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## **Latest Released CIPS L5M7 Exam Certification Cost - L5M7 Achieving Competitive Advantage Through the Supply Chain (L5M7)**

Overall, we can say that with the Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) exam you can gain a competitive edge in your job search and advance your career in the tech industry. However, to pass the CIPS L5M7 Exam you have to prepare well. For the quick CIPS L5M7 exam preparation the L5M7 Questions is the right choice.

## **CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q83-Q88):**

### **NEW QUESTION # 83**

Where two organisations at different levels of the supply chain share responsibilities, resources, and performance information to serve similar end customers, what is this known as?

- A. Tight supply chain collaboration
- B. Loose supply chain collaboration
- **C. Vertical collaboration**
- D. Horizontal collaboration

**Answer: C**

Explanation:

Vertical collaboration occurs between different tiers (e.g., buyer-supplier) to coordinate capabilities for customer value. Short cited term "vertical collaboration ... different levels/tiers" (L5M7 Study Guide, p.90).

Reference: CIPS L5M7 Study Guide, p.90.

#### NEW QUESTION # 84

Which type of relationship seeks greater commitment and preferential treatment through exclusivity?

- A. Adversarial
- B. Partnership
- C. Single-sourcing
- D. Outsourcing

**Answer: C**

Explanation:

Single-sourcing builds exclusive, strategic relationships with one supplier to secure priority service and joint improvement opportunities. Short cited extract: "Single-sourcing - exclusivity to gain stronger commitment and collaboration." (L5M7 Study Guide, p. 81)

Reference:CIPS L5M7 Study Guide, p. 81.

#### NEW QUESTION # 85

Which of the following are advantages of using local sourcing? Select TWO.

- A. Flexibility for support and maintenance
- B. Cheaper
- C. Higher quality
- D. Less environmental impact
- E. Higher costs

**Answer: A,D**

Explanation:

Local sourcing offers environmental benefits (lower transport footprint) and easier access for service or maintenance, enhancing responsiveness.

Short cited extract: "Local sourcing provides reduced environmental impact and proximity for support." (L5M7 Study Guide, p. 70)

Reference:CIPS L5M7 Study Guide, p. 70.

#### NEW QUESTION # 86

Total Quality Management (TQM) is a long-term strategy. Is this TRUE?

- A. No - TQM is a short-term efficiency strategy
- B. Yes - effort is required in the short and medium term, results may not be immediate
- C. No - TQM makes a firm more Lean short-term
- D. Yes - TQM requires at least one year to implement

**Answer: B**

Explanation:

TQM is a long-term philosophy demanding sustained commitment; benefits emerge gradually through continuous improvement.

Short cited extract: "TQM is a long-term commitment where results may not be immediate." (L5M7 Study Guide, p. 118)

Reference:CIPS L5M7 Study Guide, p. 118.

#### NEW QUESTION # 87

Electro Bob is a wholesaler of electrical equipment. One of its customers, RoostyFace, spends very little and is unlikely ever to increase its spend. What type of customer is RoostyFace to Electro Bob (Supplier Preferencing Model)?

- A. Core
- B. Exploitative
- C. Nuisance
- D. Annoying

## Answer: C

Explanation:

In supplier preferencing nuisance customers have low value/attractiveness with limited growth potential.

Short cited terms: "nuisance," "low attractiveness/low value" (L5M7 Study Guide, p.86).

Reference:CIPS L5M7 Study Guide, p.86.

## NEW QUESTION # 88

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