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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q105-Q110):

NEW QUESTION # 105

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Buyer Group
- B. Price Book
- C. Buyer Group Price Book
- D. Entitlement Policy

Answer: C

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

NEW QUESTION # 106

Which two items are needed to be able to modify the account or person account associated with the 25m 554 OrderSummary without Salesforce Order Management licenses?

- A. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED.
- B. The OrderLifeCycleType field on the associated OrderSummary is set to MANAGED.
- C. The user executing this action has the "Commerce Buyer and Entitlements Integrator" system permission.
- D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user"

Answer: A,D

Explanation:

To modify the account or person account associated with the OrderSummary without Salesforce Order Management licenses, it's necessary that C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED, indicating that the order is not being managed by Salesforce Order Management, and D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user" system permission, granting them the ability to make changes to unmanaged orders.

NEW QUESTION # 107

Which two steps should an Administrator take to adjust how long a cart checkout session is active?

- A. Update Checkout properties in Store Administration.
- B. Update the CheckoutValidAfterDate property on a Webstore.
- C. Update TTL Properties under Order Settings in Setup.
- D. Update the CheckoutTimeToLive property on a Webstore.

Answer: C,D

Explanation:

To adjust the duration of a cart checkout session, an Administrator should:

A) Update TTL Properties under Order Settings in Setup: TTL (Time To Live) properties determine the duration for which a session remains active. Adjusting these settings can extend or shorten the checkout session duration.

C) Update the CheckoutTimeToLive property on a Webstore: This directly affects how long a checkout session remains active before timing out, ensuring that customers have adequate time to complete their purchases.

NEW QUESTION # 108

Which object must have the B2B Commerce license and no additional add-ons in order to show up?

- A. Fulfillment Order
- B. Order
- C. Billing Schedule
- D. Buyer Account

Answer: D

Explanation:

For an object to show up in Salesforce B2B Commerce, it must have the B2B Commerce license assigned, and no additional add-ons are required for the Buyer Account (C) to appear. The Buyer Account is a fundamental entity in B2B Commerce, representing the customer's organization and enabling the management of business-specific data, pricing, and transactions. While Fulfillment Order (A), Billing Schedule (B), and Order (D) are important objects within the B2B Commerce ecosystem, the Buyer Account is crucial for establishing the foundational business relationship in the B2B context.

NEW QUESTION # 109

An Administrator wants to add the company name and logo to the user profile menu in the store. How should the Administrator do this?

- A. Edit the User Profile Menu in Profile Builder.
- **B. Modify the settings for the User Profile Menu component.**
- C. Modify the User Profile Lightning Record Page in Experience Builder.
- D. Make changes to the User Profile Menu in Setup.

Answer: B

Explanation:

To add the company name and logo to the user profile menu in the store, the Administrator should C. Modify the settings for the User Profile Menu component. This involves accessing the component's properties in the Experience Builder and adding or updating the settings to include the company name and logo as part of the user profile menu.

NEW QUESTION # 110

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