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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q20-Q25):

NEW QUESTION # 20
A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy.
How can you set up these discounts?

- A. Create a discount group.
- B. Define a new price list with a factor of 2.
- C. Create a specific blanket agreement.
- D. Use the special prices for business partners.

Answer: D

NEW QUESTION # 21
You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).
What could be the reason for the missing serial numbers for the GRPO transactions?

- A. The serial numbers were already defined in the Purchase Order base document.
- B. After the GRPO was added,, the Manage Item By definition was set to None.
- C. The serial number management method of the item is set to On Release Only.
- D. The serial number expiration date has passed.

Answer: C

NEW QUESTION # 22
In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?
Note: There are 2 correct answers to this question.

- A. Journal entry reduces cash account.
- B. Vendor's balance increases.
- C. Allocation account from GRRPO clears.
- D. Stock value increases.

Answer: B,C

NEW QUESTION # 23
You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.
What action is needed to configure this requirement?

- A. Set the appropriate order multiple and order interval in each item group.
- B. Create a checking rule to assign to each item group.
- C. Use a different row type in the sales order for each item group.

Answer: B

NEW QUESTION # 24

You post a goods receipt PO (GRPO). There is NO purchase order to reference.

How will the GRPO affect inventory levels? Note: There are 2 correct answers to this question.

- A. Decreases the ordered quantity.
- B. Increases the committed quantity.
- C. Increases the quantity available to promise.
- D. Increases the in-stock quantity.

Answer: C,D

NEW QUESTION # 25

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