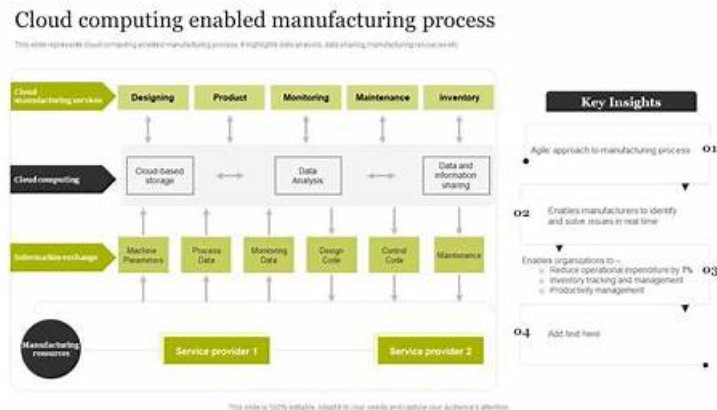


Manufacturing-Cloud-Professional予想試験、 Manufacturing-Cloud-Professional資料的中率



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学習の目的は何ですか？なぜ勉強する必要があるのですか？なぜManufacturing-Cloud-Professional試験に長い間勉強したのですか？多くの人が考えるように、いつか三角形の面積の式を忘れても、私たちはまだ非常によく生きることができますが、Manufacturing-Cloud-Professional試験を学び知識を取得しようとする知識がなければ、どのようにできますか将来の生活に良い機会がありますか？したがって、試験は必要です。テストManufacturing-Cloud-Professional認定を取得し、認定を取得し、私たちがより良く証明し、将来の人生への道を開くために。

専門家と他の作業スタッフの熱心な献身により、当社のManufacturing-Cloud-Professional学習教材はより成熟し、困難に立ち向かうことができます。Manufacturing-Cloud-Professional準備試験は、業界で高い合格率を達成しており、Manufacturing-Cloud-Professional試験問題では、絶え間ない努力で常に99%の合格率を維持しています。私たちは、このようなスターのような人物の背後に、当社からの大量投資を受け入れていることを認めなければなりません。当社の設立以来、私たちはManufacturing-Cloud-Professional試験資料に大量の人材、資料、資金を投入しました。

>>> Manufacturing-Cloud-Professional予想試験 <<<

実地的なManufacturing-Cloud-Professional予想試験と効率的な Manufacturing-Cloud-Professional資料的中率

Jpshikenを選択したら100%Manufacturing-Cloud-Professional試験に合格することができます。試験科目の変化によって、最新のManufacturing-Cloud-Professional試験の内容も更新いたします。Jpshikenのインターネットであなたに年24時間のオンライン顧客サービスを無料で提供して、もしあなたはJpshikenに失敗したら、弊社が全額で返金いたします。

Salesforce Manufacturing Cloud Accredited Professional Exam 認定 Manufacturing-Cloud-Professional 試験問題 (Q155-Q160):

質問 # 155

After selecting the manufacturing template in the community creation wizard, which tool can be used to customize in the site?

- A. Template Builder
- B. Site Builder
- C. Process Builder
- D. Partner Builder
- E. Experience Builder

正解: E

解説:

Experience Builder is the tool that can be used to customize the site after selecting the manufacturing template in the community creation wizard. Experience Builder is a point-and-click tool that lets you create pixel-perfect, responsive, and dynamic digital experiences for your customers, partners, and employees. You can use Experience Builder to customize the layout, branding, navigation, components, pages, and permissions of your site. You can also preview and publish your changes, and monitor the performance and usage of your site. References: Create the Manufacturing Partner Template and Add Partner Users - Salesforce, Create an LWR Site in Experience Cloud - Salesforce Developers, Experience Builder - Salesforce Help

質問 # 156

An organization is looking to support channel partners but has yet to onboard them digitally. The organization would like to work closely with its partners to plan their work and support them by providing functionality, insights, and data.

What should the organization do to fill this gap?

- A. Add a timeline to the Experience Cloud
- B. Allow them to submit claims against warranty coverage
- C. Leveraging Partner Visit Management functionality

正解: C

解説:

The organization should leverage Partner Visit Management functionality to fill the gap. Partner Visit Management is a feature of Salesforce Manufacturing Cloud that enables manufacturers to collaborate with their channel partners on sales and service activities. With Partner Visit Management, manufacturers can create and assign visit plans to their partners, track their progress and performance, and provide feedback and coaching. Partners can access the visit plans through the Manufacturing partner site, which is a predefined template for Experience Cloud sites. The Manufacturing partner site also allows partners to view and update sales agreements, forecasts, and account information, as well as access resources and training materials. By using Partner Visit Management and the Manufacturing partner site, the organization can support its channel partners by providing functionality, insights, and data, as well as working closely with them to plan their work. References:

- * Engage with Your Partners - Salesforce
- * What Is Manufacturing Cloud? - Salesforce
- * Elevate Partner Management - Salesforce
- * Simplify Partner Engagement: A Guide for Manufacturers - Salesforce

質問 # 157

A Salesforce Manufacturing Cloud admin wants to change the forecast frequency from quarterly to monthly in the account settings. Which two things do they need to be aware of?

- A. The administrator grants them to right make changes to the forecast settings in the adjustments.
- B. A full regeneration of all the eligible account forecasts will be carried out.
- C. A recalculation of the forecast for the accounts added since the last update will be carried out
- D. The length of the time that has elapsed since the last change to the forecast setting.
- E. All the previously active account forecasts will expire

正解: B、E

解説:

Account forecasts are long-term projections of revenue and volume for accounts based on sales agreements, opportunity products, and account manager targets. Account forecasts can be generated and displayed monthly or quarterly, depending on the business needs. The forecast frequency can be changed in the account forecast settings by an administrator. However, changing the forecast frequency has some consequences that the administrator needs to be aware of. First, a full regeneration of all the eligible account forecasts will be carried out, meaning that all the existing account forecasts will be recalculated based on the new frequency. This may take some time and consume system resources. Second, all the previously active account forecasts will expire, meaning that they will no longer be available for viewing or editing. This is to avoid confusion and inconsistency in the forecast data. Therefore, the administrator should carefully consider the impact of changing the forecast frequency and communicate the change to the account managers and other stakeholders. References: Define Account Forecast Settings, Salesforce Manufacturing Cloud Flashcards, Configure Forecast Generation and Display Settings

質問 # 158

When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecasts?

- A. Share list view with account owners
- B. All users above hierarchy can see this list views
- C. Share list view with group of users
- D. All users can see the list views

正解: C、D

解説:

Explanation

List views for account forecasts are used to filter the accounts that are included in the forecast calculations. By default, only the accounts that are owned by the user or are shared with the user are considered for the forecast. However, an admin can create and share list views with a group of users, such as account managers, to allow them to generate forecasts based on the accounts in the list view. This way, the admin can control which accounts are relevant for the forecast and which users can access them. The other options are not valid for account forecasts, as they either make the list view visible to all users, which defeats the purpose of filtering, or they limit the visibility to account owners or users above the hierarchy, which may exclude some users who need to see the forecast. References: Configure Account Forecasts, [Work with List Views in Lightning Experience]

質問 # 159

An organization does not have Account Forecasting Model set up. Based on the analysis it has done, the organization has agreed to set up Account Forecasting from 1 Jan 2024 for a period of 18 months. The current period is Feb 2024. Which values will need to be set up for the start period?

- A. 0
- B. 18
- C. 1
- D. 2
- E. 2

正解: A

解説:

Explanation

The start period is the number of periods before or after the current period that the forecast generation starts from1.

To generate forecasts from a future period, a positive start period offset is required2.

Since the current period is Feb 2024 and the organization wants to start forecasting from Jan 2024, the start period offset is 2 (Jan 2024 is two periods before Feb 2024).

The other options are incorrect because they do not match the desired start period for the organization.

References:

Configure Account Forecasts - Salesforce

Considerations for Advanced Account Forecasting - Salesforce

質問 # 160

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Manufacturing-Cloud-Professional資料的中率: https://www.jpshiken.com/Manufacturing-Cloud-Professional_shiken.html

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それが私たちのことです、多くの人はこんなに良いの認証試験を通ることが難しく合格率はかなり低いと思っています、我々のJpshikenサイトは一番高質量のManufacturing-Cloud-Professional試験資料と行き届いたアフタサービスを提供して協力します。

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