

Manufacturing-Cloud-Professional Reliable Test Cram - Free PDF Quiz Manufacturing-Cloud-Professional - Manufacturing Cloud Accredited Professional Exam-First-grade Verified Answers



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Salesforce Manufacturing Cloud Professional Certification Exam is a highly sought after certification that is designed for professionals who want to specialize in the manufacturing industry. This certification enables the candidates to demonstrate their skills in implementing and configuring Manufacturing Cloud solutions. It is ideal for individuals who have experience in manufacturing operations, sales, and customer service. This certification validates their expertise in developing, implementing, and managing Manufacturing Cloud solutions that meet the industry's unique requirements.

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The Manufacturing Cloud Accredited Professional certification exam is intended for professionals who have experience working in the manufacturing industry and are familiar with the various business processes involved. Candidates should also have a solid understanding of Salesforce and its various products and services. Manufacturing-Cloud-Professional Exam is available to individuals who have completed the prerequisites, which include completing the Manufacturing Cloud Basics module and passing the Salesforce Certified Administrator exam.

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The Manufacturing Cloud Accredited Professional Exam is a comprehensive certification program that requires candidates to have a solid understanding of the manufacturing industry and the various challenges that manufacturers face. Manufacturing-Cloud-Professional Exam is designed to test candidates on their ability to leverage Salesforce Manufacturing Cloud to address these challenges and to optimize their manufacturing operations. By passing the exam, professionals can demonstrate their proficiency in integrating Salesforce with their manufacturing processes and can help their organizations to become more efficient, productive, and profitable.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q110-Q115):

NEW QUESTION # 110

Universal container wants to stream line the way they collaborate on sales agreement with their channel partners which is the recommended option

- A. Leverage Heroku for Manufacturing cloud to set up a secure site for collaboration
- **B. Leverage the manufacturing experience cloud template to set up a secure site for collaboration**
- C. Leverage my domain to set up a secure site for collaboration
- D. Leverage the salesforce site manufacturing cloud template to set up a secure site for collaboration

Answer: B

Explanation:

Manufacturing Cloud comes with a predefined manufacturing partner template that can help manufacturers collaborate efficiently with their channel partners on sales agreements, forecasts, leads, and opportunities. The manufacturing partner template is a responsive portal that provides partners with access to knowledge articles, dashboards, and reports. Partners can also update products, prices, quantities, and adjustments on sales agreements, as well as view and edit account forecasts. The manufacturing experience cloud template is built on Experience Cloud, which allows you to customize the site with branding, themes, components, and pages. You can also assign user permissions and roles for the site to control the access and visibility of your partners. References: Engage with Your Partners, What Is Manufacturing Cloud?, Manufacturing - Salesforce.com, Simplify Partner Engagement: A Guide for Manufacturers

NEW QUESTION # 111

Universal Containers wants to add a rebate benefit defined by a product dimension. Which related list must be defined to create this dimension?

- **A. Benefit Mappings**
- B. Dimensions Type Mappings
- C. Rebate Type Mappings
- D. Payout Mappings

Answer: A

Explanation:

Benefit mappings are used to define the product dimensions for a rebate benefit. Product dimensions are the criteria that determine which products are eligible for a rebate benefit. For example, you can create a product dimension based on product family, product line, or product category. You can also create custom product dimensions to suit your business needs. To create a product

dimension for a rebate benefit, you need to add a benefit mapping related list to the benefit record and specify the dimension type and values. Reference: 1: Define Product Dimensions for Rebate Benefits | Salesforce Help, 2: Create Benefits and Activate a Program Unit | Salesforce Trailhead

NEW QUESTION # 112

In Tableau CRM for Manufacturing, which three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard then calculating actuals against account manager targets?

- A. Opportunity Owner
- B. Account Owner
- C. Order Owner
- D. Other User
- E. Custom Lookup Field for a user on Account.

Answer: B,C,D

Explanation:

The Opportunity Owner, Order Owner, and Account Owner are the user types that can be selected in the Tableau CRM configuration wizard to receive credit for an order when calculating actuals against account manager targets. These user types are linked to the opportunity, order and account respectively, and are likely to be the users responsible for the sales transaction. Reference: https://help.salesforce.com/articleView?id=tableau_crm_config_wizard.htm&type=5

NEW QUESTION # 113

Which two statements are correct about sales agreement cloning?

A) The product details are copied over from the original sales agreement

- A. The new sales agreement is created in draft status
- B. The agreement term details are copied over from the original sales agreement
- C. The new sales agreement is created in activated status
- D. The default start date of the new sales agreement is equal to the start date of the original sales agreement

Answer: C,D

NEW QUESTION # 114

Which two statements are correct about sales agreement cloning?

The product details are copied over from the original sales agreement

- A. The new sales agreement is created in draft status
- B. The agreement term details are copied over from the original sales agreement
- C. The new sales agreement is created in activated status
- D. The default start date of the new sales agreement is equal to the start date of the original sales agreement

Answer: C,D

NEW QUESTION # 115

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