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The Entry Certificate in Business Analysis (ECBA) is a professional certification offered by the International Institute of Business Analysis (IIBA). It is designed for individuals who are new to the field of business analysis and are looking to start their career in this field. The ECBA Certification is an entry-level certification that provides a solid foundation in the principles and practices of business analysis.

IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q155-Q160):

NEW QUESTION # 155

If a business analyst (BA) does not properly identify stakeholders, then the long-term implications are:

- A. higher satisfaction.
- B. decreased risk.
- C. reduced requirements.
- D. increased costs.

Answer: D

Explanation:

Proper stakeholder identification is crucial in business analysis as stakeholders can significantly influence the project's success. If a business analyst fails to identify all relevant stakeholders, it can lead to incomplete requirements, missed opportunities, and unaddressed concerns, which may result in project delays, increased costs, and ultimately, a failure to deliver value to the business. Effective stakeholder engagement helps in leveraging opportunities and anticipating risks, thereby avoiding crises and reducing costs in the long term. References: The importance of stakeholder engagement and the potential consequences of inadequate stakeholder identification are discussed in the article "Golden Rules of Stakeholder Engagement in Business Analysis" 1. It emphasizes that organizations with higher stakeholder engagement are more likely to avoid crises and control operating costs, implying that the opposite could lead to increased costs and other negative outcomes.

NEW QUESTION # 156

Both Activity diagrams and flowcharts are used with the technique known as

- A. Interface analysis
- **B. Observation**
- C. Document analysis
- D. Brainstorming

Answer: B

NEW QUESTION # 157

Which task is performed when the business analyst (BA) ensures that stakeholders have a shared understanding of the outcomes of elicitation?

- A. Communicate business analysis information
- B. Conduct elicitation
- **C. Confirm elicitation results**
- D. Manage stakeholder collaboration

Answer: C

Explanation:

The task of confirming elicitation results is crucial for ensuring that all stakeholders have a shared understanding of the outcomes of elicitation activities. This involves reviewing the information gathered to check for accuracy and consistency with other information, and to ensure that it is free from errors, omissions, conflicts, or ambiguity. It's about validating the information to confirm that it aligns with the stakeholders' understanding and the business needs. References: This explanation is based on the guidelines provided in the BABOK Guide, which emphasizes the importance of confirming elicitation results to achieve a shared understanding among stakeholders 1.

NEW QUESTION # 158

Which input is used to prepare for elicitation?

- A. Change strategy
- B. Business analysis information
- C. Activity plan
- **D. Stakeholder engagement approach**

Answer: D

NEW QUESTION # 159

Which criteria are necessary when the requirements express contractual obligations?

- A. Evaluation
- B. Approval
- **C. Acceptance**
- D. Solution

Answer: C

Explanation:

Acceptance criteria are necessary when the requirements express contractual obligations.

NEW QUESTION # 160

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