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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details

Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q38-Q43):

NEW QUESTION # 38
Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Return
- B. A/R Credit Memo
- C. Delivery
- D. A/R Invoice

Answer: C,D

NEW QUESTION # 39
What is a requirement for a profit and loss account?

- A. It must be set as a cash account.
- B. It must be located in the first three drawers of the chart of accounts.
- C. The balance has to be carried forward from one fiscal year to the next fiscal year.
- D. The balance has to be cleared at the end of each fiscal year.

Answer: D

NEW QUESTION # 40
You have just added a Purchase Order for 50 notebooks.
What is the effect of adding this Purchase Order?

- A. The sales revenue increases immediately by the value of 50 notebooks.
- B. The inventory of notebooks decreases by 50.
- C. The purchase order is automatically fulfilled and removed from the system.
- D. The system records a commitment to purchase 50 notebooks, increasing pending orders.

Answer: D

NEW QUESTION # 41
What settings on the Company Details window are irreversible after a posting has occurred? Note:
There are 2 correct answers to this question.

- A. Item groups valuation method
- B. Local currency
- C. Enable advanced G/L account determination
- D. Use perpetual inventory

Answer: B,D

NEW QUESTION # 42
Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.
The marketing director needs to maintain and update the table using an easy to find menu in the system.
What do you recommend?

- A. User-defined Field
- B. User-defined Values
- C. User-defined Object

Answer: C

NEW QUESTION # 43
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