

Plat-101 Latest Dump - Plat-101 Exam Questions And Answers



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Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 2	<ul style="list-style-type: none">Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
Topic 3	<ul style="list-style-type: none">Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.

Topic 4	<ul style="list-style-type: none"> • Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
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>> **Plat-101 Latest Dump** <<

Authentic Plat-101 exam materials: Salesforce Certified Platform Foundations bring you the latest exam questions - PassExamDumps

It is generally acknowledged that candidates who earn the Salesforce Certified Platform Foundations (Plat-101) certification ultimately get high-paying jobs in the tech market. Success in the Salesforce Certified Platform Foundations (Plat-101) exam not only validates your skills but also helps you get promotions. To pass the Salesforce Certified Platform Foundations test in a short time, you must prepare with Plat-101 Exam Questions that are real and updated. Without studying with Plat-101 actual questions, candidates fail and waste their time and money.

Salesforce Certified Platform Foundations Sample Questions (Q40-Q45):

NEW QUESTION # 40

Get Cloud Consulting (GCC) has started to use Salesforce for its sales and service divisions. GCC would like to automate a process and understands this can be done through declarative and programmatic solutions.

Which approach should GCC explore first?

- A. A programmatic approach, as it is more customizable.
- B. A programmatic approach, unless there is a lack of resources
- **C. A declarative approach, as it allows for quicker and simpler problem resolution**

Answer: C

Explanation:

The approach that GCC should explore first to automate a process is a declarative approach, as it allows for quicker and simpler problem resolution. A declarative approach means that GCC can use point-and-click tools and drag-and-drop interfaces to create and modify applications, workflows, rules, and logic, without writing any code. This makes it easier and faster for GCC to build and customize solutions that meet its business needs, without requiring any programming skills or resources.

NEW QUESTION # 41

Get Cloudy Consulting (GCC) wants to integrate its financial system with its Salesforce environment. After searching the AppExchange and reviewing documentation for its financial system, GCC did not find anything.

What should be used to build this integration?

- A. Financial Services
- **B. MuleSoft**
- C. Commerce Cloud

Answer: B

Explanation:

The tool that GCC should use to build an integration between its financial system and its Salesforce environment is MuleSoft. MuleSoft is a platform that enables companies to connect any application, data, or device using APIs. MuleSoft helps GCC to create and manage integrations between Salesforce and other systems, such as its financial system, without writing any code. MuleSoft also provides prebuilt connectors, templates, and best practices to speed up the integration process.

NEW QUESTION # 42

A Salesforce associate at Get Cloudy Consulting is given a list of opportunities to work through. The associate asks for an easier

way to change the opportunity stage.

What should be recommended?

- A. Use a Dynamic Dashboard View.
- B. Create multiple list views.
- C. **Switch to the Kanban View.**

Answer: C

Explanation:

The recommendation for the associate to change the opportunity stage more easily is to switch to the Kanban View. The Kanban View is a visual representation of the records in a list view, organized by stages or other categories. The associate can drag and drop the records from one column to another to update the stage or other fields. The Kanban View also shows key metrics and alerts for each column, such as the total amount, number of records, and overdue tasks. Creating multiple list views or using a Dynamic Dashboard View are not as convenient and efficient as using the Kanban View.

NEW QUESTION # 43

Salesforce associate received a promotion and needs Edit access to fields on opportunity records across the organization. Which user setting need updating to allow Edit access?

- A. Queue
- B. **Permission Set**
- C. Public Group

Answer: B

Explanation:

Permission sets are used to grant additional access to users based on their functional or departmental needs. A permission set can be assigned to multiple users, regardless of their profile. A permission set can include field- level security settings that allow edit access to specific fields on an object. Queues are used to group records and assign them to a team of users who can work on them. Public groups are used to group users, roles, or other groups for the purpose of sharing records or sending email.

NEW QUESTION # 44

What is the maximum number of rows a report will display?

- A. 5,000
- B. 2,000
- C. **3,000**

Answer: C

Explanation:

The maximum number of rows a report will display is 3,000. If a report returns more than 3,000 rows, only the first 2,000 rows are displayed and the rest are truncated. To see all the rows, you can export the report to a CSV file

NEW QUESTION # 45

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