

# SAP C\_S4CS\_2508 Exam Dumps - Smart Way To Get Success



The SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2508) exam questions are being offered in three different formats. The names of these formats are C\_S4CS\_2508 desktop practice test software, web-based practice test software, and PDF dumps file. The C\_S4CS\_2508 desktop practice test software and web-based practice test software both give you real-time SAP C\_S4CS\_2508 exam environment for quick and complete exam preparation.

## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li><li>4HANA Cloud Public Edition.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>

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## **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q32-Q37):**

### **NEW QUESTION # 32**

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of the customer's credit limit
- B. The current status of sales volumes and profit margins
- C. The current status of sales orders, quotations, and back orders
- D. The current status of warehouse stock levels

**Answer: A,B**

### **NEW QUESTION # 33**

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user. How would you troubleshoot? Note: There are 3 correct answers to this question.

- A. Check the restrictions for the role.
- B. Check the space and page(s) assigned to the role.
- C. Check the business role template.
- D. Check the business catalogues assigned to the role.
- E. Check the Role Maintenance app.

**Answer: C,D,E**

Explanation:

System Landscapes and Identity Access Management

### **NEW QUESTION # 34**

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

Which of the following process steps is the shipping specialist responsible for? Note: There are 2 correct answers to this question.

- A. Create outbound delivery
- B. Run Advanced Available-to-Promise
- C. Add freight costs
- D. Check the notifications

**Answer: A,C**

### **NEW QUESTION # 35**

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition.

Which of the following criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Payment terms
- B. Plant
- C. Shipping point
- D. Ship-to party

**Answer: C,D**

### NEW QUESTION # 36

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- A. From 0 to 10
- **B. From 0 to 1**
- C. From 0 to 1000
- D. From 0 to 100

**Answer: B**

### NEW QUESTION # 37

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