

최신업데이트버전MB-280시험덤프자료시험자료



BONUS!!! ExamPassdump MB-280 시험 문제집 전체 버전을 무료로 다운로드하세요: <https://drive.google.com/open?id=14oYwBuRUqpBvCK3acOHVT33FVzt8Ewe>

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Microsoft MB-280 시험요강:

주제	소개
주제 1	Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.
주제 2	Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.
주제 3	Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.

>> MB-280시험덤프자료 <<

MB-280시험합격덤프 - MB-280최고품질 인증시험공부자료

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최신 Microsoft Certified MB-280 무료샘플문제 (Q71-Q76):

질문 # 71

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company's IT department has a .CSV file stored on one of their Shared Documents folders within their Microsoft SharePoint sites. The data from the .CSV file is ingested into Dynamics 365 Customer Insights - Data.

The file contains a row header and columns of different types, such as quantities and prices. The file also contains some rows with a high proportion of nulls.

You need to clean and transform the data in Customer Insights - Data to be ready for unification.

Solution: Transform the first row to be used as headers, remove rows that contain null values, and name the query. Select Next and your data is now ready for unification.

Does this meet the goal?

- A. No
- B. Yes

정답: A

설명:

While the solution includes transforming the first row to be used as headers and naming the query, the step of removing rows that contain null values is problematic.

Removing all rows with null values can lead to significant data loss, particularly if those rows contain relevant information.

질문 # 72

You use document management in Dynamics 365 Sales. You use a single, parent SharePoint site collection with several child site records configured for each geographical region.

You make a change on SharePoint to rename one of the child sites.

You need to ensure the document management capabilities continue to function for all associated records.

What should you do?

- A. Create a new site record.
- B. Create a new document location.
- C. Update the relative URL.
- D. Update the absolute URL.

정답: C

설명:

Since a child site within the existing SharePoint site collection has been renamed, the best approach is to update the relative URL in Dynamics 365 Sales. The relative URL defines the path within the parent site and must match the new name to ensure document management continues to function correctly.

질문 # 73

A company deploys Dynamics 365 Sales.

You are deploying Dynamics 365 App for Outlook to all users in the environment.

You complete the following steps of the deployment:

- Assign all users the required security privileges.
- Enable and test all mailboxes.
- Users report that the app is NOT visible within their Outlook client.

You need to make Dynamics 365 App for Outlook available to all users.

Which two actions should you perform? Each correct answer presents a complete solution.

(Choose two.)

- A. Instruct users to install the app.
- B. Share the app with all users.
- C. Add the app for all users.
- D. Assign the Dynamics 365 App for Outlook User security role to all users.
- E. Provide the app URL to the users.

정답: A,C

설명:

Deploy and install Dynamics 365 App for Outlook

Step 1: Set the default synchronization method [Assume done]

Step 2: Test email configuration and enable mailboxes [Done]

Step 3: Provide security role access [Done]

The security role Dynamics 365 App for Outlook User is available from build 9.1.0.4206 or later. If a user doesn't have this security role or its underlying privileges, they'll receive the following error:

You haven't been authorized to use this app. Check with your system administrator to update your settings.

You must add users to this role so they can use Dynamics 365 App for Outlook. This will ensure that the users have the basic privileges needed to access App for Outlook.

Step 4: Install App for Outlook

Follow these steps to push Dynamics 365 App for Outlook to selected users, all users, or have users install it themselves as needed.

Step 4.1: Push the app to your users

1. To push the app to your users, from your app, go to Settings > Advanced Settings.

2. Go Settings > Dynamics 365 App for Outlook.

3. The Getting Started with Microsoft Dynamics 365 App for Outlook page lists all eligible users that can use App for Outlook. You have several different options on how you can deploy the app to your users.

4. Etc.

Or

Step 4.2: Have users install App for Outlook themselves

1. From your app, go to Settings > Advanced Settings.

2. Select the Settings button Settings button., again and then select Apps for Dynamics 365 apps.

3. In the Apps for Dynamics 365 apps screen, under Dynamics 365 App for Outlook, users select Add app to Outlook.

질문 # 74

Drag and Drop Question

Your organization believes sales representatives can gain a lot of value from generative AI support in their daily tasks.

A group of early adopters has been identified and grouped into an Entra user group named "AI Early Adopters." You need to install Copilot for Sales in Microsoft Outlook in order to deploy it to this group.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area. Arrange the three actions in the correct order.

정답 :

설명:

Explanation:

Reference:

<https://learn.microsoft.com/en-us/microsoft-sales-copilot/install-viva-sales-as-an-integrated-app>

질문 # 75

A marketing user wants to target two groups of customers:

1. All customers that live in Paris.

2. All customers that have made more than ten online purchases.

You decide to meet this requirement by making quick segments.

Which two options should you use as the base in the quick segments? Each correct answer presents part of the solution. (Choose two.) NOTE: Each correct selection is worth one point.

- A. Profiles
- B. Enrichments
- C. Data tables
- D. Insights
- E. Measures

정답: A,E

설명:

* All customers that live in Paris.

Customer profile data has address information.

* All customers that have made more than ten online purchases.

Incorrect:

Not Data tables [Not available for Quick Segments]

Not Enrichments [Not available for Quick Segments]

Quick segments let you build simple segments with a single operator quickly for faster insights. Quick segments are only supported in environments for individual customers.

Create a new segment with quick segments

1. Go to Insights > Segments.
2. Select New > Create from

Select the Profiles option to build a segment that is based on the unified customer table.

Select the Measures option to build a segment around measures you have previously created.

Select the **Insights** option to build a segment around one of the output tables you generated using either the **Predictions** or **Custom Models** capabilities.

3. In the New quick segment dialog box, select an attribute from the Field dropdown.
Etc.

질문 # 76

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