

# 2026 Accurate IIBA ECBA: Latest Entry Certificate in Business Analysis (ECBA) Test Practice



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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q145-Q150):

### NEW QUESTION # 145

Which of the following is the integrated output that correctly reflects captured information agreed to by business analysts (BAs) and other stakeholders?

- A. Confirmed elicitation results
- B. Business analysis information
- C. Activity plan
- D. Concept model

**Answer: A**

Explanation:

The integrated output that correctly reflects captured information agreed upon by business analysts and other stakeholders is the "Confirmed elicitation results." This output is the culmination of the elicitation process where the information gathered is validated and agreed to be accurate and relevant, serving as a foundation for further analysis and decision-making. Reference: This answer is verified by the information found in the Business Analysis Body of Knowledge (BABOK) and discussions on the topic from credible sources related to the IIBA ECBA certification1.

**NEW QUESTION # 146**

Why would a business analyst (BA) want to define stakeholder assumptions?

- A. To clarify requirements
- B. To determine needed organizational changes
- C. To assess model completeness
- D. To manage risk

**Answer: D**

Explanation:

Defining stakeholder assumptions helps in identifying and managing risks. Assumptions are beliefs held by stakeholders that influence decisions and requirements. By explicitly documenting and validating these assumptions, BAs can uncover potential gaps or incorrect expectations that may lead to project failure if left unchecked.

BABOK Reference - Task: Plan Business Analysis Approach (Section 3.1):

"Assumptions should be identified and managed to reduce risk and clarify project constraints."

**NEW QUESTION # 147**

Which of the following is a quality criterion for examining relationships between requirements?

- A. Relevant
- B. Valuable
- C. Defined
- D. Complete

**Answer: A**

Explanation:

In examining relationships between requirements, the criterion of relevance ensures that each requirement is pertinent to the overall goals of the project. This means that all requirements should directly relate to the business needs and objectives, ensuring that they add value and are necessary for the project's success. When requirements are relevant, they help in maintaining focus on what is essential, avoiding unnecessary scope creep, and ensuring that resources are used efficiently.

References:

\*Business Analysis.pdf, Section on "Confirm standard of quality," which mentions the necessity for requirements to be "relevant".

**NEW QUESTION # 148**

Which of the following tasks is included in the requirements analysis and design definition knowledge area?

- A. Define change strategy
- B. Analyze potential value and recommend solution
- C. Recommend actions to increase solution value
- D. Assess requirements changes

**Answer: B**

### Explanation:

Analyze Potential Value and Recommend Solution: assesses the business value associated with a potential solution and compares different options, including trade-offs, to identify and recommend the solution option that delivers the greatest overall value.

## NEW QUESTION # 149

Who is responsible for identifying the appropriate elicitation communication channels?

- A. Business analyst
- B. Subject matter expert
- C. Business sponsor
- D. Project manager

**Answer: D**

## NEW QUESTION # 150

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