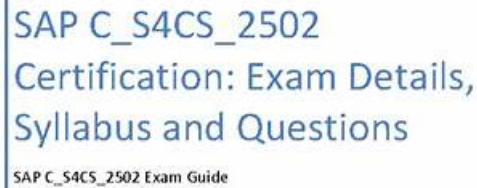


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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To keep pace with the times, we believe science and technology can enhance the way people study. Especially in such a fast-paced living tempo, we attach great importance to high-efficient learning. Therefore, our C-S4CS-2502 study materials base on the past exam papers and the current exam tendency, and design such an effective simulation function to place you in the Real C-S4CS-2502 Exam environment. We promise to provide a high-quality simulation system with advanced C-S4CS-2502 study materials to help you pass the exam with ease.

SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 2	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 3	<ul style="list-style-type: none"> This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 4	<ul style="list-style-type: none"> Extensibility and Integration
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 6	<ul style="list-style-type: none"> This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 7	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 9	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition.
Topic 10	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 11	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.
Topic 12	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q52-Q57):

NEW QUESTION # 52

Which fields in the Sales Order Request are Header-Level?

Note: There are 3 correct answers to this question.

- A. Sales Organization
- B. Sales Order Type
- C. Purchase Order Number
- D. Requested Quantity
- E. Product

Answer: A,B,C

NEW QUESTION # 53

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare planned with actual sales data.
- B. Search, create, and update sales plans.
- C. Calculate the sales quotation conversion rate.
- D. Compare ordered, shipped, and billed amounts.

Answer: A,B

NEW QUESTION # 54

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition.

Which SAP Fiori apps are used for credit memo processing?

Note: There are 2 correct answers to this question.

- A. Manage Credit Memo Requests
- B. Manage Debit Memo Requests
- C. Create Billing Documents
- D. Manage Sales Orders

Answer: A,C

NEW QUESTION # 55

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Business Application Studio
- B. SAP Build
- C. SAP Cloud SDK
- D. SAP Fiori extensibility apps

Answer: A,B

NEW QUESTION # 56

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created?

Note: There are 2 correct answers to this question.

- A. Shipment of replacement goods to the customer
- B. Inspection of returned goods
- C. Issue of a refund to the customer's account
- D. Creation of a returns delivery

Answer: C,D

NEW QUESTION # 57

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