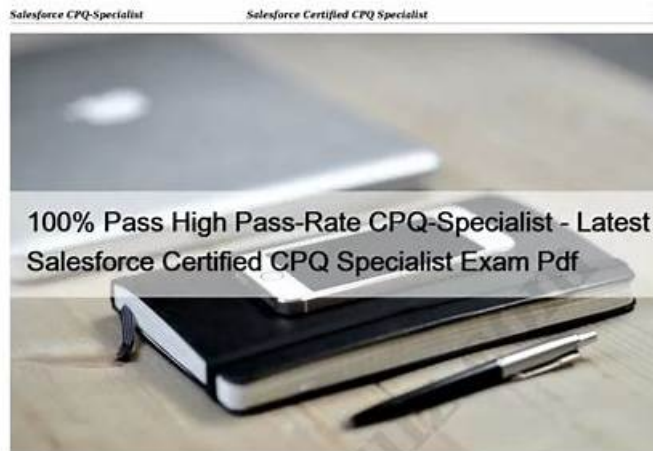


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Salesforce AP-211 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Design: This domain encompasses creating Health Cloud solution designs using best practices, modeling healthcare entities with appropriate objects, determining specific capabilities to use, defining success metrics and reporting, implementing security and compliance, developing integration strategies, and creating data migration plans.
Topic 2	<ul style="list-style-type: none"> Deploy: This domain addresses pre-deployment and post-deployment steps for specific use cases and Health Cloud capabilities, along with managing technical aspects through Mobile app capabilities.
Topic 3	<ul style="list-style-type: none"> Implement: This domain focuses on installing Health Cloud, configuring applications and OmniStudio components, customizing features, implementing integrations and APIs, configuring security rules, and establishing reporting.
Topic 4	<ul style="list-style-type: none"> Discovery: This domain covers identifying customer personas and stakeholders, defining required capabilities from use cases, and gathering functional and technical requirements to achieve desired business outcomes.

Salesforce Health Cloud Accredited Professional Sample Questions (Q115-Q120):

NEW QUESTION # 115

Bloomington Caregivers needs to monitor care plan adherence for the patients at various facilities within its network. What is available to extend the reporting capability of Health Cloud?

- A. Care Management Extension
- B. Reporting unmanaged package
- C. CRM Analytics for Health Cloud
- D. Insights for Health Cloud

Answer: C

Explanation:

Step-by-Step Explanation:

CRM Analytics for Health Cloud:

Exact Extract:

"CRM Analytics for Health Cloud delivers prebuilt dashboards and extended analytics for monitoring care plans, outcomes, and adherence across networks and facilities." Reference:

Why Not Other Options?

Insights for Health Cloud: Not a standard reporting/analytics product for care plan adherence.

Reporting unmanaged package: Not mentioned in the latest Health Cloud documentation.

Care Management Extension: Refers to process automation, not analytics.

NEW QUESTION # 116

A provider would like to create Salesforce reports to analyze patient outcomes and patient referrals.

Which three steps should a consultant recommend as part of the reporting setup to ensure the provider can view this report appropriately?

Choose 3 answers

- A. Leverage the Patient Referral Management unmanaged package.
- B. Adjust template care management reports and dashboards.
- C. Assign appropriate permissions to internal users.
- D. Create custom report types for clinical objects.
- E. Enable the enhanced Analytics for Healthcare setting in Setup.

Answer: C,D,E

Explanation:

To ensure a provider can create and view Salesforce reports analyzing patient outcomes and referrals, the following steps are required:

A . Create custom report types for clinical objects.

Health Cloud clinical data (e.g., patient outcomes, referrals, care plans) resides in custom objects.

To report on them, you must create custom report types.

D . Enable the enhanced Analytics for Healthcare setting in Setup.

This setting provides preconfigured reports and dashboards tailored for healthcare, such as referrals, utilization, and outcomes reporting.

E . Assign appropriate permissions to internal users.

Providers need the correct Health Cloud and reporting permissions to access and run these reports.

Without appropriate object-level and FLS permissions, reports won't display the necessary data.

Why not the others?

B . Leverage the Patient Referral Management unmanaged package - Referral management is now native in Health Cloud. The unmanaged package was used in early versions but is deprecated and not recommended.

C . Adjust template care management reports and dashboards - These are useful but do not provide referral and outcome reporting by themselves. Customization and proper report type setup are still required.

Salesforce Health Cloud Reference:

Salesforce Health Cloud Implementation Guide - Reports and Dashboards:

"Enable Enhanced Analytics for Healthcare to access out-of-the-box reports and dashboards for referrals, utilization management, and patient outcomes."

"Create custom report types for Health Cloud clinical objects to extend reporting capabilities."

"Ensure users have the appropriate object and field permissions to run reports."

NEW QUESTION # 117

A medical device organization needs to track account information and its geographical details to provide information to representatives onsite.

Which three objects support this scenario?

Choose 3 answers

- A. Facility Address
- B. Healthcare Facility
- C. Clinic Location
- D. Location

Answer: A,B,D

Explanation:

In Salesforce Health Cloud, when an organization needs to track account information along with geographical details (like facilities, addresses, and locations), the following objects are used:

A . Location

A standard object in Salesforce used to store physical location data such as addresses, latitude/longitude, and site details.

Useful for mapping and onsite representative visits.

B . Healthcare Facility

Represents the organization's clinical facilities (hospitals, clinics, labs, etc.).

Connected to Accounts to model the healthcare network.

C . Facility Address

Stores detailed address information for a healthcare facility.

Provides geographical data needed by onsite reps.

Why not D. Clinic Location?

Clinic Location is not a standard Health Cloud object. The correct objects are Healthcare Facility + Facility Address + Location to track facility and geographical details.

Salesforce Health Cloud Reference:

Salesforce Health Cloud Provider Data Model:

"Use the Healthcare Facility object to represent hospitals, clinics, and other care sites."

"Use the Facility Address object to store location-specific details about healthcare facilities."

"The Location object stores standardized address and geographic information."

NEW QUESTION # 118

Bloomington Caregivers wants to share details about a patient's medical condition with a local hospital through an integration. What should a consultant recommend as the appropriate method for the local hospital to access the information leveraging Health Cloud functionality?

- A. Leverage the MedicalCondition Integration Procedure.
- B. Use the FHIR Patient API through DataRaptor.
- C. **integrate using the FHIR Clinical API.**
- D. Expose the MedicalCondition object through an Apex class.

Answer: C

Explanation:

Step 1: Requirement Analysis

Bloomington Caregivers wants to share a patient's medical condition details with a local hospital through integration. The recommended method must leverage Health Cloud functionality for standardized, interoperable health data sharing.

Step 2: Salesforce Health Cloud FHIR API

Health Cloud provides native support for the FHIR (Fast Healthcare Interoperability Resources) APIs to facilitate seamless and standardized clinical data exchange (including medical conditions, allergies, medications, etc.) with external systems.

Extract:

"Health Cloud supports the FHIR standard and provides FHIR APIs for accessing and sharing clinical data such as conditions, observations, and encounters with external health systems." Administer Health Cloud - FHIR APIs Step 3: Review of Options A . Expose the MedicalCondition object through an Apex class: Not standards-based; not recommended for clinical interoperability. B . Use the FHIR Patient API through DataRaptor: DataRaptor is an OmniStudio tool for extracting data, but not specifically for FHIR API access.

C . Leverage the MedicalCondition Integration Procedure: Integration Procedures are used for orchestrating APIs but are not directly the mechanism for sharing FHIR data externally.

D . integrate using the FHIR Clinical API: Correct - aligns with healthcare interoperability standards and Health Cloud's FHIR support.

Reference:

Health Cloud FHIR API Documentation

OmniStudio Standard Guide

NEW QUESTION # 119

A payer needs to implement a program to address the rising healthcare expenses and ensure affordable care for its members. The payer aims to strike a balance between quality care and managing the cost of care effectively by streamlining its approval processes for care requests.

Which capability in Health Cloud helps the payer accomplish this?

- A. Intelligent Appointment Management
- B. Integrated Care Management
- C. Provider Network Management
- D. **Utilization Management**

Answer: D

Explanation:

Step 1: Requirement Analysis

Payer needs to manage healthcare expenses while ensuring quality, affordable care.

Seeks to streamline approval processes for care requests.

Step 2: Utilization Management in Health Cloud

Utilization Management (UM) provides workflows and automation for reviewing, approving, or denying care requests. This supports balancing cost controls with quality care through evidence-based review processes.

Extract:

- "Utilization Management helps payers manage costs and ensure members receive appropriate care by streamlining the review and approval process for pre-authorizations and care requests." Administer Health Cloud - Utilization Management Step 3: Review of Options A . Utilization Management: Directly addresses care request review, cost, and quality balance.
B . Provider Network Management: Focuses on managing provider networks, not utilization/cost review.
C . Intelligent Appointment Management: For scheduling only.
D . Integrated Care Management: Focuses on care coordination, not cost/approval workflow.

NEW QUESTION # 120

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