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The Salesforce Sales-Cloud-Consultant exam covers a range of topics, including sales process design, lead and opportunity management, forecasting and pipeline analysis, and sales performance measurement. Sales-Cloud-Consultant exam also tests candidates on their knowledge of Salesforce features such as reports and dashboards, collaboration tools, and mobile app customization.

In order to prepare for the Salesforce Certified Sales Cloud Consultant exam, individuals can take advantage of a variety of study resources, including online courses, study guides, and practice exams. Salesforce also offers a Sales Cloud Consultant certification trail on their online learning platform, Trailhead. With the right preparation and expertise, individuals can pass the Sales-Cloud-Consultant Exam and become certified Salesforce Sales Cloud Consultants.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q31-Q36):

NEW QUESTION # 31

Cloud Kicks wants to utilize Opportunities to report and track subscriptions to its Shoe of the Month club. Subscribers can make a single payment or pay weekly, monthly, or quarterly.

Which solution should the consultant recommend to meet the requirement?

- A. Configure assets with a lookup to the Opportunity object.
- **B. Enable schedules on the Product object.**
- C. Activate schedules on the Opportunity object.
- D. Implement contracts with a lookup to the Opportunity object.

Answer: B

NEW QUESTION # 32

The quotes syncing process synchronizes updates between:

- **A. A quote and the opportunity it was created from**
- B. Various products in an opportunity
- C. Different quotes created from the same opportunity
- D. Different sales reps working on the same quote.

Answer: A

NEW QUESTION # 33

A consultant needs to migrate data in Sales cloud and is considering using Data Loader. What are two capabilities of the migration tool? Choose 2 answers

- A. Prevent importing duplicate records
- **B. Export filed history data**
- C. Extract organization and configuration data
- **D. Run one-time or schedule data loads**

Answer: B,D

NEW QUESTION # 34

Which option best identifies with the Chatter Profile Page?

- A. Everyone can see what you post here. Displays posts from everyone you're following.
- B. Only users with access rights can view or post here.
- **C. Everyone can see what you post here. Only displays posts directed to you.**

Answer: C

NEW QUESTION # 35

If you activate Salesforce to Salesforce is it reversible?

Answer:

Explanation:

Enabling Salesforce to Salesforce is not reversible, however, you control the information you share and the connections you share with. You can stop sharing or modify sharing settings at any time.

NEW QUESTION # 36

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