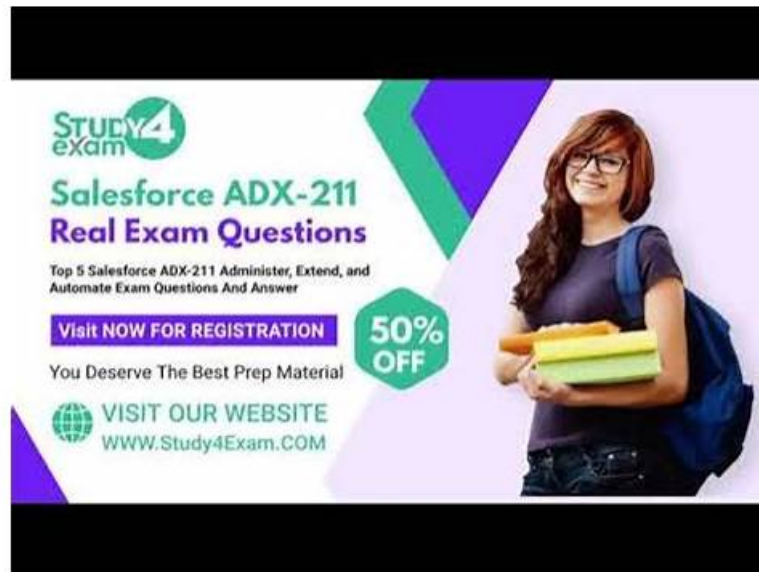# Quiz 2026 Salesforce ADX-211: Unparalleled Administer, Extend, and Automate Salesforce Valid Mock Test

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q153-Q158):

NEW QUESTION # 153
A set of Cases records with a specific record type needs to be restricted so that only a Support manager and four Support users have access. What can you do as a system administrator to meet this requirement? * (1 Point)

- A. Remove the record type access for all users except the 5 mentioned
- B. Give the "ViewAllData" permission to the 5 mentioned users using permission sets
- C. Create a criteria-based sharing rule for the 5 users
- D. Create a new profile and assign the 5 users to the new profile

Answer: C

NEW QUESTION # 154
Cloud Kicks has organization-wide snaring defaults on the opportunity set to prvete. However, members of the finance team need to see closed won opportunities. The Drama team members all have roles under the finance director, while the sales team members have roles under the sales marager.
Which two options should the administrator use to meet these criteria?
Choose 2 answers

- A. Select all opportunities owned by the sales manager role.
- B. Share with roles and subordinates of the finance director role.
- C. Create a criteria-based sharing rule where the won field = true.
- D. Make an owner-based sharing rule where the won field - true.

Answer: B,C

Explanation:
Two options that the administrator should use to meet these criteria are:
Share with roles and subordinates of the finance director role. This option allows you to grant access to records based on the role hierarchy of your org. You can share records with users who are in a specific role or in roles below that role in the hierarchy. In this case, you can share records with roles and subordinates of the finance director role, which includes all the members of the finance team.
Create a criteria-based sharing rule where the won field = true. This option allows you to grant access to records based on certain field values or formulas. You can create a criteria-based sharing rule on opportunities that grants access to records where the won field is true, which means that the opportunity stage is closed won.
The other two options are incorrect because:
Make an owner-based sharing rule where the won field = true is not an option because owner-based sharing rules do not allow you to specify field values or formulas as criteria. Owner-based sharing rules only allow you to share records based on who owns them or what role or group they belong to.
Select all opportunities owned by the sales manager role is not an option because it does not meet the criteria of sharing all closed won opportunities. It only shares opportunities that are owned by users who are in the sales manager role, regardless of their stage.

NEW QUESTION # 155
A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

- A. Allow Forecasting
- B. Allow Override Forecasts
- C. Enable manager adjustments
- D. Enable owner adjustment

Answer: A

Explanation:
Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 156
DreamHouse Realty currently deals only with single-family homes but is expanding its business it include condos in large cities. There are some features and amenities that inly apply to condos, such as the amount of a deposit and concierge services.
How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?
How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?

- A. Create a Record Type for the type of property and custom page layouts for each.

- B. Build a Lightning component to display fields that only apply to condos.
- C. Configure a validation rule to display fields based on the type of property the user is viewing.
- D. Make is custom Lightning page to display specific fields based on the type of property.

Answer: A

Explanation:
A record type allows administrators to offer different business processes, picklist values, and page layouts to different users based on their profiles. By creating a record type for the type of property (single-family home or condo), DreamHouse Realty can assign different page layouts to each record type that display only relevant fields for each property type. The record type can also determine which sales process and path are available for each opportunity. Reference: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION # 157
Which of the following data enrichment options is available to a system administrator through the Social Accounts, Contacts, and Leads feature? * (1 Point)

- A. Use Linked in to import educational background
- B. Use Facebook to import educational background
- C. Use Twitter to view recent tweets posted by a contact
- D. Use the Company's salesforce Facebook account

Answer: C

NEW QUESTION # 158
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