

# C\_TB120\_2504 - SAP Certified Associate - SAP Business One High Hit-Rate Vce Test Simulator



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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>

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## SAP Certified Associate - SAP Business One Sample Questions (Q37-Q42):

### NEW QUESTION # 37

Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.

The marketing director needs to maintain and update the table using an easy to find menu in the system.

What do you recommend?

- A. User-defined Field
- B. User-defined Values
- C. User-defined Object

**Answer: C**

### NEW QUESTION # 38

The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.

What could be the reason?

- A. The item belongs to a discount group.
- B. The item has a special discount.
- C. The item's purchase price was reduced rather than increased.
- D. The price of the item in the sales price list is set to manual.

**Answer: D**

### NEW QUESTION # 39

You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check. The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure this requirement?

- A. Create a checking rule to assign to each item group.
- B. Use a different row type in the sales order for each item group.
- C. Set the appropriate order multiple and order interval in each item group.

**Answer: A**

### NEW QUESTION # 40

What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Cash
- B. Credit card
- C. Bank transfer
- D. Checks

**Answer: C,D**

### NEW QUESTION # 41

Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Goods Return

- B. Reserve Invoice
- C. Goods Receipt
- D. Goods Receipt PO
- E. Return

Answer: C,D,E

## NEW QUESTION # 42

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