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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q23-Q28):

NEW QUESTION # 23

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. Test Automation Tool
- B. Release Assessment and Scope Dependency Tool
- C. What's New Viewer Tool
- D. SAP Signavio Process Navigator Tool

Answer: A,D

NEW QUESTION # 24

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Delivery
- B. Billing document
- C. Purchase order
- D. Purchase requisition

Answer: D

NEW QUESTION # 25

You work on a Sell from Stock (B D9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales inquiry
- B. Sales quotation
- C. Sales order
- D. Outbound delivery

Answer: C

NEW QUESTION # 26

You are working on a Debit Memo Processing (1F1) process in SAP S/4HANA Cloud Public Edition. Which business role creates the debit memo request?

- A. Sales manager
- B. Billing clerk
- C. Accounts payable accountant
- D. Internal sales representative

Answer: D

NEW QUESTION # 27

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

Which of the following process steps is the shipping specials responsible for? Note: There are 2 correct answers to this question.

- A. Run Advanced Available-to-Promise
- B. Create outbound delivery
- C. Check the notifications
- D. Add freight costs

Answer: B,D

NEW QUESTION # 28

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