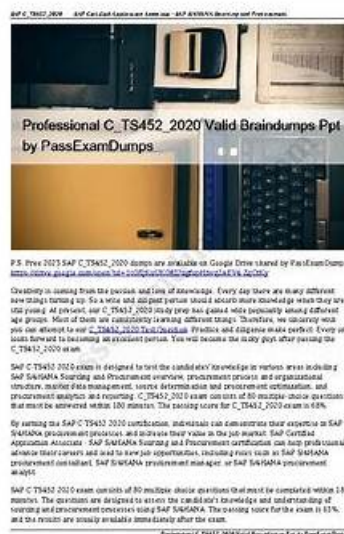


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GInI Certified Innovation Professional (CInP) Sample Questions (Q139-Q144):

NEW QUESTION # 139

Subject Matter Expert Platforms are a lighter approach to Open Innovation where engagements are curated with SMEs, thus allowing a business to gain access to a wide variety of insights and learn critical information about a particular industry, market, technology, or business process.

Select one correct answer from the list:

- A. Crowdsourcing Platforms
- B. Open Innovation Brokerage Platforms
- **C. Subject Matter Expert Platforms**
- D. Cross-Industry Lateral Innovation Panels

Answer: C

Explanation:

In the context of Open Innovation, GInI's Certified Innovation Professional (CInP) Handbook describes

"Subject Matter Expert Platforms" as a streamlined method for businesses to tap into specialized knowledge from subject matter experts (SMEs). These platforms facilitate curated engagements that provide deep insights into specific areas like industry trends, markets, technologies, or processes, without the broader scope of full-scale crowdsourcing or cross-industry collaboration. The question's phrasing - "a lighter approach" and "curated with SMEs" - directly aligns with this definition. Option B, "Crowdsourcing Platforms," involves a wider, less targeted pool of contributors, which is less "light" and curated. Option C, "Open Innovation Brokerage Platforms," implies intermediaries facilitating broader innovation deals, not necessarily SME-focused. Option D, "Cross-Industry Lateral Innovation Panels," involves peer-to-peer collaboration across industries, not SME engagements. GInI's emphasis on SME-driven insights for targeted learning makes A the correct choice. The original answer (A) was correct and is affirmed here with GInI backing.

Reference: GInI CInP Handbook, Section on Open Innovation Mechanisms.

NEW QUESTION # 140

Good Innovation Teams - those populated with the right types of individuals - should be given what in their work?

Select one correct answer from the list

- A. Lots of opportunities to play and have fun.
- B. A strict, well-defined mandate with predefined plans.
- **C. Latitude and autonomy.**
- D. Detailed instructions and clear guidance.

Answer: C

NEW QUESTION # 141

"In constructing their story, an Innovation Team can draw directly from their Empathy Map, in which case the customer's unmet needs (pains and gains) defines what?" Select one correct answer from the list:

- A. Who the character is.
- B. What the conflict in the story is.
- C. What the transformation in the story is.
- **D. Where the story takes place.**

Answer: D

NEW QUESTION # 142

Through stories, facts and raw data gain meaning because they simplify and clarify even the most complex information.

Select one correct answer from the list:

- A. Present just the facts, so that our organizations aren't hung up on opinions and assumptions
- **B. Simplify and clarify even the most complex information**
- C. Help us show lots of tables and graphs depicting the data
- D. Allow us to embellish the information wherever needed to support our cause

Answer: B

Explanation:

GInI's CInP Handbook highlights storytelling as a powerful tool in innovation, particularly in the Mid Zone and Back End, where teams must communicate insights and business cases effectively. Stories transform raw data and facts into a narrative that "simplifies and clarifies even the most complex information," making it accessible and compelling to stakeholders like executives or investors. This aligns with human cognition- people process narratives better than isolated data points-enhancing decision-making. Option A, "present just the facts," dismisses the narrative's role, contradicting GInI's emphasis on meaning-making. Option B, "show lots of tables and graphs," focuses on presentation tools, not the outcome of clarity. Option D, "embellish the information," suggests manipulation, which GInI warns against as it undermines credibility. Option C matches the question's intent and GInI's guidance, emphasizing clarity as the goal of storytelling. The original answer (C) is correct, rooted in GInI's communication strategies that bridge technical complexity with actionable understanding, a skill critical for innovation professionals.

NEW QUESTION # 143

Stage 2 of the GInI InMS is where _____ are used to engage the organization for the purpose of having them identify new ideas and opportunities for the business.

Select one correct answer from the list

- A. rewards
- **B. Mechanisms of Engagement**
- C. games
- D. engagement plans

Answer: B

NEW QUESTION # 144

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