

AP-213 Valid Exam Review, Practice AP-213 Exams

AP Biology Practice Exam 21

Multiple Choice Questions

1. **Which of the following best describes a plasmid?** A) A mobile genetic element found primarily in eukaryotic cells. B) A small, circular DNA molecule found in bacteria that is separate from the chromosomal DNA. C) A structure within the nucleus that aids in cell division. D) An enzyme that helps in the replication of DNA.
2. **Which cellular process is responsible for the breakdown of organic molecules to release energy stored in ATP?** A) Photosynthesis B) Fermentation C) Cellular respiration D) Nitrogen fixation
3. **Which organelle is responsible for packaging and sorting proteins for secretion?** A) Smooth endoplasmic reticulum B) Golgi apparatus C) Lysosomes D) Mitochondria
4. **What is the primary role of mRNA in cells?** A) To carry genetic information from the DNA to the ribosome B) To catalyze the formation of peptide bonds C) To store genetic information D) To capture and convert energy
5. **What type of bond is primarily responsible for the structure of water and its solvent properties?** A) Covalent bonds B) Hydrogen bonds C) Ionic bonds D) Van der Waals interactions
6. **What process directly uses both ATP and NADPH to convert CO₂ into glucose?** A) Glycolysis B) Krebs cycle C) Calvin cycle D) Light-dependent reactions
7. **In an ecosystem, what is a trophic level?** A) A community of organisms that share a similar diet and nutritional needs B) The sequence of organisms through which energy flows in an ecosystem C) A specific level of organization within an ecosystem where nutrient cycling occurs D) The level at which an organism feeds in a food web
8. **Which enzyme is responsible for relaxing supercoiling ahead of the replication fork?** A) DNA polymerase B) Helicase C) Topoisomerase D) Ligase
9. **What is the significance of sexual reproduction in the evolution of populations?** A) It reduces genetic diversity within a population. B) It allows for genetic recombination, increasing genetic diversity. C) It ensures that offspring are identical to the parent. D) It stabilizes genetic traits without variation.
10. **Which process in the nitrogen cycle converts ammonia into nitrites and nitrates?** A) Ammonification B) Denitrification C) Nitrification D) Nitrogen fixation

Answer Key for Practice Exam 21:

1. **B) A small, circular DNA molecule found in bacteria that is separate from the chromosomal DNA.**
2. **C) Cellular respiration**
3. **B) Golgi apparatus**
4. **A) To carry genetic information from the DNA to the ribosome**
5. **B) Hydrogen bonds**
6. **C) Calvin cycle**
7. **D) The level at which an organism feeds in a food web**

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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q127-Q132):

NEW QUESTION # 127

An organization would like to show its account managers specific data points for Sales Agreements terms based on business needs. What is the first step in providing these insights to the account reps?

- A. Enabling custom metrics
- B. Enabling metric groups
- C. Allowing account reps to add agreement terms

Answer: A

NEW QUESTION # 128

Partner managers from Universal Containers (UC) are performing onsite visits to their distribution partners. During the visit they have a goal of getting partners to renew the terms of their sales agreements with UC. Leadership wants to understand how effective these in-person visits are in getting partners to renew. They would also like to standardize the tasks to be performed during these visits and report on this data in Salesforce. Which features should a Manufacturing Cloud consultant recommend to meet these requirements?

- A. Partner Visit Management, Experience Cloud, and Service Console for Manufacturing
- B. Partner Visit Management, Action Plans, and Generic Visit Key Performance Indicators
- C. Partner Visit Management, Advanced Account Forecasting, and CRM Analytics for Manufacturing

Answer: B

Explanation:

To meet the requirements of UC, a Manufacturing Cloud consultant should recommend the following features: Partner Visit Management, Action Plans, and Generic Visit Key Performance Indicators. Partner Visit Management helps sales managers schedule visits to dealer and distributor locations, monitor performance, follow up on sales agreements, and capture key metrics¹. Action Plans allow sales managers to create lists of tasks and associated assessment indicators that are commonly repeated across multiple visits². Generic Visit Key Performance Indicators enable sales managers to compare the expected metrics versus the actual metrics for the key performance indicators they defined and then take necessary actions³. These features help UC to standardize the tasks to be performed during visits, understand how effective these visits are in getting partners to renew, and report on this data in Salesforce. The other features are not relevant for the given scenario. Advanced Account Forecasting is used to create holistic forecasts based on sales agreements, orders, opportunities, and account metrics⁴. CRM Analytics for Manufacturing is used to gain insights into sales performance, pipeline health, and customer satisfaction. Experience Cloud is used to create branded digital experiences for customers, partners, and employees. Service Console for Manufacturing is used to provide customer service and support across multiple channels. References: Partner Visit Management Workflow, Build Distributor Relationships with Partner Visit Management, Strengthen Relationships with Partners, Create Holistic Forecasts with Advanced Account Forecasting, [CRM Analytics for Manufacturing], [Experience Cloud], [Service Console for Manufacturing]

NEW QUESTION # 129

In Tableau CRM for manufacturing which security predicate ManagerId

- A. use Role Hierarchy
- B. Account Hierarchy
- C. Manufacturing Cloud Hierarchy
- D. Row level Sharing for territories
- E. Use Manager Hierarchy

Answer: E

Explanation:

A security predicate is a filter that restricts access to data based on user attributes. In Tableau CRM for manufacturing, you can use the Manager Hierarchy security predicate to limit data access based on the user's manager. For example, if you want to show only

the sales agreements that belong to the user or their direct reports, you can use the Manager Hierarchy security predicate with the ManagerId field. This way, each user can see only the data that is relevant to them and their team. References: Add Row-Level Security with a Security Predicate, Developing and Managing Tableau CRM Assets in Production

NEW QUESTION # 130

Which two options are recommended to collaborate with channel partners in Manufacturing Cloud?

- A. Lightning Classic Apps
- B. External Apps
- C. Visualforce pages
- D. Experience Cloud
- E. Manufacturing Cloud license for external users

Answer: B,D

Explanation:

To collaborate with channel partners in Manufacturing Cloud, it is recommended to use external apps and Experience Cloud. External apps are applications that run outside of Salesforce but can integrate with Salesforce data and functionality. They can provide custom solutions for specific business needs and extend the capabilities of Manufacturing Cloud. For example, external apps can enable partners to access inventory levels, order status, product catalogs, and pricing information from Salesforce. Experience Cloud, formerly known as Community Cloud, is a platform that allows you to create branded digital experiences for your customers, partners, and employees. It can help you engage with your channel partners and provide them with self-service tools, collaboration features, and personalized content. For example, Experience Cloud can enable partners to view and update sales agreements, account forecasts, rebates, and targets from Salesforce. It can also help you train and onboard your partners, monitor their performance, and reward them for their achievements. References: Engage with Your Partners, Re-Imagining Partner Relationships with Manufacturing Cloud, Manufacturing Cloud

NEW QUESTION # 131

Which two statements are accurate when embedding the Manufacturing agreement Performance and Manufacturing Product Performance dashboards in lightning page?

- A. No filter required.
- B. Can embed in sales agreement page layout only
- C. Can embed in any manufacturing cloud page layout
- D. Must set Component height to 120

Answer: C,D

Explanation:

When embedding the Manufacturing Agreement Performance and Manufacturing Product Performance dashboards in a lightning page, it is recommended to set the dashboard's height to 120 pixels to ensure optimal display. Additionally, these dashboards can be embedded on any manufacturing cloud page layout without the need for setting up filters, offering flexibility in dashboard placement and enhancing user accessibility to critical performance data across various manufacturing cloud components .

NEW QUESTION # 132

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