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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q79-Q84):

NEW QUESTION # 79

Your company, which is a global major in farming equipment, has products ranging from make-to-stock fast moving items, assembled-on-demand items, and complex configurable items with manufacturing plants and distribution centers spread across the US, Europe, and China. The company is deploying Oracle Cloud Order Management, and wants to evaluate the different promising modes that are possible through cloud Global Order Promising for its products.

Which three promising modes are possible through GOP for the company's products? (Choose three.)

- A. infinite availability
- B. zone-based availability
- C. global availability
- D. supply chain availability
- E. lead times

Answer: A,D,E

Explanation:

https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/fascp/manage-order- promising-rules.html#FASCP1127104 ATP Rule Promising Modes: Explained The promising mode of an available-to-promise (ATP) rule determines which set of attributes the order promising logic evaluates when determining ATP results. When creating an ATP rule on the Manage ATP Rules page, the first thing that you must specify is which of the three promising modes is applicable to the ATP rule.

These are the three promising modes:

Supply chain availability search

Lead time based

Infinite availability based

NEW QUESTION # 80

Your organization uses Supplier Channel Management (CRM) to manage rebates based on cumulative purchasing volumes spanning the effectivity of a program. These programs include Supplier Rebates, as well as Supplier Annual Rebates.

Which option explains how Supplier Annual Rebates differ from Supplier Rebates?

- A. Supplier Annual Rebates can be accumulated in a single transaction or across orders.
- B. Supplier Annual Rebates are in the context of a single order.
- C. Supplier Annual Rebates support product eligibility by time, category, or all items.
- D. Supplier Annual Rebates are accumulated across orders.

Answer: D

Explanation:

Supplier Rebates and Supplier Annual Rebates are both part of Oracle's Supplier Channel Management.

While both types of rebates are incentives offered by suppliers to encourage purchases, they differ in how they are accumulated.

Supplier Rebates are typically tied to specific purchases or transactions1. On the other hand, Supplier Annual Rebates are accumulated across multiple orders over a specified time period, often a year21. This allows organizations to track and manage cumulative purchasing volumes over the effectivity of a program2.

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Oracle Documentation: Supplier Rebates

Oracle Documentation: How Supplier Rebate Works

NEW QUESTION # 81

You created a pricing strategy, but notice that it is still showing the status as "In progress".

What action will change the status to "Approved"?

- A. You need to save the pricing strategy.

- B. The approvers in the approval life cycle need to review and approve the strategy.
- C. You must first assign your pricing strategy to a pricing segment.
- D. You must click the Approve button.
- E. You must first add a discount list to the pricing strategy. After you save it, the pricing strategy will show it has been approved.

Answer: D

Explanation:
To change the status of a pricing strategy from "In progress" to "Approved", you must click the Approve button on the Edit Pricing Strategy page. The Approve button is only enabled when the pricing strategy is complete and valid. A pricing strategy is complete when it has at least one pricing segment and one pricing rule.A pricing strategy is valid when it has no errors or conflicts1. By clicking the Approve button, you submit the pricing strategy for approval. The approval process depends on the approval life cycle that you have defined for the pricing strategy. The approval life cycle can include one or more approvers, who can approve or reject the pricing strategy.Once the pricing strategy is approved by all the approvers, the status changes to "Approved" and the pricing strategy becomes effective2.
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How You Modify Pricing Strategies
How You Approve Pricing Strategies

NEW QUESTION # 82
Your customer uses an external order capture system and wants to perform certain actions without routing them through Order Management. Which three services are available for the external system to call from Global Order Promising using public web services? (Choose three.)

- A. Check Availability
- B. Ship Order Lines
- C. Cancel Scheduling
- D. Schedule Order Lines
- E. Return Order Lines

Answer: A,C,D

NEW QUESTION # 83
Your company has a warehouse that is classified as two different zones to enforce allocation and picking from only one subinventory at a time. The business has a contract with a specific outbound logistics carrier to deliver all orders for a particular customer zone or postal code.
How do you release orders that are scheduled to be fulfilled from a particular subinventory and delivered through a specific carrier?

Order	Item	Item Description	Ordered Quantity	UOM	Warehouse Zone / Sub Inventory	Ship Method
10001	CM6755020	8" Black Case with Bluetooth Keyboard	1	Ea	Zone1	ABC
10001	AT1501010	Vision Networking 150x 10GB Switch	1	Ea	Zone2	ABC
20001	CM6755020	8" Black Case with Bluetooth Keyboard	1	Ea	Zone1	XYZ
20001	AT1501010	Vision Networking 150x 10GB Switch	1	Ea	Zone2	XYZ

- A. Use a picking rule specifying the pickling order for the subinventory.
- B. Define pick wave release rules specifying the shipment method and the subinventory on the Demand Selection Criteria tab.
- C. Define a release sequence rule using the attribute as shipment priority.
- D. Define a release sequence rule using the attribute as subinventory.
- E. Define pick wave release rules specifying the shipment method and pick from a subinventory under the Options tab.

Answer: E

NEW QUESTION # 84

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