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## SAP C\_BCSCX\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant’s ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant’s understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Articulating Value and Business Outcomes: This subtopic evaluates the Consultant’s skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.</li> </ul>

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## **SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q29-Q34):**

### **NEW QUESTION # 29**

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Create quotation versions
- B. Route sales orders
- C. Deliver personalized content
- D. Generate product recommendations

**Answer: C,D**

### **NEW QUESTION # 30**

What are some of the benefits of an integration between SAP Customer Experience and SAP ERP?

Note: There are 3 correct answers to this question

- A. Integration is GDPR compliant
- B. Integration monitoring needs to be centralized
- C. Integration value mapping needs to be maintained
- D. Integration between SAP CX and SAP ERP is out-of-the-box
- E. Integration caters for error handling and monitoring

**Answer: C,D,E**

### **NEW QUESTION # 31**

Which of the following are associated with SAP Sales Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Pricing conditions
- B. Opportunities
- C. Service orders
- D. Coupon campaigns

**Answer: A,C**

### **NEW QUESTION # 32**

What can companies who unlock the SAP Customer Experience value potential with Clean Core expect?

Note: There are 3 correct answers to this question.

- A. Complex and costly upgrades from custom extensions
- B. Rapid, continuous innovation by running the latest software version
- C. Efficient operations of IT security and efficiency
- D. Better process execution through improved data quality
- E. Data quality and consistency challenges

**Answer: B,C,D**

### **NEW QUESTION # 33**

What are some of the features of SAP Commerce Cloud?

Note: There are 3 correct answers to this question.

- A. Checkout and payment modules
- B. Customer credit scoring
- C. Support end-to-end e-commerce processes
- D. Management of opportunities
- E. Delivery of an e-commerce platform

Answer: A,C,E

## NEW QUESTION # 34

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