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## HPE2-W12 Related Content | HPE2-W12 Valid Test Question

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**HP Selling HPE Aruba Networking Solutions Sample Questions (Q34-Q39):**

### NEW QUESTION # 34

What topic would uncover whether or not a customer could have a use case for an HPE Aruba Networking Zero Trust Security?

- A. The reasons that internal users and devices are more trusted than external ones.
- B. The customer's processes for ensuring regulatory compliance.
- C. How much the decision maker understands about technologies such as IPsec.
- D. The customer's requirements for encrypting data at rest on servers.

**Answer: A**

Explanation:

The correct answer is A because Zero Trust Security is based on the principle that no user, device, or network segment should be inherently trusted, regardless of whether it is internal or external. Aruba highlights that organizations still often assume internal traffic is more secure than external traffic, and this assumption creates a significant security gap. Identifying whether customers rely on this "trusted internal" model reveals a clear use case for Zero Trust adoption.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Zero Trust is a security model where no user, device, or application is implicitly trusted, whether inside or outside the network perimeter."

\* "Traditional approaches assume internal devices and users are trustworthy, but Zero Trust eliminates this assumption by continuously authenticating and authorizing every entity."

\* "Aruba Zero Trust Security focuses on visibility, control, and continuous monitoring to enforce least-privilege access across all devices-including unmanaged IoT-inside the network."

\* "Organizations that still rely on implicit trust for internal users and devices are prime candidates for Zero Trust adoption." Why the other options are incorrect:

\* B Understanding IPsec is a technical detail and does not uncover a Zero Trust use case.

\* C Regulatory compliance is important but is not the primary driver for Zero Trust adoption-it is more about assurance and governance.

\* D Data-at-rest encryption is a storage/security requirement, not directly tied to network-based Zero Trust security principles.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Security - Solution Overview
- \* Aruba ESP (Edge Services Platform) - Security White Paper
- \* Aruba ClearPass and Client Insights - Technical Guide
- \* Aruba ESP Zero Trust and SASE Positioning - Product Brief

### NEW QUESTION # 35

An IT decision-maker wants to automate troubleshooting processes and ensure the network is optimized.

Based on these requirements, which feature should you emphasize?

- A. HPE Aruba Networking Dynamic Segmentation
- B. HPE Aruba Networking Fabric Composer
- C. HPE Aruba Networking ClearPass Policy Manager
- D. HPE Aruba Networking Network Insight

**Answer: D**

Explanation:

The correct answer is D because Aruba Network Insight (part of Aruba Central's AIOps capabilities) is specifically designed to automate troubleshooting, detect anomalies, and provide optimization recommendations. It uses AI/ML-based analytics to reduce mean time to resolution (MTTR), optimize network performance, and proactively prevent issues before they impact users.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Aruba Network Insight leverages machine learning to automatically detect problems, recommend resolutions, and optimize performance across the network."

\* "By automating troubleshooting, IT teams spend less time firefighting and more time on strategic initiatives."

\* "Network Insight correlates user experience data with infrastructure performance to provide actionable recommendations."

\* "With AI-driven AIOps, Aruba Central reduces manual troubleshooting and ensures networks remain optimized." Why the other options are incorrect:

\* A Dynamic Segmentation provides consistent role-based security policies, not troubleshooting automation.

\* B Fabric Composer automates data center fabric operations, not network troubleshooting for campus/edge environments.

\* C ClearPass Policy Manager enforces access policies but does not provide optimization or troubleshooting automation.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Central AIOps and Network Insight - Solution Overview
- \* Aruba ESP AI-Powered Troubleshooting - White Paper
- \* Aruba Central AI Insights and Recommendations - Product Brief
- \* Aruba Central Network Optimization - Deployment Guide

### NEW QUESTION # 36

What common challenge for network admins is created by an expanding remote workforce?

- A. Data center networks are not designed to receive so much external traffic.
- B. The shift in traffic away from the campus makes optimization difficult.
- C. Home equipment often lacks support for Wi-Fi 6.
- **D. Typical VPN solutions are complex and take a lot of time to support.**

**Answer: D**

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

### NEW QUESTION # 37

What is one way that HPE Aruba Networking solutions close security gaps?

- **A. They make it easier for customers to define and apply consistent policies that follow users wherever they go.**
- B. They offload security filtering and access control to endpoints by deploying HPE Aruba Networking agents to them.
- C. They automate the deployment of predefined policies, which assign access rights based on users' and devices' location.
- D. They implement a strict traffic flow in which traffic always flows from the edge to gateways and firewall in the data center and then to its destination.

**Answer: A**

Explanation:

The correct answer is D because HPE Aruba Networking focuses on identity-based, role-driven policies that automatically follow users and devices across the network. This eliminates the need for manual reconfiguration of VLANs or ACLs, ensuring consistent policy enforcement across wired, wireless, and WAN environments. This dynamic, user- and device-centric approach is a cornerstone of Aruba's Zero Trust Security framework.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Dynamic Segmentation enforces consistent access and security policies that follow users and devices wherever they connect, across LAN, WLAN, and WAN."

\* "By applying role-based policies centrally, Aruba solutions eliminate inconsistencies and security gaps caused by static VLANs and manual ACLs."

\* "This approach ensures that policies are applied consistently regardless of location, device type, or connection method, reducing attack surfaces."

\* "Aruba Zero Trust Security extends policy enforcement across the enterprise, simplifying operations while closing security gaps."

Why the other options are incorrect:

\* A Aruba does not rely on endpoint agents for policy enforcement; instead, it uses agentless discovery, ClearPass, and role-based access.

\* B Aruba policies are not location-based; they are identity- and role-based, following the user/device everywhere.

\* C Aruba does not force all traffic through a central gateway (a traditional VPN/firewall model); it applies distributed enforcement at the point of access.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Dynamic Segmentation - Solution Overview
- \* Aruba ESP Zero Trust Security - White Paper
- \* Aruba ClearPass Policy Manager - Technical Guide
- \* Aruba Role-Based Access Control - Product Brief

### NEW QUESTION # 38

Which business outcome is a high priority for most Chief Information Security Officers (CISO)?

- A. Improving operational continuity by minimizing risks and attack surfaces.
- B. Allowing network admins to use their preferred security monitoring tools.
- C. Planning network security so that they can assume no breach will ever occur.
- D. Ensuring that employees can only access resources from within the corporate campus.

**Answer: A**

Explanation:

The correct answer is C because CISOs are primarily focused on reducing business risk, minimizing the attack surface, and ensuring operational continuity. Instead of assuming that breaches will never occur, modern security strategies such as Zero Trust and SASE aim to mitigate risks, contain breaches, and protect critical business operations to maintain availability and resilience.

Relevant extracts from official HPE Aruba Networking documentation:

\* "CISOs prioritize reducing the attack surface and ensuring operational resilience, recognizing that breaches are inevitable."

\* "Aruba Zero Trust Security minimizes risk by continuously authenticating and authorizing all users and devices, ensuring least-privilege access."

\* "By combining visibility, control, and automated enforcement, Aruba solutions help security leaders maintain business continuity while reducing exposure."

\* "Operational continuity and resilience are the top business outcomes CISOs seek, enabled by proactive risk minimization strategies." Why the other options are incorrect:

\* A Preferred tools may be useful, but tool choice is not the main business outcome for CISOs—it's about risk reduction and continuity.

\* B Restricting access to only the corporate campus is outdated in today's hybrid and remote-first environments.

\* D Assuming no breach will occur is unrealistic. Modern security models (Zero Trust, Assume Breach) accept that threats will happen and focus on resilience and minimization.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba ESP Zero Trust Security - Solution Overview

\* Aruba Security and Risk Mitigation - Technical White Paper

\* Aruba ClearPass and Client Insights - Product Guide

\* HPE Aruba Networking Business Outcomes for CISOs - Executive Brief

### NEW QUESTION # 39

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