camp

The language of our Sales-Cloud-Consultant qualification test guide is simple. The learners may come from many social positions and their abilities to master our Sales-Cloud-Consultant test materials are varied. Based on this consideration we apply the most simple and easy-to-be-understood language to help the learners no matter he or she is the students or the in-service staff, the novice or the experienced employee which have worked for many years. Sales-Cloud-Consultant Certification guide use the simple language to explain the answers and detailed knowledge points to help pass the Sales-Cloud-Consultant exam.

Salesforce Sales-Cloud-Consultant Certification Exam is a highly respected certification in the industry, which indicates that the individual has the knowledge and skills required to implement and maintain Salesforce Sales Cloud solutions. Obtaining this certification is beneficial for both individuals and organizations, as it helps them to showcase their expertise in the field of sales cloud consulting. Salesforce Certified Sales Cloud Consultant certification also validates the individual's ability to design and implement Salesforce Sales Cloud solutions that meet the specific needs of their clients.

## Salesforce Certified Sales Cloud Consultant Sample Questions (Q40-Q45):

### NEW QUESTION # 40

Most common integrations in a marketing organization take place when...

- A. Revenue Management (forecasting)
- B. Campaign Management
- C. Lead Generation
- D. Lead Qualification

**Answer: C**

**NEW QUESTION # 41**

Cloud Kicks (CK) recently finished a redeployment of its Lightning pages. CK users report that Lightning pages are loading slowly. CK management wants to consider the impact this has on adoption.

Which two tools should the consultant recommend that CK use to evaluate lightning pages?

Choose 2 answers

- A. Guidance for App Builder
- **B. Performance Analysis for App Builder**
- C. Real-Time Event Monitoring
- **D. Lightning usage App**

**Answer: B,D**

**NEW QUESTION # 42**

Northern Trail Outfitters (NTO) wants to launch an email campaign for its new winter gear. The NTO sales representative will review the response to the campaign and determine who the decision makers are prior to the beginning the sales process with each respondent. What set of steps should the consultant recommend for NTO?

- A. Create leads, convert them to opportunities, and qualify the respondents on the opportunities
- B. Create a campaign, qualify the respondents, and create accounts and contacts
- **C. Create a campaign, associate the leads to the campaign, and qualify the respondents.**
- D. Create both account and contact records, then associate the contacts to the campaign

**Answer: C**

**NEW QUESTION # 43**

Cloud Kicks' (CK) marketing department is migrating from its email campaign and management system to Salesforce. The marketing admin wants to ensure that CK's email templates are retained.

Which two solutions should a consultant recommend for a successful migration?

Choose 2 answers

- **A. Manually recreate the email and mail merge templates in Salesforce.**
- B. Enable Email Import and use the Import Wizard
- **C. Import email templates with the Data Loader.**
- D. Create an Email template change set or use the Lightning Platform.

**Answer: A,C**

**NEW QUESTION # 44**

The sales team at Cloud Kicks Cloud has roughly 100 members. The sales director has requested that newly created reports be shared with the sales team.

How should the consultant efficiently share these reports?

- A. Create a report folder, add members in a specific profile, and share the Report folder.
- B. Create a report folder, add members to a Private Group, and share the Report folder.
- **C. Create a report folder, add members in a specific Role, and share the Report folder.**
- D. Create a report folder, add members in a specific Queue, and share the Report folder.

**Answer: C**

**NEW QUESTION # 45**

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